

Fon't Need a bruch.


Trade in Your Piano For a Player.
 If you had a sTIEFF or
SHAN PLAYER-PINNO eve. ry menter of the fancilitever over
ten years of age could play and enjoy it.
We will allow you a aliberal

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## CHAS. M. STIEFF

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## NOAH biggs, President

## Scolland Need Guano Co

Dear Farmer Friends.-Have you stopped to consider how important it is that every farmer should know what ingredients constitutc the Fertilizer that he buys? For his year's labor, his crop, the sup port of his family depends on

## The Results of The Fertilizers Used

It does not pay to buy fertilizer because it is cheap. Some fer tilizers on the market are made of low price material and have very little plant food qualities, hence are costly at any price. We are making the best class of fertilizers (in our opinion) that are sold in the South.

## WE GIVE YOU 2,000 POUNDS

of the following material in each and every ton: Cotton Seed Meal, Fish Scrap, Nitrate of Soda, High-Grade Phosphates, Murate of Potash, Manure Salts and Kainits. Our goods have lasting qualities, enriches the soil.

Ask your merchant for Scotland Neck Guano Company's Cotton Seed Meal and Fish Scrap Guano. If he will not furnish them to you write us and we will see that you get them.

## Scotland Neck Guano Company, <br> SCOTLAND NECK, N. C

