## Profs say Helms won on undecided voters

By RACHEL STIFFLER
Senator Jesse Helm's victory over
former Gov. Jim Hunt in the 1980 Comer Gov. Jim Hunt in the 1980
North Carolina Senate race was a result of Helms' ability to attract undecided voters, connect his campaign to Ronald
Reagan and develop a hard-hitting, fastmoving campaign strategy, according to three UNC professors. During a luncheon colloquia Tues-
day. Seth Finn, assistant professor of day. Seth Finn, assistant professor of
RTVMP. Merle Black, associate professor of polititical science, and Thad Beyle, professor of political science,
gave their observations of various gave their observations of various
research that had been done on the 1980 campaign.
Finn beg

Finn began the talk by introducing among UNC students during the last five weeks of the campaign. The study was designed to measure changes in the
students level of commitment to each students level of commitment to each
candidate. At the beginning of the five-week
period, the UNC students "overwhelmperiod, the UNC Students "overwhelm-
ingly supported Hunt" 54 to 34 percent, Finn said. By the end of the race,
however, Helms had achieved a 43 to however, Helms had achieved a 43 to
44 percent level of support from the students. "Helms built his following from the uncommitted voters," he said. Their preference during the Senate campaign, and interpersonal commun-
ication and the print and broadcast cation and the print and broadcast
media were influential in their opinions, Finn said.
According to Finn, certain types of were more biased the campaign ersonal infare than others. "Interfrom friends and family) (information rem friends and family) was judged to judged impartial, but the majority of (information received from) the broadcast media was biased," he said. important factor in the Helms victory as well as the Reagan and Martin
victories in North Carolina victories in North Carolina. It was the
Republican stronghold in 12 counties Republican stronghold in 12 counties
in the state where Helms garnered at least 5,000 more votes than Hunt. "The counties the Republicans were vote, whereas the counties the Demorats were taking accounted for only 11 percent," he said.
Helms
Helms' strategy of capitalizing on
No one faces
cancer alone.

Ad Arica

Royal Park
Kingwood Estes Booker
Park creek
UNIVERSITY
tax
Avoid the lottery blues. Apply now!
All apartments on the bus line to All apartments on the bus line to
UNC. Fantastic Social Program Call
today tor ofay for full information. 967 -223
or $967-2234$. In North Carolina call 11 -free $1-800-672-1678$.
Nationwide. call toll ter
$1-800-334-1656$

PREPARE FOR:
MOAT
15 Call Days. Eves 1 weekend 2634 Chapel Hill Blvd. Suite 112 919-489-8720; 489-2348

SIGN UP NOW Get a team together to compete in the quickest question and answ contest on campus Information and Forms at Union Desk Deadline: October 16th

Reagan's popularity was an effective
tool in his campaign, Black said. "In
the first Helms-Hunt debate. Helms did terrible. But in the second debate,
Helms made the connection between the Helms made the connection between the
Senate race and the presidential race more clear," he said.
Helms managed to candidacy by equating it presidential hopeful Walter Mondale, Black said. "Helms was saying, "If you're,
a Mondale Liberal, vote for Jim Hunt," "he said.
Beyle said that since 1970 North
Carolina politics has ben Carolina politics has been dominated
by two political machines - the by two political machines - the
Congressional Club and the Democratic Party machine. But with the rise of Jim Hunt, the Democratic machine
became more of a "Jim Hunt Machine," with its energies centered around the personal advancement of Hunt instead
of the future of the party. of the future of the party.
Beyle said that unlike the old days
of party machinery, the advancement of party machinery, the advancement
of Hunt from the governorship to the senate race left no strong Democrat
eligible to claim the governor's office. eligible to claim the governor's office. Bayle also criticized the Hunt organof Eddie Knox, whom he defeated in the Democratic primary, in the large
metropolitan areas of the state, where metropolitan areas of the state, where
Hunt made a weak showing in November.
He said th
He said the aggressive strategy of
Jesse Helms and the Congressional Jesse Helms and the
Club helped Helms win.
wAs "As soon as the Congressional Club wins one victory, they starts sending out
letters to the voters again keeping the letters to the voters again, keeping the
contingency going," Beyle said. "They contingency going, Berle said. "They
are able to raise big money in small
amounts $-\$ 20$ or $\$ 30$ at amounts $-\$ 20$ or $\$ 30$ at a time."
Beyle said the Helms-Hunt race was decided months before the November decided months before the November
election, a reflection of the differing
campaign strategies.


## GO FROM COLLEGE TOTHE ARMY WITHOUT MISSING A BEAT.

The hardest thing about break- of 40 performances a month, there's read music, performing in the Army ing into profession music is - well, break ing into professional music. So if you re unity to turn your unity to turn your full-time perform ing career perform ing career, take a good look at the musicians. The Army all parades and John Philip Sousa. Army waltz and boogie as well as march, and they perform fences as well diences as well as spectators.
With an average of 40 performances a month, there's read music, performing in the Ar not only across America, but possibly abroad.

Most important, you can Chief, Army Bands Office, Fort Benjamin Harrison, IN 46216-5005.
 ederally-insured student loans.
If you can sight-
$\qquad$


And of course, she wouldn't have had to restrict her feelings to a mere sonnet's length, either.

After all, you can always think of one more way to tell someone you love them when yours on the phone

Let us count the ways you can save Just call weekends till 5pm Sundays, or from 11 pm to 8 am , Sunday through Friday, and you'll save 60\% off AT\&T's Day Rate
on your state-to-state calls.
Call between 5 pm and 11 pm , Sunday through Friday, and you'll save $40 \%$ on your tate-to-state calls.

So when you're asked to choose a long distance company, choose AT\&T. Because with AT\&T's 60\% and $40 \%$ discounts, you can satisfy your heart's desire without exhausting your means.
Reach out and touch someone.

