Self-service approach raises condom sales

## By ADRIAN GASKINS

## National Condom Week to begilly Trer Heel The today.

 The event, instituted last year on Valentine's Day as of prophylactics since 1975 , when a federal courr ruling declared unconstitutional any law which barred the A.C. Bushnell, the manager of general services atAdam \& Eve, a national mail-order condom business Adam \& Eve, a national mail-order condom business
based outside of Carrboro, said it was his firm thattook based outside of Carrboro, said it was his firm that took
the decisive case to court in New York where laws barring open display of condoms were being enforeed.
bit "Our philosophy is to make birth control available to The open display trend in many retail stores has not
affected Adam \& Eve's mail-order business, Bushnell said, but it has increased sales in area pharmacies. Charles Branton, manager and pharmacist at Revco
in Carr Mill Mall, explained the advantage of the open display, "Some people use the condom as a regular form of prophylaxis. They buy that like they do milk and
coffee. If they don't see them, they don't remember." In the years that condoms have been openly displayed in Revgo on Franklin Street, Branton said there have he customer needs the pharmacist to tell him about Pome drugs, but there are only so many things you can
know about a condom," Branton said. Clerks at six local supermarkets reported they do not
sell condoms, and none could name an area grocer who
does. At least two convenience stores, Dot-N-Dash
Food Market on Smith Level Road and the Pantry Inc. on Jones Ferry Road, sell condoms.
At each convenience store there is only one brand available and they are ordinarily kept behind the counter. "But it's not a hide 'em kind of thing," a cashier
at the Pantry said.
The cashier added that many customers "will wait until no one is around, and then they won't say it very loud. What gets me is how they stick them in their
pockets as soon as I put them on the counter." pockets as soon as I put them on the counter.
The increase in open displays has not affected condom sales at areage gasoline stations. Chuck Locklart, manager of Wilco Number 1 , a self-service gas station on Airport
Road, said from 160 to 20025 -cent condoms are Road, said from 160 though the vending machines in purchased each month throug
Bobby A. Wolfington, owner of a Winston-Salem
firm that services such vending machines, said there has firm that services such vending machines, said there has
been no decrease in restroom condom sales since the open displays law. "Most people are realizing it's time to do something
about overpopulation," Branton said. "Chapel Hill is more progressive than most places. You'd have trouble in some towns. He added that Revco probably never will sell He added that Revco prob
condoms on a self-service basis. "Not because it would offend anybody, but because
they'd get stolen," he added. "l's a very small item and a they'd get stolone", he added. "Ir's a very small item and a
relatively expensive one." relatively expensive one.
Robert Powell, manager of Eckerd Drugs in Eastgate
Shopping Center,
"At Eckerds, condoms are shelved on the up in April. counter at the rear of the store. They might be
susceptible to theft in other stores. but someone behind the counter here," ${ }^{\text {P }}$ Powell said Theres always
service service approach has increased sales, he said, and he helfnot received complaints about the open display.
"tt's just another piece of merchandise," he said.
"Ref "Before, they were totally hidden, but a lot of people
asked where they were. A lot of men are embarrassed to asked where they were. A lot of men are embarrassed to Sask the pharmacist for them, especially if it's a female.
Self-service boosts condom sales, agreed Andre
Williams, assist Williams, assistant manager of Treasury Drug Center in
South Square Mall. "Most guys, especially older men, don't dig asking a girl for them," he added. The store's Family Planning Center displays condoms on pegboards and open
"Theft has been a problem a with all small items," Williams said. "We've even found empty boxes in other parts of the store. But having them out more than How good? American Druggist magazine reported that condom sales totaled $\$ 160$ million in 1977, a 10 percent increase over the previous year.
Removal of the legal barriers that Removal of the legal barriers that banned open display is among many reasons for the sales boost. New also played a role in increased sales, area pharmacists
said.
said. There are definitely more women buying them."
Williams said.

## Campus Calendar

OPEN 7 DAYS A WEEK UNTIL 1 A.M Comstock Cherry
PIE FILLER 21-0z......
Regular. Super, Super Plus
RAMIPAX $\$ 1.29$ TAMPAX TAMPONS 40s $\$ 1.69$

## Creamy or Extra Crunchy ${ }^{\text {IIF }}$ PEANUT ${ }^{\text {1802. }}$ BUTTER .99

Duncan Himes-Reg. or Pudding Recipe CAKE
Nescafe
INSTANT COFFEE 10 -öz.
ICE CREAM $1 / 2 \mathrm{gaL}$.

## fowleris food store <br> Fouleris for

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Lenders
BAGELS 6's.
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WELCH'S GRAPE JUICE \% 896 Blue Bonnet-Quarters MARGARINE LB... can Kraft Singles American
CHEESE SLICES Pillsbury-Hungry Jack
Buttermikk, sweetmilk, or Butter Tasting
BISCUITS $91 / 2-0 z . . . . . . . . . . . . . . . . . . . . . . . . . . . ~$ 2/\$1.00 $\$ 1.19$ BISCUITS $91 / 2-0 Z$.....
All Purpose
ONIONS 3-LB. BAG
California
AVOCADOS
Red
GRAPEFRUIT 5-LB. BAG.................................... 89 ATTENTION BEER LOVERS! visit our new walk-in self service BEER COOLER FOR THE COLDEST BEER IN TOWN!
Alexis Lichine
Red \& White Table Wine Magnum .. $\$ 5.05$ Alexis Lichine Alexis Lichine Miller High Life
Beer CTM. OF 12 New Zealand LEG O'LAMB LB. HAMBURGER LB BACON LB BALL PARK FRANKS LB - HOLLY FARMS CHICKEN. SPLIT BREASTS LB.. THIGHS LB

## Fowlers

306 W. Franklin St.
food store s1:49
si:29
Si:
.99
.79
SORE 942-3116


## Campus recruiters

| The following employers and graduate school representatives will be on campus to discuss job opportunities and academic programs on the dates indicated. Students can sign up for appointments with these representatives eight days ahead of the visit in the University Placement Services, 211 Hanes Hall. A resume or completed data sheet is necessary at the time a student signs up for an interview. This is put in the folder accompanying the signup sheet. |  |
| :---: | :---: |
| Date | ORGANIZATION |
| Feb. 19 | Wallace Business Forms <br> Price Waterhouse \& Co. <br> Cumberland County public sehools <br> Home Life <br> Hertz, Herson \& Co. <br> Huntington National Bäùu |
| Feb. 20 | Deloitte Haskins \& Sells Hewlett-Packard Co. GCA-Technology Division New Hanover County schools Burroughs Corp. <br> Trim Inc. |
| Feb. 20-21 | NCNB |
| Feb. 21 | Pfizer Inc. <br> A.M. Pullen \& Co. <br> Reliance Electric Co. NCR Corp. Engineering \& Manufacturing Aetna Life \& Casualty |
| Feb. 21-22 | Richardson-Merrill Inc. |
| Feb. 22 | Arthur Andersen \& Co. Celanese Corp. <br> K-Mart Apparel Corp. <br> Radio Shack-Div. of Tandy Corp. <br> Timberline Systems <br> Tenafly schools |
| Feb. 22-23 | National Security Agency Burlington Industries Inc. |
| Feb. 23 | Montgomery County public schools <br> Best Products Company Inc. <br> Montgomery Ward \& Co. <br> Davidson's-Division of R.H. Macy <br> Xerox Corp. <br> TRW Systems <br> Equity National Life Insurance |

## $=5$ <br>  <br> 

## Dorm service honored

The Society of Janus, a housing halls is eligiblew intamura managersi
honorary which recognizes outstanding $\begin{array}{ll}\begin{array}{l}\text { honorary which recognizes outstanding } \\ \text { service to residence hall living is accepting }\end{array} & \begin{array}{l}\text { newsetter editors or hall officials } \\ \text { Kummel said he wanted at least }\end{array}\end{array}$ serviceto residence hall living is accepting,
nominations, said Charley Kummel,
nominations said he wanted at least 12
noces area. president of Janus.
Kummel said this year he hoped to $\begin{gathered}\text { Kummel said this year he hoped to } \\ \text { recognize more freshmen, sophomores }\end{gathered}$
and juniors, as well as seniors. He said $\begin{aligned} & \text { Carolina Union information desk and at } \\ & \text { all residence hall information desks. The } \\ & \text { deadine for returning nomination forms }\end{aligned}$ and juniors, as well as seniors. He said
anyone who worked hard inthe residence $\begin{aligned} & \text { deadline for } \\ & \text { is Feb. } 23 .\end{aligned}$

THE Daily Crossword




