

The forecast for today calls for sunny but cold weather. The high will be near 34 with the low dipping down to 15.

The Daily Tar Heel

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Candidates for the RHA president and senior class president get a chance to explain their platforms in columns on the back page. Page 6.

Enterprise

Desire, drive lead to business success

By EDWINA RALSTON
Staff Writer

It was either school or the business, so I decided to get rich.
—BILL SKINNER

This former UNC student is not rich yet, but at age 21, Skinner already owns a successful business. Two and a half years ago, after his sophomore year at the University, he opened a discount carpet store on Franklin Street. The next fall he returned to school as a junior but dropped out midway through the semester to go into the business full-time.

Today, Skinner and his partner, Steve Payne, who is 22, are 10 years younger than the average business owner. They have moved into a much larger store and have broadened the line of merchandise. Their ultimate goal: to own a chain of 1,000 stores.

Skinner and Payne have two stores — Aragon Carpets and Bedding Showcase — that operate under the same roof as one business, offering first-line merchandise at discount prices.

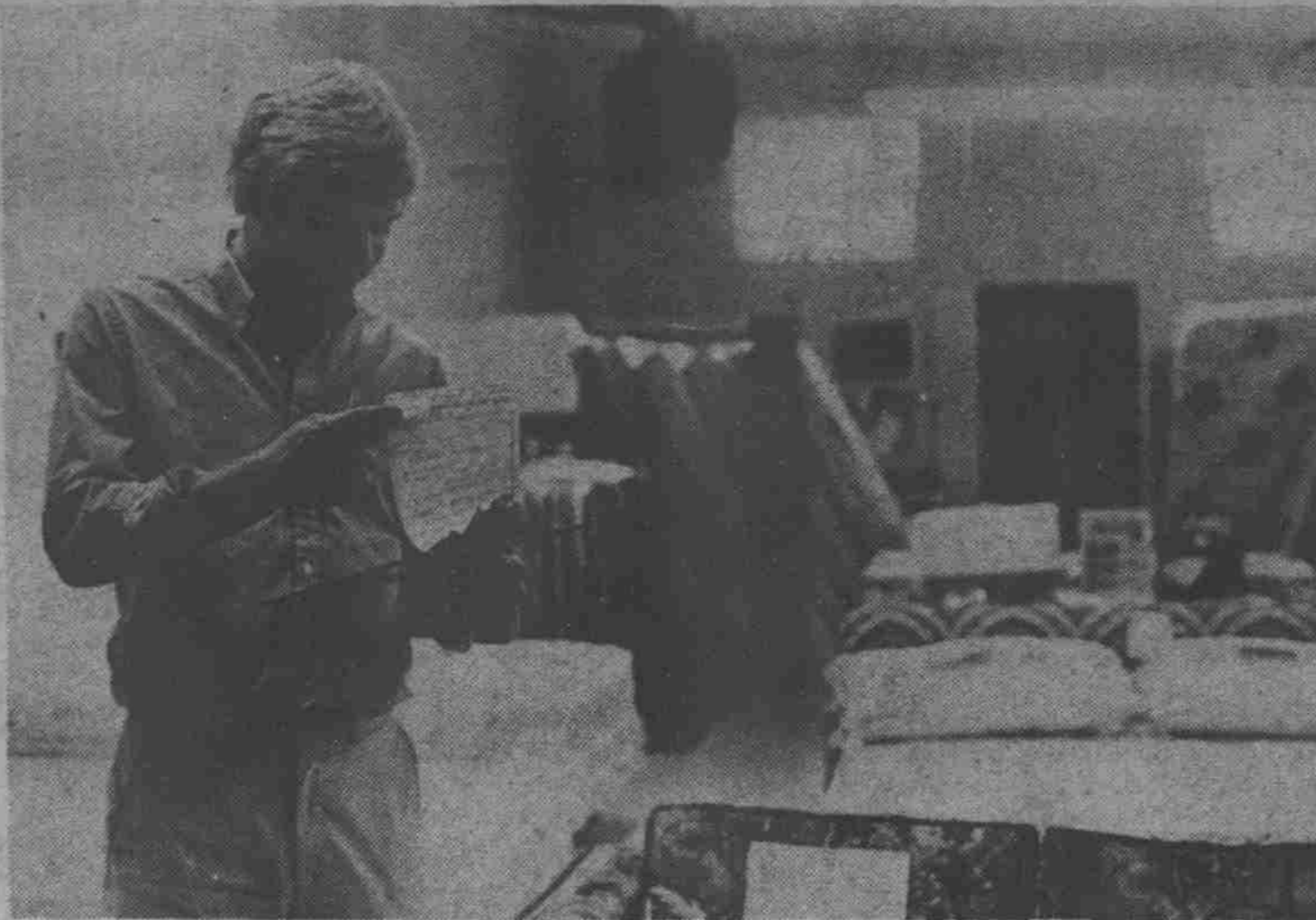
They are not typical businessmen. They don't sit behind a desk from 9 to 5 and just call the shots. They do it all. Payne and Skinner are the salesmen, the delivery boys, the storekeepers, the bookkeepers and the advertisers.

With only one other part-time worker and hiring out only for large carpet installations, the two men do 90 percent of the work. "We don't have to hire a bunch of people so it cuts costs. We don't work on traditional store mark-ups. We work on ambition and drive," Payne said.

The key to their success, they say, is that they rely on the quality of the business rather than store decorations, avoiding high rent payments. The building they operate out of is clean and neat but not at all decorative.

"The main thing is to get people to come through the door. Ninety percent of the people who come through our door either buy on the spot or come back to buy after looking around," he said.

When Skinner originally opened the store he was in a 20-by-20 room next door to their present



Steve Payne stands in bedding showcase of the store his partner started ... Skinner and Payne own and run Aragon Carpets, a discount carpet store

location. He could not afford high rent; he started on a \$500 loan from his father. Because of his age, he could not, and still cannot get a bank loan.

Both men said their ages often worked against them: "Most people are hesitant at first. That's just another one of those social norms," Skinner said.

When Skinner went into business as a college student, he said most people were quite skeptical. He preferred not to discuss the store then because nobody wanted to believe he could do it.

"Whenever you stick your head out above the ground, somebody's gonna try to knock it down. I guess there are just so many people talking and not doing," he said.

Skinner attended the University on a wrestling scholarship until Spring Break of his sophomore year when he seriously injured his arm in the

Bahamas. He opted for a medical drop that semester and returned home to New York. With the loan from his father, he began buying, repairing and selling used carpet. By July, he had earned enough money to open the store.

Payne joined Skinner five months ago. He had given up a baseball scholarship at the University of Arizona to become a furniture salesman two years earlier.

The two men hope to have at least 10 stores by the end of their first three years in business together, and are shooting for 100 stores within the next 10 years. They are opening their second store in Durham this month.

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U.S. to maintain military force in South Korea

WASHINGTON (AP) — President Reagan pledged Monday that the United States would maintain its troop strength in South Korea, burying the former Carter administration's long-stalled plan to withdraw American forces.

"The United States has no plans to withdraw U.S. ground combat forces from the Korean peninsula," Reagan said in a communique following talks here with South Korean President Chun Doo-hwan. Both leaders signed the communique.

A senior State Department official said it was possible that the United States could strengthen its forces in South Korea, if needed.

Reagan clearly used the occasion of Chun's official visit to demonstrate the importance of South Korea in the administration's foreign policy and to reassure the Korean leader that the frictions that occurred during the former Carter administration wouldn't carry over to the Reagan administration.

By inviting Chun for a visit ahead of leaders of major U.S. allies, Reagan also showed his administration has confidence in the Chun government, which seized power in a military coup following the assassination of President Park Chung-hee in October 1979.

The United States maintains a military force of about 39,000 in South Korea. Former President Carter withdrew several thousand U.S. troops in 1979 to the dismay of the Korean military.

But, the Carter administration put the withdrawal plan in "abeyance" after

determining there had been a major buildup of North Korean forces. The plan was supposed to be reviewed this year, but Reagan's statement made clear Monday that it's a dead issue for his administration.

The State Department official, who declined to be identified, said questions of human rights were not raised by Reagan during the talks. Human rights abuses in South Korea were a major point of contention in the relations between the two governments while Carter was in the White House.

"We are looking to the future and not to the past," the official said during a briefing of reporters.

Speaking to reporters with Chun at his side, Reagan said he assured the Korean leader that "the United States will remain a reliable and Pacific partner and we shall maintain the strength of our forces in the Pacific."

Reagan said U.S. Asian allies, including South Korea, Japan, Australia and New Zealand, "will have our continued support as our European allies have."

For his part, Chun said: "President Reagan has given his firm assurances that the United States has no intention of withdrawing the American forces in Korea. I am pleased that the present level of the United States military presence in Korea will be maintained."

Chun said U.S. forces provided "a vital and indispensable contribution to not only peace in Korea, but peace and tranquility in the northeast Asia region."



Fridrikh Neznansky spoke at UNC Law School on Russia's crime rate ... Neznansky is a former Moscow lawyer and public prosecutor

System no deterrent to Soviet crime rate

By JOE MORRIS
Staff Writer

Contrary to the claims of Soviet propaganda, the socialist system of the Soviet Union has failed to reduce crime, a former Moscow lawyer and public prosecutor said last week.

Speaking through translation, Fridrikh Neznansky told more than 100 people at the UNC Law School that at least one-third of the criminals in the Soviet Union were convicted of crimes which exist because of the totalitarian nature of the government.

He cited thriving black markets as an exemplar Neznansky, who left the Soviet Union in 1977 in protest of the totalitarian regime, said that shortages of goods had led to the development of an extensive "economy on the side," which involved "the most industrious and talented Soviets." He said that thousands were arrested annually for involvement in this illegal economy.

Neznansky gave confidential government statistics which he acquired "unofficially" (Soviet crime data have not been officially released since 1928) to show that more than 2 million Soviets were in prisons or labor camps in 1976. He said there were 400,000 prisoners in the United States.

But pressure from the West has a strong influence on the Soviet government, he said. He attributed the release of 400,000 prisoners in 1977 to the "pressure of

free-thinking forces in Western countries." But Neznansky said the Soviet Union still had 6.6 prisoners per 1,000 citizens, compared to 1.8 per 1,000 in the United States.

"Hooliganism" is the most frequently prosecuted offense in the Soviet Union, Neznansky said. The Soviet Criminal Code defines this as a crime which expresses a "clear disrespect toward society," but Neznansky said a typical argument could bring such a charge. He said hooliganism was "a purely Soviet crime, with no direct equivalent in the West."

Neznansky's statistics also showed a high murder rate. Although murders in the Soviet Union are less frequent than in the United States, they are about six times as prevalent as in other European nations. "The United States is hardly an example worthy of emulation," Neznansky said.

Like other facets of Soviet society, the courts are controlled by the Communist Party with Soviet judges placing Communist Party obligations above their duty to uphold justice, he said. As a consequence those accused of crimes fall into three categories: Party and government officials who are immune to conviction; citizens toward whom the Party is indifferent and whose conviction depends on evidence; and citizens whose political or religious views make them

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Increased tips for drivers

Food-delivery services profit from snow

By ANNE PROSSER
Staff Writer

Friday's heavy snowstorm brought added driving problems and anxiety, as well as unexpected tips, to Chapel Hill's food deliverers.

One deliverer from Blimpie's witnessed a minor accident involving an automobile and a pedestrian and was held up from making deliveries for an hour and a half. Neil Horowitz, manager and owner of Blimpie's, assumed that the driver, Luis Andrade, had been in an accident.

"I didn't happen to tell Luis that I had told the customers we thought he had been in an accident," Horowitz said, "so he would arrive and the people would

give him these fantastic tips."

The snow slowed service from other food delivery companies in Chapel Hill as well. "We were incredibly busy," Jill Lederer, manager of Domino's Pizza, said. "When it started snowing, people just hopped up in their rooms. All they wanted to do was stay inside and order out for food."

The 2.5 inches of snow that paralyzed most Chapel Hill residents was a financial boon for the delivery companies. "We had delivered 400 pizzas by 5 p.m.," Lederer said. "We had 18 drivers working. Some doubled up in cars to help out in case they got stuck."

Usually Domino's employs only 12 to 15 drivers on weekend nights and

delivers only about 300 pizzas during the early hours, she said.

Blimpie's had so many orders that it had to put all its phones on hold in order to catch up. "We did 250 sandwiches before 11 p.m.," Horowitz said. Two Blimpie's drivers usually can handle the store's average of 80 sandwiches per night, he said.

"The customers were so desperate for us to deliver that even when we said we couldn't guarantee when the sandwiches would get there, they still wanted to place orders," Horowitz added.

None of Chapel Hill's four food delivery companies — Pizza Transit Authority, Domino's, Blimpie's or Sackal's — reported any driver accidents.

Drivers for all four companies said they had to exercise extreme caution, lowering their speed to under 20 mph as conditions worsened after sunset. "The roads began to ice up around 6:30, so we stopped taking orders at 8," said Tom Resler, manager of PTA.

"Our business prospers the best when the weather is really bad and people don't want to go out," Resler said. "It's funny but a lot of people will apologize and say they're sorry to get us out on a night like this. They don't realize that going out in crummy weather is our business, and that's how we make money."

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Students to play role in black political party

By KATHERINE LONG
Staff Writer

Students will play an important role in the newly formed National Black Independent Political Party, North Carolina party members said recently.

"Students have been very active (in the party)," said state co-convenor Barbara Arnwine, a Raleigh attorney. Arnwine said that at the party's founding conference in Philadelphia last fall, which attracted 1,500 people, 350 to 500 students attended. "The student caucus meetings were absolutely packed," she said.

The party was formed primarily to involve and inform blacks on political issues rather than just to run candidates, said UNC student Stella Jones, who is statewide coordinator of the party's Youth and Student Caucus.

"It's not a traditional political party," Jones said. "It will address the overall needs of the black community."

Arnwine said the party would organize and educate

the black community, build or fortify black institutions such as predominantly black colleges and support black elected officials.

"Through the party, we will have a mechanism through which people are informed and can respond to issues," Arnwine said.

Right now, the party is in the planning stages and has not attracted widespread interest, officials said.

"The word hasn't spread too well throughout the state," said Mark Fields, convenor of the party's Orange County chapter. "That's really the first hurdle to overcome, to let the word out."

The party will try to develop numerous local chapters throughout the United States, Arnwine said. Each Youth and Student Caucus would be a part of the local chapter instead of a separate chapter, she said. Jones said students had been organizing the party at Shaw University, North Carolina Central University and Appalachian State.

Mark Canady, president of UNC's Black Student

Movement, said UNC students had shown interest in the party. "The response is very good," he said.

Canady said students could have an important role in the movement. "Students are very important because they are people coming together from various walks of life," he said. Party leaders said they hoped students could spread party information across the country.

"This may be the beginning of something that is very instrumental to the black community," Canady said.

The Youth and Student Caucus would submit proposals for programs to solve problems that face blacks and tell the party what the concerns of youth are. "Youth traditionally has been super-creative with ideas," Arnwine said. "We're looking for a few people who are fired up and energetic."

The party would serve as support for the youth caucus, helping out with organization.

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Doherty's return to lineup gives team more flexibility

By KIM ADAMS
Staff Writer

After Carolina trounced his team 100-60, Georgia Tech coach Dwane Morrison said that a 100 percent recovery by Matt Doherty might just make Carolina the most talented team in the Atlantic Coast Conference.

Freshman forward Doherty says he's back to 100 percent.

Doherty's return couldn't have come at a better time for the Tar Heels. The presence of Doherty allows Dean Smith greater flexibility in arranging lineups and means more depth at both guard and forward.

The Tar Heels will need that depth, along with anything else they can muster, as they face Virginia tonight. The Cavs, ranked No. 1 in this week's AP poll and undefeated on the season, come to Carmichael Auditorium for a game tonight at 9 o'clock.

Doherty, a 6-foot-7 freshman from East Meadow, N.Y., was out for six weeks with a fractured thumb before returning to make big contributions in wins

over Wake Forest and Georgia Tech and Saturday against N.C. State.

"We're a lot better at both guard and forward when we have Pepper, Wood and Doherty," Smith said. "What Matt gives us is size at the guard position which will be important against Virginia and he's a great asset in our zone defense."

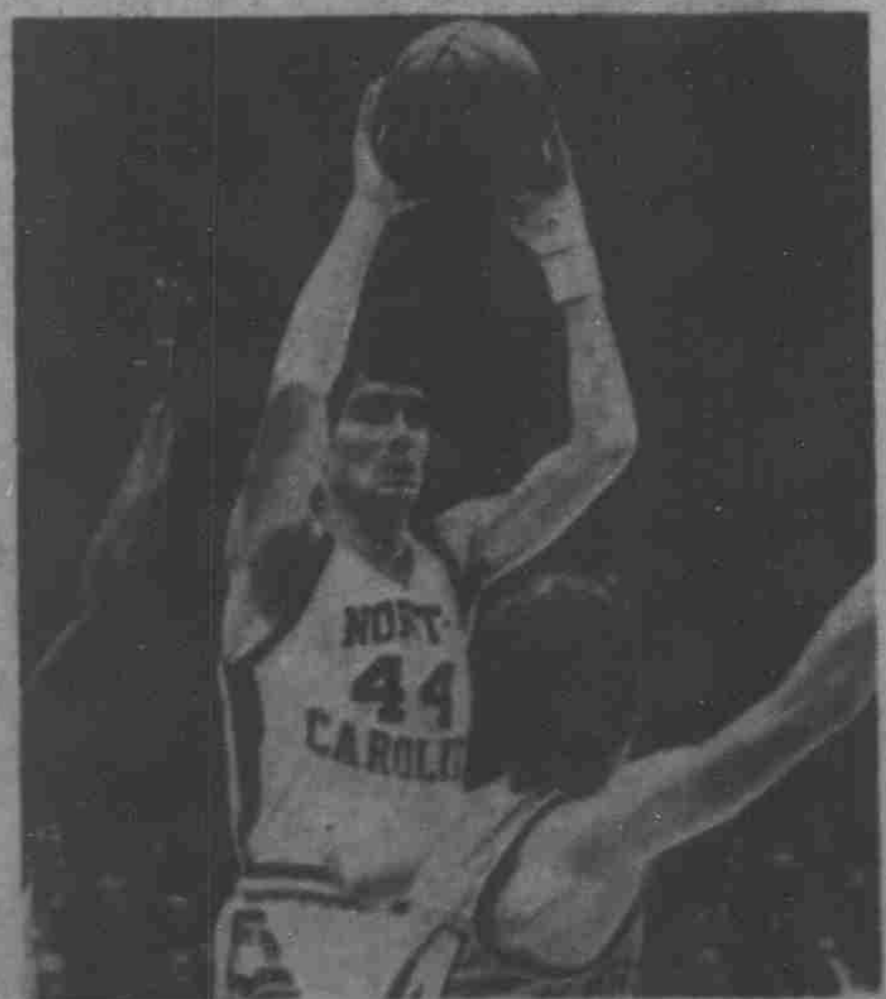
"Matt is also a great passer. He led the team with six assists against State."

Doherty started the State game, but he's just as content to wait on the bench for his chance against Virginia.

"I just have to take starting the State game in stride. Mike (Pepper) will be back, but I just have to be ready to come off the bench," Doherty said.

"When I go in for Pepper, I'll be guarding Lee Raker and when I go in for Al Wood, I'll be guarding Jeff Lamp. They're both exceptional shooters so I'll just have to watch out for the jump shots. To beat Virginia, we'll have to have a great game."

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Matt Doherty attempts to pass against Ga. Tech freshman's size, ability key for Heels