

### THE SECRET OF SUCCESS.

Genuine Merit Required to Win the People's Confidence.

Have you ever stopped to reason why it is that so many products that are extensively advertised, all at once drop out of sight and are soon forgotten? The reason is plain—the article did not fulfill the promises of the manufacturer. This applies more particularly to medicine. A medicinal preparation that has real curative value almost sells itself, as like an endless chain system the remedy is recommended by those who have been cured, to those who are in need of it.

In an interview on the subject a prominent local druggist says, "Take for example Dr. Kilmer's Swamp-Root, a preparation I have sold for many years and never hesitate to recommend, for in almost every case it shows immediate results, as many of my customers testify. No other kidney remedy that I know of has so large a sale."

The success of Dr. Kilmer's Swamp-Root is due to the fact that it fulfills every wish in overcoming kidney, liver and bladder diseases, corrects urinary troubles and neutralizes the uric acid which causes rheumatism. A free trial bottle will be sent by mail, absolutely free. Address, Dr. Kilmer & Co., Binghamton, N. Y., and mention this paper. Regular size bottles sold at all druggists—50c and \$1.00.

**DR. A. C. LIVERMON,**  
DENTIST.

Office up stairs in White-head Building.  
Office hours from 9 to 1 o'clock and 2 to 5 o'clock.

**DR. A. D. MORGAN**  
Physician and Surgeon  
Scotland Neck, N. C.

Office in the building formerly used by Dr. J. P. Wimberley.

**CHAS. L. STATON,**  
Attorney-at-Law.

Scotland Neck, N. C.  
Practices wherever his services are required.

**ASBURY DUNN**  
Attorney and Counselor at Law

SCOTLAND NECK, N. C.  
Practices wherever his services are required.  
Money to loan on approved security.

**DR. R. L. SAVAGE**

OF ROCKY MOUNT, N. C.  
Will be in Scotland Neck, N. C., on the third Wednesday of each month at the hotel to treat the diseases of the Eye, Ear, Nose, Throat, and fit glasses.

**DR. O. F. SMITH**  
Physician and Surgeon

Office in The Crescent Pharmacy, Inc.  
Scotland Neck, N. C.

### Wood's Seeds.

**Cow Peas,**  
the great forage and soil-improving crop.

**Soja Beans,**  
the most nutritious and best of summer feed crops.

**Velvet Beans**  
make enormous growth; are splendid for summer grazing and as a soil renovator.

Write for "WOODS CROP SPECIAL," giving full information about these and other Seasonable Farm Seeds.

**T. W. WOOD & SONS,**  
Seedsmen, - Richmond, Va.

Our stocks of Cow Peas and Soja Beans are choice selected stocks of superior quality and germination.

**PARKER'S HAIR BALM**  
Cures and beautifies the hair. Promotes a luxuriant growth. Restores falling hair. Prevents itching. Cleanses and softens the scalp.

## BULBS!

Now is the time to set out Flowering Bulbs to bloom next spring; also to pot or box some of them for forcing in the house. I have received a large collection of Imported Hyacinths, Daffodils, Narcissus and many other varieties at reasonable prices. Place also your order for Roses, Carnations and other Choice Cut Flowers, Floral Designs, Palms and Ferns. Send for price list.

**H. STEINMETZ**  
FLORIST  
Raleigh, North Carolina.

Guthrie Mady, Local Agent,  
Scotland Neck, N. C.

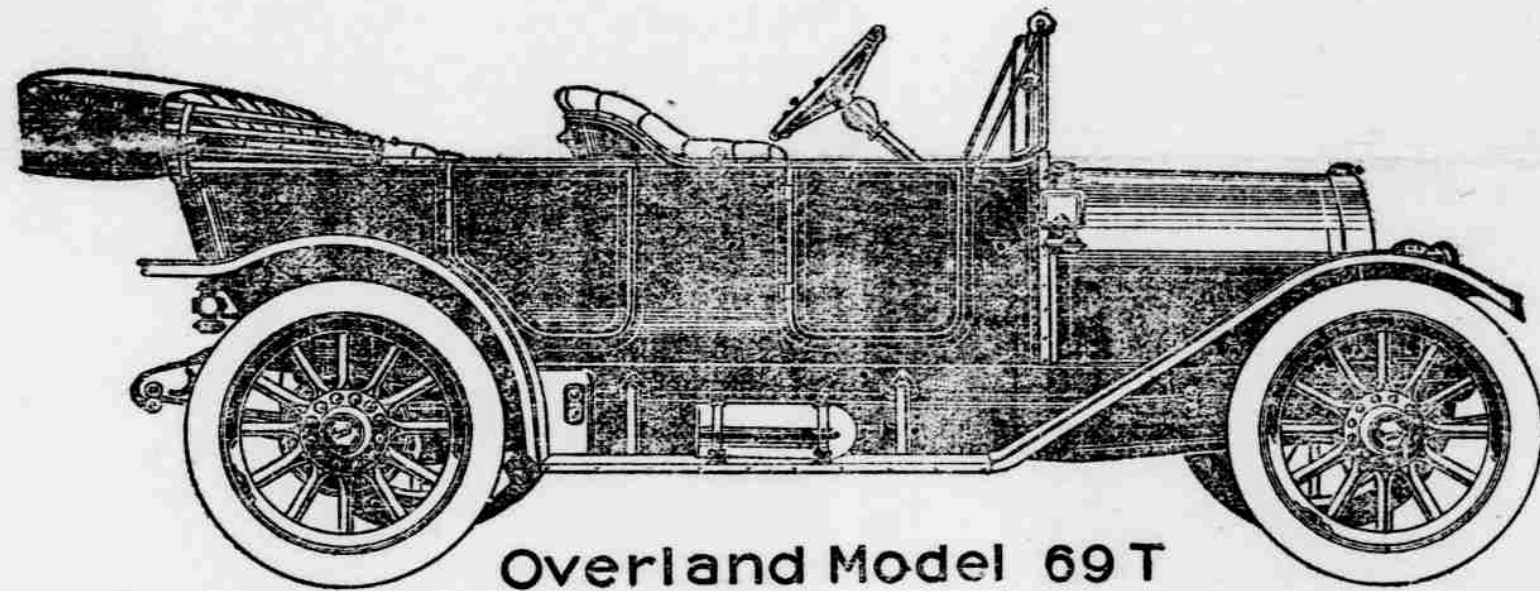
Electrically  
Lighted and  
Started.

# Overland

Sixty-Inch  
Tread.

## The most popular car in the South

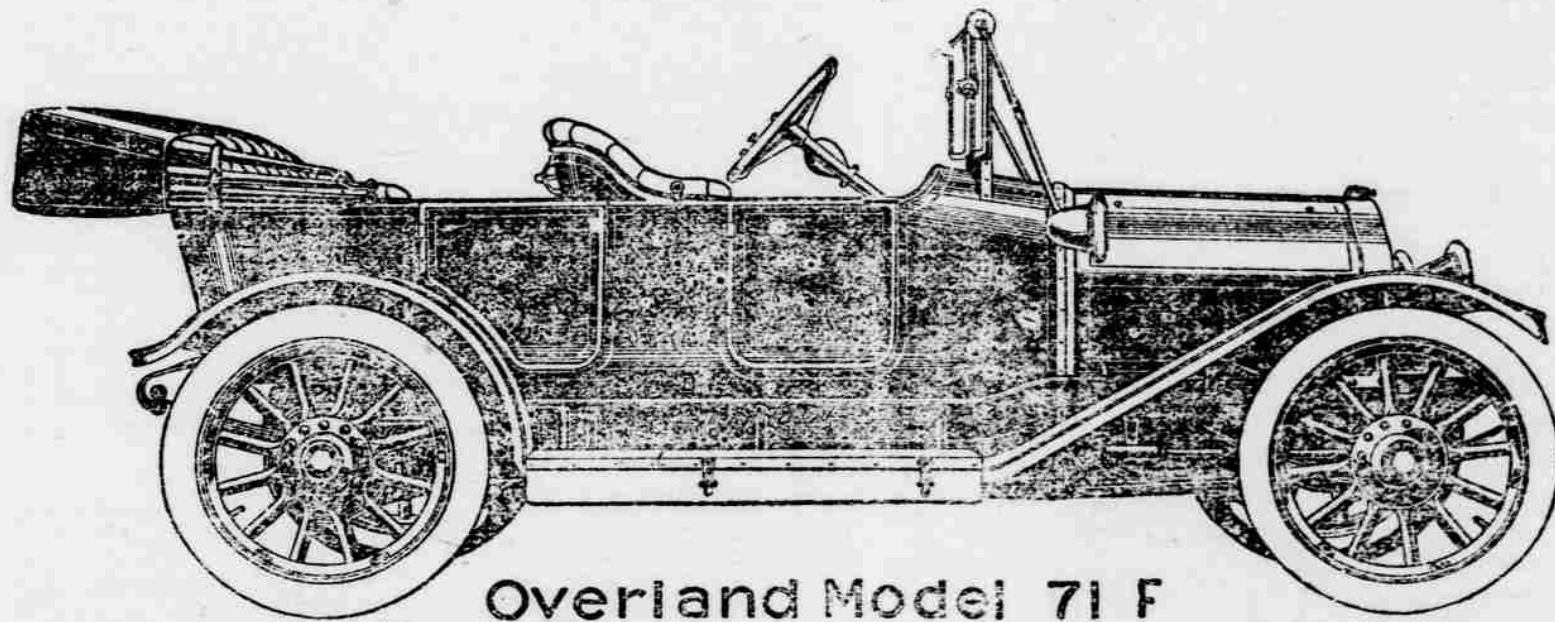
**O**VERLAND popularity in the South is due to its practicability. And it is the most practical car for the South, because it is the most adaptable. It is built specially for Southern roads—with a sixty-inch tread. Here are two beautiful 1913 Overland Models. Both are electrically started with the simplest and most efficient electric starter made. Both are electrically lighted. Both are fully equipped with the very best accessories.



Overland Model 69 T

The model shown above is a five passenger touring car—priced at \$1,210 f. o. b. factory. This price includes everything. The one below is a five passenger touring car—priced \$1,650 f. o. b. factory. This price includes everything.

Both have powerful, economical and smooth running 30 and 45 horsepower motors. These models have long wheel base, ample seating capacity, lots of leg room and every practical and modern convenience and comfort made for an automobile.



Overland Model 71 F

The body design is simple, graceful and pleasing. Finished in dark Overland blue, trimmed with nickle, these cars are among the most striking of the season. And they cost you thirty per cent less than similar cars on the market. We are the largest producers of this type of car in the world. This year we will manufacture 40,000 cars of this style which puts us in the position to buy, handle, and finish raw material for less money than any other manufacturer in the industry. We are the only manufacturers of this type of car that make all the parts in our plants, another great economy. And where we save you save.

Willys-Overland Company, Toledo, Ohio.

# WEEKS MOTOR CAR COMPANY,

Scotland Neck, North Carolina.

### Mr. G. A. Stephenson Drowned.

Halifax, May 6.—A very regrettable as well as an unfortunate accident happened on the Roanoke river on Tuesday, April 29th, in which Mr. George A. Stephenson lost his life. Mr. Stephenson had engaged a negro by the name of John Redmond to row him up to Weldon where he was to meet a friend from Rocky Mount and they left the Halifax ferry somewhere about one o'clock and rowed leisurely up the river for a distance of about four miles, the meanwhile Mr. Stephenson was standing up in the stern of the boat, this being his favorite method of rowing, when without warning he pitched headlong into the river soon disappearing from sight, the negro with him being powerless to rescue him. The water at that particular point was deep and swift, and the darkey states that he could not get the boat within reach of the drowning man before he was lost to sight for the last time. The negro rowed hurriedly back here and gave the information and a party left immediately to search for the body but could neither see nor find anything of it that day. Each day after efforts were made to locate the body by dredging, but without success. On Friday dynamite was used but did not bring the body to the surface. Constantly some one was on the lookout, so on Sunday afternoon the body was located at the "Navy Yard" a short distance from the Halifax ferry. The remains were prepared for burial being placed away beside his wife who preceeded him about two years ago, in the Methodist cemetery, where a large group of friends and loved ones had gathered to pay the last tribute.

Mr. Stephenson lived from boyhood here and was familiar with every nook and corner of the old town, as well as the surrounding country. From early boyhood he had been unusually fond of hunting and fishing and whenever the opportunity afforded he embraced it. He was very successful with the gun and rod. He had been on the old Roanoke perhaps thousands of times before with this last fatal time, accidents had happened to him before, as several times he had been capsized but reached the boat or banks in safety.

The deceased was a man of many excellent qualities, he loved his fellow man, was a very friendly friend, and sought to render a fellow a good turn and as a consequence he had many friends. For many years he stood behind the counter here for Messrs Chas. Froelich and Co., Hale Brothers, and others, and during that time identified himself with many in this section who liked to do business with him. Some few years ago he went to Rocky Mount, being employed by the A. C. L., and had worked himself up a good bit with the company and was entrusted with many important tasks. He made many friends in that place. Those surviving him are as follows: Capt. J. N. Stephenson, of Rocky Mount, a brother; George A. Jr., of South Carolina, a son; Misses Margaret and Louise, daughters; and three other sons, Edward, Frank and little Thomas.

The unfortunate accident has cast a gloom over our town and affected many who liked him for his better qualities. W. F. C.

**For Weakness and Loss of Appetite**  
The Old Standard general strengthening tonic, GROVES' TASTELESS CHILL TONIC, drives out Malaria and builds up the system. A true tonic and sure Appetizer. For adults and children, 50c.

### HOW TO RESIST

#### Chronic Coughs and Colds.

Strong, vigorous men and women hardly ever catch cold; it's only when the system is run down and vitality low that colds and coughs get a foothold.

Now isn't it reasonable that the right way to cure a cough is to build up your strength again?

Mrs. Olivia Parham, of East Durham, N. C., says: "I took Vinol for a chronic cough which had lasted two years, and the cough not only disappeared, but it built up my strength as well."

The reason Vinol is so efficacious in such cases is because it contains in a delicious concentrated form all the medicinal curative elements of cod liver oil, with tonic, blood-building iron added.

Chronic coughs and colds yield to Vinol because it builds up the weakened, run-down system.

You can get your money back any time if Vinol does not do all we say. P. S. For Eczema of Scalp try our Saxo Salve. We guarantee it.

E. T. Whitehead Company  
Scotland Neck, N. C.