

GIFTS THAT SHOULD BE ON EVERYBODY'S XMAS TREE



Infants' Red Romeos, sizes 1 to 5, 50c.
 Infants' Red E Z Slippers, sizes 6 to 12, \$1.00.
 Misses' Red E Z Slippers, sizes 13 to 2, \$1.25.
 Women's Black and Blue Boudoirs, 75c.
 Women's Black, Tan, Pink, Red and Blue Boudoirs, \$1.25.
 Women's Vermilion and Lavender E Z Slippers, \$1.75.
 Women's Red, Black and Gray Romeos, \$1.50.

Men's Grey E Z Slippers, \$1.50.
 Men's Black Felt Slippers, \$1.50.
 Men's Black and Tan Leather Romeos, \$1.50.
 Men's Black and Tan Kid Romeos, \$1.75.
 Men's Tan Kid Romeos, \$2.00.
 Men's Black Kid Opera Slippers, \$2.00.

Phoenix Hose for Men and Women, 25c. to \$1.50 per pair.

YOU can make Mother, Father, Sister, Brother—or any member of the family—happier with a gift of this kind than you can with any other. Sensible, usable gifts are more appreciated than gifts that are ornamental. This will be true this Christmas more than ever, so in selecting your gifts, do it with an eye to what will be most appreciated. If some one were to ask you, "what shall I give you this Christmas?" You'd say "give me something I can use." And every one feels just like you do—they want something of service—something that will save them some money—and you can't make a mistake in giving SHOES, SLIPPERS, ROMEOOS, ETC., because everybody has to have them, and by giving them, you strike the proper note of appreciation—the true Christmas Spirit. Every member of the family—every friend you've got—can be supplied from our stock.

Make your selections early and let us lay them aside for you.

WILMINGTON SHOE COMPANY

No. 217 North Front Street, Phone 605

AMUSEMENTS

"Within The Law" is the real underworld play of today, wrote Police Commissioner Geo. S. Dougherty to Mr. Bayard Veiller, author of the tremendously successful melodrama, which comes to the Academy of Music theatre on Christmas Day, matinee and night, and which has had the almost unprecedented record of a eighteen months' run in New York City and in one theatre—the Eltinge. Before writing this play, Mr. Veiller was practically unknown. The day after its production, he received so many offers of contracts to write plays that he was forced to flee out of town to keep from signing away enough of his time to cover the remainder of his natural life. This is what inevitably happens to the dramatist who writes a big success. But only a few playwrights achieve such a hit as "Within The Law" during a century of dra-

matic writing. "Ben Hur" and "Uncle Tom's Cabin" are perhaps the two nearest modern instances of hits approaching that of the Veiller play—both in the matter of interest created and money earned.

TRAINING FOR CITY MANAGERS.

(Engineering Record.)
 The city manager form of government is the application of business methods to the operation of a city. The fundamental training of a city manager, as explained by Henry M. Waite, city manager of Dayton, in a paper presented at the recent conference of city managers in Springfield, Ill., is the same as the training of any manager of large affairs. He does not have to be an engineer, according to Mr. Waite. In many American cities the engineering problems are the most important today, but any good executive can be a good city manager. Cities desiring city managers should select the one whose previous training will best meet the requirements of every community.

A city manager should have at least a fair education, sufficient the-

ory, but not too much to overbalance practicability. He must be an executive. He must know how to handle men. He must be fair and just. He must be firm but polite. He must have the courage of his convictions. Any man with these qualifications can be a city manager. Such a man can select subordinates and advisors to aid him in carrying out the functions of those departments with which he is not familiar in detail. As an executive he must get efficiency from all his departments by organization. This is what we have always attempted to accomplish in our old forms of municipal government. We found, however, that we could not select them through the ballot. This is where the straight commission form of government is failing, as it attempts to select trained men for principal functions through the ballot, and also attempts to combine the legislative and the administrative functions.

Young men contemplating the city manager as a profession feel that they must be employed in a city where this form is in effect. This is not true. A young man with eyes and ears open and ambitious can learn more in a mis-governed city than in a well-governed city. They should go into the service in their own communities—other communities have

their own young men to draw from. Every good and perfect organization has an understudy for every position. Work this out in your own organization. Get young, honest, intelligent men in your organization. This can be done under the city manager form of government. You have the entire city to draw from or the whole country, if necessary, and are not hampered by trying to take your appointees from one political party. Take advantage of this fact and you assure the success of your administration. Mr. Waite has found such men in the service under the old form of government, anxious to get ahead, but they have been hampered by the old order of things. Keep them. Back them up and weed out the weak ones. If each of us will so recognize the question of supplying city managers solves itself. There is in communities a feeling against the employment of out-of-town men for city managers. This is usually the harping of the old

faithful in the ranks of the political parties. A perfected organization can usually be attained quicker by selecting a manager from out of town, as he is not hampered by the local traditions. Too much stress cannot be laid on the import of publicity. Under the old forms of government only such publicity was given as would best meet the ends of the particular parties in power. The new forms of government must give to the citizens constructive publicity. We must educate the people to advantages which they are receiving from the new forms of efficient government. Under the old order of things as soon as one party was elected into power, the public were immediately put through a course of education as to why that party should be out of power. The result has been that the notion is inbred for change. Every two years the citizenship becomes restless for change. This can only be overcome by education and constructive publicity.

Health and Hygiene

A RED CROSS CHRISTMAS SEAL, IF ANY.

There is little reason or excuse for the unusual run of Christmas stickers when Red Cross seals are available. The various Christmas stickers still used occasionally have no significance beyond a Christmas suggestion and the immense revenue they turn in to the makers of holiday novelties.

The Red Cross seal has a distinct mission. Besides playing the part of a messenger of the season's cheer and greetings, it stands for the real Christmas spirit—Love, Sympathy, Service for a Brotherhood of Suffering Humanity and as the means of alleviating this suffering humanity by stamping out the cause—Tuberculosis.

Sentiment and reason have paved the way for the Red Cross seals, and their work as well as their popularity is well established. The time is already when the presence of a meaningless type of a sticker in the place of a Red Cross seal is not understood and appreciated by the recipient when the latter is to be had.

The ferret-eyed little man stepped across the street car aisle and whispered into the ear of the tall chap in a gray suit.
 "You'd better wipe that bit of egg off your chin. The income tax man is just two seats in front of you." Indianapolis Star.

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ORVILLE WRIGHT.
 New York, Dec. 21.—Orville Wright intends to fight Glenn Curtis to a finish in defense of his aeroplane patents. The Wright Company has brought a suit against the Curtiss Aeroplane Company to show cause why an injunction should not be used against it to prevent the use of the Wright patents.

Xmas Gifts—

THAT ARE BEAUTIFUL AND SERVICEABLE, TOO ARE ALWAYS MOST ACCEPTABLE

- "Universal" Coffee Percolators, Aluminium and Nickled Copper \$2.25 to \$5.00.
- Aluminum Ware.
- Brass Hanging Baskets for Flowers, \$1.00 and \$1.50.
- Brass Cuspidors, 75c to \$1.50.
- Brass Fern Dishes, \$1.00 to \$1.50.
- Brass Jardinieres, \$1.50 to \$3.00.
- Brass Steak Planks.
- Brass Ramekins.
- Brass Smoker's Sets.
- Brass Umbrella Stands, \$2.00.
- Boxer Pocket Knives, with or without Individual Cases.
- "Boy Scout" Axes.
- Brass Bird Cages, \$1.00 to \$1.50.
- Black Cartridges.
- Brass Fire Dogs.
- Cake Chests and Cake Boxes extra fine quality, \$2.00 and \$3.00.
- Stag Carving Sets.
- Ivory Carving Sets. In beautiful satin-lined Cases, \$2.50 to \$6.00 set.
- Crumb Trays, 75c.
- Dog Collars.
- Enamelware.
- Food Choppers. Fishing Reels.
- Hunting Coats.
- Guns—Lt. 4-lb. Double Barrel Gun for Boys.
- Guns—Our Special Hammerless for \$15.00.
- Guns—Single Barrel Breech Loaders, 12, 16, 20 and 28-Ga., \$4.00 to \$8.00.
- Oil Heaters. Oil Stoves.
- Pop Guns, 25c.
- Razors, 1-pr. in Morocco Leather Case.
- Razor Honers.
- Razor Straps.
- Refrigerators.
- Revolvers.
- Rifles—Hamilton, \$1.50, \$2.00.
- Air, Shoot Shot, 25c, 75c, \$1.25 and \$2.00.
- "Little Scout" 22-Cal., \$1.75.
- Repeating, 15-shot, \$6.50 to \$12.00.
- Aluminum Hot Water Bottles.
- "Savory" Roasters, all Steel, Nickel Plated or Blue and White.
- Safety Razors—Gillette, Durham Duplex.
- Shaving Sets.
- Scissors Sets. Some beauties, \$1.50 to \$3.50.
- Manicure Sets—Great values for men and women at \$2.50 to \$7.50 while they last—Our Scissors and Manicure Sets are factory samples we are offering at prices we ordinarily would have to pay for them ourselves.
- Loaded Shells.
- Leggins.
- Silver-Plated Ware—Sugar Shells.
- Butter Knives, Teaspoons and Tablespoons.
- Knives and Forks.
- Silver Plated Children's Sets—Knives and Forks.
- Thermometers.
- Thermos Bottles, \$1.00 to \$5.00.
- Thermos Carafes, \$4.00 to \$10.00.
- Watches, \$1.00.
- Roller Skates.

The Above are only a Few Suggestions of What we Have in Stock. It is a Pleasure for us to Show Our Goods to You. Call and See Us.

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