## No Panic Signs at Knollwood Heights

Action is succeeding action so swiftly over at Knoll-wood Heights that those prophets who are telling us that the world is going to the dogs have been run over and lost in their own dust.

Look at the Remarkable Record.

Summer noted the lease of the Buffalo cottage on the Barber estate by Mr. White, with the privilege of enlarging and altering. He put some \$20.000 worth of improvements on the place, securing a purchase right and then with that right, the right to buy a hundred acres adjoining.

The next shot out of the box was the enlargement and rebuilding of the Fownes house which has been transformed into a castle, and with its garden and shrubbery will be one of the most appealing features of the Sandhills landscape.

While work was in progress rebuilding the Fownes house a group of progressive men planned a duplicate of the famed Westover Colonial home of Governor William Byrd of Virginia. The roof is now going on that magnificent house which has few equals in the South. From the time the walls commenced to arise inquiries have been asking about the possibility of purchasing the place and it looks now as if Mr. Fownes and Mr. Blue will have another good neighbor there next season.

A week or two ago L. L. Biddle, II arranged a sale of the Donald Ross house to C. W. Middleton who has been in this section long enough to be acquainted with its advantages and to know that he wanted a home in the Knollwood Neighborhood. Donald Ross, who knows what the influence of golf is and who also knows what is to be the influence of the Pinehurst territory where golf has reached the most intensive form of any place of its kind on the globe, had built for himself a house at Knollwood. He built that house because his judgment told him that with the certainty of development ahead of that half-way spot between Southern Pines and Pinehurst in a short time would grow up such a community that somebody would want his house at a profit. He was not deceived. His sale was a spot cash transaction. The Sandhills gets a good neighbor. Mr. Ross is pleased with his experience. Mr. Middleton finds a home and surroundings to his desire and the converging influences tell the world that Knollwood is no longer a project. It is a positive fact and one that everybody can see clear-Jy.



Sold to T. N. Barnsdal



Sold to C. W. Middleton

## And Now ---

A similar story hangs about the new home of T. N. Barnsdall. Some men of the community appreciating the opportunity bought the location there on Grove Drive and built an ideal house. Last season it was rented and this year when Mr. Barnsdall was looking for a house to rent he was shown this cottage by Shields Cameron. He said at once that instead of renting it he was going to buy it. And the transaction was closed as quickly as the necessary papers could be prepared. This cottage had been built as an investment by men familiar with conditions here who had full confidence in the days ahead of Knollwood and their confidence was rewarded by a spot cash sale.

Knollwood again gets another good citizen. Another man who will have his friends about him to help in broadening the pleasures of good fellowship and establish desirable homes in the neighborhood. And probably some of them will become permanent residents.

## A Bit of History---

A copy of The Pinehurst Outlook for November, 1922, eight years ago, notes the opening of the Mid-Pines Club house. Judge Way and James Barber had finished houses up along the Mid-Lands road that Francis Deaton had laid out in the sand. Farther up the hill Richard Tufts had started a modest cottage which has been rebuilt two or three times until it is now the magnificent Fownes home. The settlement was Knollwood Village, and it had just come out of the blackjacks. Now Knollwood Village has the Mid-Pines Club, the Pine Needles Inn—a large five story brick structure—two Donald Ross eighteen-hole golf courses. The Ridge is sprinkled with homes of the highest type with every facility and utility.

New buildings in the neighborhood in progress or finished during the year closed will exceed two hundred thousand dollars. Sales of finished hones will reach probably half as much more. Development in general in the neighborhood will add to the total, showing that people who are interested in Knollwood are not alarmed by the financial situation.

Knollwood is not only a place for men of means to make for themselves one of the most desirable homes in the world, but it is also probably the safest place for investment of money that can be found anywhere while clouds are on the financial sky.

Information as to Knollwood Heights may be obtained from-

KNOLLWOOD, Inc., Pinehurst, N. C.

or from any accredited Real Estate Agent in Pinehurst or Southern Pines.