#### DAY LABORER TO MILLIONAIRE,

Some Facts About One of America's Houston Post. World's Markets to American Steel.

began life as a common laborer. To- W. Morse. day he is without doubt one of the

Not only does he know how to make days were numbered. steel, not only has he had practical Liberty revived his spirit and then now put. more than any other person, past or have come back in robust form.

Mr. Farrell holds the record for ever will buy. securing foreign orders for Ameri- And it is the Ford idea that will be world, saying, "With a clear con-

"Who's Who" and other publications the Ford of the ocean, standarized occupied his mind exclusively.

Even now James A. Farrell is imperfectly known to all but those in trade? the steel industry. Here are a few facts-and they are facts-about him:

When a boy he began training his memory and he has disciplined it so thoroughly throughout his life that he admittedly has the finest memory of any business man in the country.

Though working twelve hours a day as a laborer in a wire mill, he studin fourteen months became a mechanic, rising to be foreman in charge of the 300 men in the works before he was nineteen.

Having made several voyages with tury. his seafaring father when a schoolboy, he became interested in foreign lands and today he is as familiar with every foreign country as he is with Pittsburg or New York-he has been called "a walking gazetteer of the world."

His knowledge of shipping, of steamship lines and lanes, of how best far beyond that of any other human being that he has won the nickname "the American Lloyd's Register"-he can tell the location any day of hundreds of vessels plying all over the seven seas.

Twenty years before the average American realized the importance of foreign outlets for domestic products, Mr. Farrell, in face of obstacles which would have driven others to despair, inaugurated, single-handedly, a campaign for the conquest of oversea markets for American steel products and built up an export business before the war of almost \$100,000,000 a year, a record not approached by any other individual. Since then the annual total has been more than doubled.

Today, as president of the Foreign Trade Council, he is rendering invaluable service to American manufacturers in aiding them to overcome obstacles in entering foreign markets.

In nine days' examination during the government's suit against the steel corporation, Mr. Farrell astounded everybody by answering thousands upon thousands of questions of every conceivable variety without having to refer to a single scrap of paper. The replies in many cases called for the recital of average, maximum, minimum and percentage figures involving decimal points, yet the witness recited them from memory as easily as if he had records in front of his eyes.

He can enter the mills and mines of the company and greet hundreds of eo-workers by their first names eventhough, as occasionally happens, he ence, Italy, and brought to America made attractive to the eye. Every artisans on the cinder pile. personal Christmas Card this year.

With it all, with all his field and his power as president of an organization employing 270,000 men, James A. Farrell is still "Jim" Farrell, as democratic as when he first answered the whistle of the wire mill and as Leslie's.

Platinum is becoming so scarce are, is seeking new deposits.

#### A Wonderful Comeback.

Great Men Who Has Been Able to It has been just about four years Master the Minutest Details in since the untiring devotion of a faith-Steel Making. Has Opened the ful wife was at last rewarded by President Taft when he signed the The president of the largest cor- pardon that opened the doors of the poration the world has ever known Federal prison of Atlanta for Charles

sessing more knowledge of his busi- but little more than a release for the Haven December 29, 1800, and died for the same period in 1915 was \$3,ness, practical, theoretical, detail term imprisonment in Atlanta for at New York July 1, 1860. and general, than James A. Farrell, the permanent imprisonment of the The trials of inventors are proverpresident of the United States Steel grave. And as a matter of fact, there bial, but it is doubtful if any inventor corporation. He carries in his head was no shamming about Morse's ever had more of them than Charles more steel facts than any other hu- physical condition. He was broken in Goodyear, to whom the world owes so

training in every phase of manufac- his body rallied to the call of better Goodyear was always in trouble. In turing steel products, but he has done days. He came back and he seems to his earlier years he was in the hard-

present, to send American merchan- We find him now at the head of the business failed and he was put in jail dise into every corner of the earth. United States Steamship company, a for debt, the laws being harsher re-Before others began even to talk concern of imposing dimensions and garding debt than now. about the vital importance of outlets ambitions. It is said his plans are to It was while a prisoner that Goodfor American products, James A. become to the shipbuilding industry year's mind first becames active in Farrell, working literally day and what Henry Ford is to the automo- pursuing inventions, and he actualnight and journeying hither and bile business. For the present, his ly succeeded in supporting his family thither across the seven seas, was plant will turn out twenty 10,000-ton from the proceeds of a patent on an blazing the trail for American goods ships in a year, but this capacity is article of hardware which he thought and actually creating markets yield- to be enlarged as rapidly as possi- out in his celt. ing millions of dollars a year to ble because in addition to the ulti- Goodyear's incarcerations for debt, American workmen and American mate fleet of 100 ships which the with brief intervals between, extendbusiness enterprises. He is known as company will operate, the purpose is ed over a number of years. He was "the father of the export steel trade." to build ships and sell them to who- always cheerful during these periods

ean goods. He is the greatest inter- followed. The ships will be of a sin- science a man can be as happy in national salesman America has ever gle standard pattern, the constituent prison as anywhere else." parts will be made in sufficient num- Between 1830 and 1836 this coun-So modest is he, so averse is he to ber to keep several assembling plants try was rubber mad, its mania being talking about himself or his achieve- putting the ships together quickly, as strong as the subsequent gold fements, that he was unknown to the and in this way the cost of constructiver and petroleum craze. American public until his name was tion will be reduced to the minimum. proclaimed to the world as the new A great idea that. Is this concep- left to manufacture rubber, but none president of the steel corporation six tion to give to the United States what of them could work the raw material years ago. "Who is Farrell?" the it has almost despaired of obtaining- satisfactorily. Goodyear turned his people and the papers asked. News- a great merchant marine carrying attention to rubber in 1834, and from paper "morgues" were ransacked in American products into all parts of then until his death the idea of mak- made by the British on the Tigris vain for data about him. So were the world. Will the Morse ship become ing from it a durable elastic material front, where offensive operations re-

oppressors of humanity.

ied systematically every evening, and take the execution of the most brill- process, and started a factory in creased approximately \$1,500,000,000 National Bank notes and othiant constructive conception of the Staten Island and a store in New since the outbreak of the European er U. S. Notes ...... 3,724.00

the comeback of Charles W. Morse.

# Missionary Program.

Baptist Church, to be held at church, base of his finally perfected and enoro'clock:

Devotional Service-Mrs. D. B. Oliver. Hymn No. 309.

Bible Lesson—Isa. 45: 22; Rom. 5: 8; John 12: 23-32-Mrs. F. C. Price. Prayer-Mrs. A. Strickland.

Subject: Missionary Motives-Mrs.

Our Responsibilities-Rom. 10: 12-17; Matthew 8-Mrs. L. Brown. Hymn-Trust and Obey.

peal-Mrs. N. M. Gurley. If Thou Knowest-Miss Braxton. Our Work Among Chinese Women

-Mrs. R. H. Brown. What the Budget System of the Church Finance Means-Mrs. M. E.

Prayer for the Heathen Women of China-Mrs. Godwin.

Ingathering of Christmas Offering (Repeating in concert Matt. 28:

Announcements.

requested to be present and especialary Society.

# Mr. Rockefeller's Venus.

from John D. Rockefeller?

If so, you saw a picture of his new

Pictures of the statue have been at that. jealously guarded from publication, world's newest art treasure.

The Great Rubber Expert Was Born In Prison for Debt. He Discovered the Vulcanizing Process.

SKETCH OF CHAS. GOODYEAR.

(Washington Post.)

Charles Goodyear, the nventor of tives in America. I know no man pos- was stated the man's liberation meant prison for debt, was born at New was \$4,960,302,630. The total amount

> health and spirit and apparently his much in the application of india rubber to the varied uses to which it is

ware business in Philadelphia. The

of enforced retirement from the

Companies were formed right and

And what a rehabitiation that will lime and water an article was obtained tions on this front have been impeded be for Charles W. Morse. Once the that seemed to be all he could desire, by heavy rain, but that the British goat of the kings of High Finance, He secured a patent, and his product force has advanced on the right bank Banking Houses ... \$1,200.00 the quarry of the sleuths and Neme- sold rapidly, but it was found that a of the Tigris, east and northeast of Furniture & Fixt. \$1,700.00 ses who were merciless in visiting the drop of weak acid, like vinegar, devengeance of the proletariat upon the stroyed the effects of the lime and made the cloth sticky.

generation—the giving of his country York. The panic of 1837 left him a war in 1914. The State Superintendmaterial was soon found to be defective and his prospects vanished.

Finally he noticed one of his work- September 30, 1914. men, Nathaniel Goodyear, sprinkling Pine Level, Jan. 6,-The following sulphur on rubber and placing it in

reduced to want, and at one time he four farm houses are in ruins and a this 4th day of January, 1917.

N. B. HALES, sold his children's school books to half dozen other farm houses were purchase material.

60 patents, many of them were con- for a distance of six miles. tested, a few resulting in very expensive litigation. Other manufacturers grew rich through his discoveries, cheerful and optimistic to the end.

# The New Coins.

Any change in the coinage is likenew half-dollars, following the new tal-581,923 for the year. dimes, should soon reconcile grumblers who have resented the efforts the pieces so long in use.

stantly in general circulation as the guns. Venus, recently discovered at Flor- smaller coins should be rightfully

#### GENERAL NEWS ITEMS.

The production of pig iron in 1916 116 Years Ago and Served Terms in this country is estimated at 39,-450,000 tons by the Iron Age. The 30,966,152 tons and the 1915 production was 29,916,213 tons.

The total value of goods exported the process of vulcanizing rubber, from the United States in the eleven SEE OUR WINDOW FILLED WITH who worked on his invention while in months ending November 30, 1916, 195,364,485. The increase the past year was over \$1,750,000,000.

> Germany's stock of cattle is declared in a dispatch to have increased since the beginning of 1915 by IF YOU HAVE A FARM YOU more than 400,000, and the stock of pigs by more than 4,000,000, "so that Germany can reckon with an improvement in the supply of milk and fat, while the Rumanian booty guarantees a great improvement in the supply of

sugar in 1916 than in the previous year, despite an increased area planted to cane sugar. Returns to the Department of Agriculture show that the year's output was approximately 592,763 tons. The decreased production was due to a lower yield of cane per acre and a smaller average of CAR LOAD WIRE FENCING JUST sugar per ton of cane.

Many thousand guns per week is reported to be the measure of the IF YOU HAVE A FARM YOU mighty manufacturing effort which Germany is now making for the campaign of 1917-an effort upon which the entire manhood force of the nation which can be spared from the front and their regular occupations is being concentrated under First Quartermaster General von Ludendorff's Universal Labor Service Law.

Some further progress has been REPORT OF THE CONDITION OF cently were resumed after a long pechronicling the careers of notables. thoroughly, economically built and His first gleam of hope came when riod of quiet during the hot weather. Kut-el-Amara.

> The resources of institutions under Gold coin ..... And than to step out into the sun- This once more reduced him to pov- the supervision of the New York Silver coin, including all milight apparently dead only to under- erty. A year later he hit on another State Banking Department have in- nor coin currency . . . . . . which chastised him what it has bankrupt. He finally went to Rox- ent of Banks, Eugene Lam Richards, been powerless to get for half a cen- bury and secured a plant that had in his annual report to the Legislabeen given up. He sold rights for his ture, points out that the total re-There is an element of romance in new process and prospered, but the sources of such institutions on November 29 last were \$5,821,584,712, Undivided profits, less current as compared with \$4,380,417,973 on

Eleven school children were killed. is the Ingathering Program of the the sun. This set him to experiment- four others fatally hurt and eight Woman's Missionary Society of the ing with sulphur, which formed the seriously injured when a tornado wrecked the Vireton rural school Friday, January 12, beginning at 2 mously valuable process of vulcan- house, known as the Lee-Baldwin named Bank, do solemnly swear that school, near Blocker, Okla, Friday. During his years of experimenting The school building, a Baptist Indian with this process Goodyear was often mission a quarter of a mile away and lifted from their foundations by the Although Goodyear acquired about storm, which swept a narrow path CORRECT-ATTEST:

During the course of last year, according to authoritative figures, 78,-Reading of Leaflets: Dr. Lorre's Ap- and the man who conferred such great 500 Germans were captured on the benefits on humanity died poor but French front by the French and 40,-000 by the British, while in Serbia and Macedonia the entente allied armies took 11,173 Bulgarians and At Princeton, N. C., at the Close of Turks prisoner. During the same period the Italians made prisoner of ly at first to meet with more or less 52,250 Austrians, while the Russians Loans and discounts..... \$30,054.99 objection merely because it is a captured more than 400,000 Germans Banking Houses.. \$1,100.00 change. But the appearance of the and Austrians. The allies' captures to- Furniture & Fixt. \$1,843.94

During 1916 Allied aviators made Cash Items ..... of the United States Mint authori- 750 raids into hostile territory, 900 Gold coin ...... Hymn-Take My Life and Let It Be. ties to produce something different enemy airplanes were shot down and Silver coin, including all mi-Closing Prayer-Mrs. B. Strickland, in the fractional currency. The de- 81 captive balloons were destroyed, Every lady member is earnestly signs have the merit of being both according to figures just compiled. simple and artistic, and are a dis- Of these raids the French made 250, ly members of the Woman's Mission- tinct improvement in that respect on the British 190, and between them 180 in Macedonia. French aviators shot It is to say that any coin is good down 450 enemy machines, the Britenough so long as the value is reclish 250, while the French destroyed ognized at a glance. That is to give 40 balloons and the British 27. The Did you receive a Christmas Card sole consideration to the bare fact of remaining balloons and airplanes utility. But objects that pass so con- were brought down by anti-aircraft Time Certificate of deposit 5,374.58

Almost nine billion dollars was the runs across a workman he may not by Mr. Rockefeller. It has been set Government in its own way strives to aggregate value of all crops of the have seen since the days when they up in a temple near his residence at reach that end as a matter of pride. country last year. In an estimate sat together as common laborers or Pocantico Hills, New York, and a pho- Otherwise it would be enough to announced last week by the Departtograph of it has been used on his stamp circles of copper, nickel, silver ment of Agriculture the exact value and gold with numerals, and let it go was set at \$8,934,587,000. That was an increase of \$2,165,989,000 over the This time the United States Mint value of 1915 crops and \$2,867,206,000 but three views appear in Harper's has succeeded, with the help of the over the average of the years 1910 to Bazar for January, which has just designer, in turning out new silver 1914. Texas held its lead as first State reached us. The statue is made of coins which far surpass in beauty in value of crops, but Illinois, as sechard a worker .- B. C. Forbes, in marble quarried near Athens in those which they replace. That is ond State in 1915, was displaced by Greece; the same marble used by the justification enough, and in this case lowa last year. The other States of sculptors Pludias and Praxiteles. Ev- exceptionally so because some of the the leading 10 in order of value of CORRECT-ATTEST: eryone interested in art should see other issues in recent years did not their crops were Nebraska, Georgia, that Russia, where most of the mines these exclusive pictures of the deserve unqualified approval.-New Kansas, Pennsylvania, New York, Indiana and Ohio.

#### BUSINESS LOCALS

paint and we have it-either Lead Oil or ready prepared. Cotter Hardware Company.

25-cent books. There are many choice titles in the lot. Herald Book

Ranges-we have them from \$10.00 up, with all the ware. Cotter Hardware Company.

wish to sell, write Box 123, Smithfield, N. C.

TWO CARS FINE FURNITURE just arrived at Cotter Underwood look before you buy.

Hawaii produced 53,237 tons less of CAR LOAD WIRE FENCING JUST received. See us for prices that are right. Cotter Hardware Co.

> PELOUBET'S NOTES, TARBELL'S Notes and Torrey's (Sunday School Lessons for 1917) now on sale at Herald Book Store.

received. See us for prices that are right. Cotter Hardware Co.

wish to sell, write Box 123, Smithfield, N. C. A FEW MORE COPIES LEFT OF

"When a Man's a Man." This is Harold Bell Wright's most popular Box 38. novel. It is claimed to be the best selling novel in the United States today. Price \$1.35 at Herald Office.

THE BANK OF PINE LEVEL. At Pine Level, N. C., at the Close of Business December 27th, 1916.

RESOURCES. meeting all the demands of oversea he found that by boiling a compound trade? An official announcement at London of the gum and magnesia in quick-states that since December 26 opera- Overdrafts secured and unse-All other stocks, bonds and 2,900.00 Demand loans ..... 8,628.74 Due from National Bnks.. 1,859.38

Total ..... \$62,045.75 LIABILITIES Capital stock paid in ..... \$5,000.00 Surplus fund .....

expenses and taxes paid Deposits subject to check.. 44,853.64 Time certificates of deposit 10,688.17 Cashier's checks outstanding 343.17 

County of Johnston, 1916. I, E. S. Jones, Cashier of the abovethe above statement is true to the best of my knowledge and belief. E. S. JONES, Cashier.

Subscribed and sworn to before me, Notary Public. My commission expires Mch. 27, 1918.

D. B. OLIVER. Z. TAYLOR, J. R. OLIVER. Directors.

#### REPORT OF THE CONDITION OF THE MERCHANTS AND FARMERS BANK,

Business December 27, 1916.

RESOURCES

2,943.94 Demand loans ..... 10,000.00 Due from National Banks 6.859.52 49.00 nor coin currency ..... 848.30 National bank notes and other U. S. Notes ..... 1,555.00

Total ..... \$52,465.75 LIABILITIES Capital stock paid in..... \$10,000.00 Undivided profits, less cur-

rent expenses and taxes 1,203.18 Deposits subject to check.. 35,582.68 Cashier's checks outstanding 207.68 Accrued interest due depositors ..... 97.63

Total ..... \$52,465.75 STATE OF NORTH CAROLINA,

County of Johnston, 1916. I, Geo. F. Woodard, Cashier of the above-named Bank, do solemnly swear that the above statement is true to the best of my knowledge and

GEO. F. WOODARD, Cashier. Subscribed and sworn to before me, this 6th day of January, 1917. W. J. MASSEY. Notary Public. My commission expires Nov 27, 1918

> A. G. WOODARD, F. HOLT. J. W. BAKER.

emplays no solicitors to secure subscriptions.

### FOR SALE.

The residence of the late J. G. M. Jones, located on the corner of Barber & Lombard Streets, in the City of Clayton, two blocks from Main previous high year was 1913 with NOW IS AN IDEAL TIME TO Street. This is a seven-room house with two large halls, two porches, has electric lights and sewer connections. has a well in back porch with the best of water, and a half acre of land, with barn, coal, wood and chicken houses, also has some very fine fruit trees and grape vines. This property is located on one of the highest SEE OUR LINE OF STOVES AND points in Clayton and has Eastern frontage and the neighborhood cannot be excelled. This property must be sold for division. For further particulars apply to O. L. Jones, 213 Lyndon Street, Greensboro, N. C.

#### VALUABLE LAND SALE.

Will sell to the highest bidder for cash, my home place in Banner town-Comapny's Store. It will pay you to ship, situated on the Raleigh and Wilmington road three miles East of Benson, containing 3 acres. Time of sale, January 11, at 12

o'clock.

Place of sale, at my home. J. D. YOUNG.

#### LAND FOR SALE.

On Saturday, January 13, 1917, I will offer for sale, at the Court House door in Smithfield, to the highest bidder, a tract of about 45 acres of land adjoining the lands of N. G. Rand. and Paul Whitley. This is an exceptionally fine piece of Corn, Cotton and Tobacco land. All prospective purchasers are invited to see me and I will show them over the tract.

Wm. A. SANDERS. Smithfield, N. C., R. F. D. No. 1.

### L. G. STEVENS

Attorney At Law

Office Over The Herald Office, Settlement of Estates. Smithfield, N. C.

ED. A. HOLT

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W. Pou. One partner will always

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