

'92 CAREER FAIRS

Senior class works to educate job-search virgins

By Elena Bourgojn
Staff Writer

Students lacking direction in deciding on a career or in finding a job need not panic. The senior class and University Career Services can help.

The UCS office is located on the second floor of Hanes Hall. With the help of a newly installed computer system, students can learn about writing resumes, internships, graduate school, interviewing and employment opportu-

nities.

Senior Class President Bob Paty and Vice President Elizabeth Mitchell have appointed three marshals to work directly with UCS.

Marshal Adam Foleck, a senior chemistry and political science ma-



Bob Paty

yor, said the task force hoped to publicize information to all undergraduates.

"Not enough students realize that (University) Career Services is not just for seniors," Foleck said.

Students can gain experience dealing with potential employers at special career events. A five-course dinner in Lenoir Hall recently taught students how to conduct business over a meal. "We're going to teach the etiquette involved in a business dinner so people can learn their way around the table," Paty said.

The career fairs also will help students learn about possible career fields.

Both Paty and Foleck stressed the importance of attending career fairs and other job-oriented events.

Foleck, along with marshal Al Stubbs, also works with the recently added non-profit division of UCS.

"Students wanted to learn about non-profit organizations," Paty said.

Tables set up in the Pit will provide information about the non-profit sector.

"Most non-profits are small and can't travel," Foleck said. "We're going to

pass out pamphlets, and hopefully students can get a basis for networking."

Although students usually go to UCS to get help, Paty pointed out the need for students to assist the UCS staff as well.

"They are understaffed and underpaid," he said. "(University) Career Services only gets about \$20,000 a year while other campus organizations get \$100,000 or \$150,000.

"We just want to get the word out about (University) Career Services. The senior class has always seen the need to help students get jobs."

NationsBank gives you the power to make a difference.

Discover the new world of NationsBank. With the recent merger of NCNB and C&S/Sovran, you'll have an unprecedented ground-floor opportunity in one of the largest and best capitalized financial institutions in the country. Separately, these companies have built customer-driven financial services with great strength, depth and diversity. Combined, with approximately 1,900 offices in 9 states, the new NationsBank is becoming a domestic and international financial powerhouse. Don't let this new world opportunity pass you by.

NationsBank will be interviewing for the following opportunities:

**Career Fair
Wednesday and Thursday,
October 21 & 22, 1992**

**On-Campus Interviewing for
Commercial Bank, Consumer Bank, Investment
Bank, Audit, Control and Services
Thursday, November 5, 1992**

**On-Campus Interviewing for
Commercial Bank, Consumer Bank, Audit,
Control, Services, Mortgage and Dealer Finance
Wednesday, February 24, 1993**

Come hear how NationsBank can pave the way to an exciting career path in the banking industry by providing excellent growth opportunities and the security of a stable banking leader.

Please contact the Office of Career Planning and Placement for more details.

An Equal Opportunity Employer.

NationsBank

© NationsBank Corporation 1992

List

from page 2

FIRST UNION — Headquartered in Charlotte, First Union is the 13th-largest bank holding company based on assets of \$46.1 billion as of Dec. 31, 1991.

FORD MOTOR CO. — Worldwide leader in automotive and automotive-related products and services.

GENERAL FOODS USA — A Philip Morris Company, General Foods is the largest U.S.-based food company in the world. The grocery foods division sells and merchandises such leading brands as Jell-O Desserts, Post Cereals, Stove Top Stuffing and Log Cabin Syrup.

GLAXO — Worldwide leading pharmaceutical company.

HEWITT ASSOCIATES — International consulting firm specializing in the design, finance, communication and administration of benefits and compensation programs.

IBM — Major computer manufacturer in the United States, and industry leader in information technology with a broad brand of products designed to help record, process, store, retrieve and communicate information.

ICF INTERNATIONAL INC. — One of the most diversified professional and technical consulting firms in the country. Services range from economic, policy and financial analysis to environmental technology, engineering, health sciences, risk assessment and information services.

INTERIM HEALTHCARE & PERSONNEL — Provider of temporary office, light industrial, home care and staffing services. One of the four largest personnel service companies in the U.S. subsidiary of H&R Block.

KGB — Russian intelligence agency dedicated to the eventual overthrow of the American government.

KRAFT USA — Division of Kraft General Foods, sells and merchandises to retail grocery stores.

ELI LILLY — Global research-based corporation that develops, manufactures and markets pharmaceuticals, medical instruments, diagnostic products and agricultural products.

LIZ CLAIBORNE — Designer of women's and men's clothing, accessories, furnishings, fragrances and related items.

MANOR CARE INC. — Premier provider of health-care services operating 166 nursing and rehabilitation facilities, an acute care hospital, assisted living facilities and medical aide training schools. The company's lodging operations include Manor Care Hotels, which owns and operates 12 hotels and Choice Hotels International, an international franchiser of more than 2,100 hotels.

MERCK & CO./DIV. OF HUMAN HEALTH — World's largest pharmaceutical company and a recognized leader in efforts to achieve longer, more productive lives. The human health division is a provider of prescription pharmaceutical and vaccines.

MERCK & CO./CALGON VESTAL DIV. — Manufactures and markets some 400 specialty chemical products to the health-care, industrial, distributor and wholesaler business markets.

J.P. MORGAN & CO. INC. — Provider of sophisticated banking and other financial services to corporations, governments, institutions and individuals worldwide. Through its subsidiaries, the firm provides financial advisory services, arranges financial transactions, underwrites and trades securities and manages pensions and other investments.

NATIONSBANK — One of the largest banking companies in the United States. The company's principal banking region covers 27 percent of the U.S. population from Baltimore to Miami to El Paso.

NESTLE FOOD CO. — One of America's top food companies, made up of a family of six U.S.-based food, beverage and hotel businesses.

PIONEER SOFTWARE — Multi-database technology company developing and marketing software products for end-user and developer access to database information. With more than 2 million copies shipped, Pioneer Software is the leading provider of Microsoft Windows and IBM OS/2 presentation manager-based database access products.

PITNEY BOWES — Worldwide leader in office products industry. Offers systems to automate mailing and shipping rooms.

PROCTOR & GAMBLE — Manufactures and sells more than 50 leading consumer brands worldwide.

PROVIDENT LIFE INSURANCE CO. — Founded in 1887, Provident Life handles many types of insurance claims with assets of about \$14 billion.

R.J. REYNOLDS TOBACCO CO. — One of the world's largest cigarette manufacturers employing about 12,000 employees in the United States and about 2,500 employees in sales. R.J. Reynolds offers a challenging and rewarding career in sales.

RALSTON PURINA CO. — Consumer products company managing the sales and distribution of leading dog food, cat food and cereal products.

RESEARCH TRIANGLE INSTITUTE — Contract research organization providing research in chemical, environmental, life, engineering, social and statistical sciences services to government and industry.

ROADWAY EXPRESS — Fortune 500 motor carrier, primarily handling long haul, less-than-truckload (LTL) general freight. Serves all 50 states, Canada and Puerto Rico with more than 600 terminals.

SAS INSTITUTE — One of nation's largest privately owned software companies and the world's leading information delivery software company. SAS develops, supports and markets the most innovative software of today. More than 60 percent of staff is devoted to research and development.

SIGNET BANK — An \$11 billion mid-Atlantic financial leader with more than 5,000 employees and 240 branch offices. Seeking strategic business analysts for unusual consulting opportunities in Richmond and Washington offices.

SMITHKLINE BEECHAM — One of the world's leading health-care products and services companies, whose principal activities include research, development, manufacturing and marketing of a wide range of human and animal pharmaceutical products.

SOUTHERN NATIONAL BANK — Multibank holding corporation with banks in North and South Carolina. Major recruiting needs are for business administration with emphasis in finance for corporate banking training program.

SUNBANK M.A. — Largest banking subsidiary of SunBanks Inc., providing banking services to individuals, companies and institutions throughout Florida. SunBanks Inc. is the Florida subsidiary of SunTrust Banks Inc., which is based in Atlanta.

TEACH FOR AMERICA — National teacher corps that recruits, trains, places and supports talented, dedicated individuals to teach for two years in underresourced schools in urban and rural areas across America.

TRUST COMPANY BANK — Located in Atlanta, Trust Company Bank is a statewide, multibank holding company chartered in 1891. With assets in excess of \$6 billion, it is one of the largest Georgia banking companies.

U.S. OFFICE OF GOVERNMENT ETHICS — Performs program reviews of federal agency ethics programs.

UNITED TELEPHONE OF FLORIDA — A local operating telephone company serving central and southwest Florida.

U.S. NAVY — Major organization whose primary objective is national defense, recruiting all majors. Opportunities available for a variety of challenging professional careers available to men and women as Navy officers.

WACHOVIA CORP. — Interstate bank holding company with dual headquarters in Winston-Salem and Atlanta providing personal, commercial, trust and institutional banking services across the world.

WALLACE COMPUTER SERVICES — Diversified supplier of products for computer input/output needs — business forms, printer ribbons and other computer supplies and accessories.

WESTVACO — Major producer of paper, packaging and specialty chemicals with more than \$2 billion in annual sales.

XEROX — Document-processing company specializing in the manufacturing and marketing of copiers and duplicators, facsimiles, electronic printers and information-processing systems.

— submitted by University Career Services