

REVIEWING WASHINGTON'S MOST PROGRESSIVE FIRMS

Moss Planing Mill Company

C. V. SWAN, Secretary-Treasurer and Manager

Located on Water Street in Washington, N. C., phones 812 and 813. This firm is headquarters for lumber, sash, floors, and millwork. All so all kinds of building material. Their specialty is high-grade lumber and building material. They can and will sell you anything to build a home at prices that you will find well in line with that of similar concerns. The guiding influence of this company has always been a determination to furnish the highest grade of lumber and building material at a reasonable price, so that the extension and beautification of the community can progress rapidly.

By purchasing to an advantage when the market is right and employing experienced help, they are able to offer at reasonable prices high grade goods and encourage the extension of home and enterprise. Let them serve you with your next order of lumber and building material and you will get the good permanent well seasoned material that builds for permanency, rather than increase costs that occur when the buildings have to be gone over when the structure settles. There is no one establishment in this section that has greater influence for the betterment of the building industry. When you have any problem a-

long the building lines to solve, bring it to them, for you will find them to be very courteous and accommodating. They will figure out your specifications to your advantage, saving you the cost of any more building material than necessary. Contractors and the public in general have come to know that whatever they desire in the lumber and building material line can be secured here, with a knowledge that it will be of the best grade consistent with market price. They are also distributor for C. V. Hill meat display cases, the Kelvinator refrigerator and Philco radios.

F. E. MAYO & COMPANY

Manufacturer and Distributor of Maola Ice Cream

Located in Washington, N. C. Phone No. 1. F. E. Mayo & Co. are manufacturers and distributors of Maola Ice Cream. This place is one of the very prominent and sanitary institutions which has aided in the upbuilding of the community and renders a valued and essential service in furnishing high grade ice cream and are admirably equipped to serve the trade which they supply over all this section. It is a well-known fact that no one industry in the vicinity has made more rapid progress as an important industrial factor during the past

few years than this company, whose model plant is one of our most valued industrial assets. Since the location of the plant it has been continually improved until today the plant from every standpoint is the equal of any similar industry in the country, while its celebrated products are sold over very many of the retail counters throughout this section of the country and thus does much to advertise the community from a successful standpoint. It is being recognized more every day that the people should eat more ice cream than they do. It is both

a food and a delicacy and while it answers all the uses of a dessert it has none of the ill effects. Authorities in all parts of the country are recommending it for greater use. It is easily digested and has great nutritive powers. This company only uses the very best of cream and flavors in the manufacture of the superior products. This insures the public of a product that is one of the highest quality. The management has always had at heart the best interest of this section and has done his best at all times to serve the people to the best advantage.

Washington Iron & Metal Co.

G. C. COTTLE, Proprietor

Located on West Third Street in Washington, N. C. Phone 583. Washington Iron & Metal Co. offers the people the best service in furnishing a ready market for metals, scrap iron, and all kinds of junk where the highest prices of the day are paid. They have established an enviable reputation for fair and honest dealing. Market quotations cheerfully furnished. The Washington Iron & Metal Co. conducts one of the institutions of this section that offers its patrons the best of service and is aiding in the

conservation of waste materials. They buy junk of all kinds. Look around your place and see whether you do not have some articles that you are not using and then call them over the phone. They will pay you the highest market price of the day. It is your duty to sell all the junk around the place, as it puts to practical use waste materials that are needed in the economy of modern civilization. This is one of the leading establishments of the country and has a large patronage from over the surrounding territory. The highest

prices, courteous treatment and good service govern the activities of this justly popular concern, which has met with such great commendation from the public. They purchase junk of all kinds and pay full market price, insofar as is consistent with the conditions of the market and good business. They handle a large line of structural steel, second-hand machinery, cables, and pipe of all sizes. In making this review of our progress we are pleased to compliment the Washington Iron and Metal Co.

Necessary To Effect Several Poisons Are The Control of Ants

Ants become a constant annoyance at this season of the year because of the damage they do to lawns and flower beds and because of their presence in the kitchen and pantry. Because there are about 95 kinds of ants known in North Carolina, their control is a difficult problem. What is effective against one kind of ant is not always effective against another. Dr. Z. P. Metcalf, head of the department of zoology and entomology at State College, recommends that the insects be destroyed in their nests. If they occur in lawns or in rotten logs, the ants may be eradicated by using calcium cyanide or carbon disulphide.

Calcium cyanide is a deadly poison, but may be handled out-of-doors by any responsible person. It should be scattered over the nests at the rate of about two ounces per square foot and then worked into the soil with a trowel.

Carbon disulphide, being more explosive than gasoline, should also be handled carefully. To use this compound, make small holes with a pointed stick to a depth of half a foot or more and pour in about a teaspoonful of the liquid in each hole. The holes should not be over a half-foot apart.

Some ants are attracted by sweets and others by fats, Dr. Metcalf points out. To make a sweet bait, boil together one pound of sugar, one pint of water, and 125 grains of arsenate of soda until the mixture is thoroughly dissolved. Then add one tablespoon of honey. To make a bait for those ants which prefer fatty foods, mix together one pound of bacon fryings and one ounce of tarter emetic. Keep all baits out of the reach of children and irresponsible persons, Dr. Metcalf warns.

Therefore, in reviewing the business and industrial progress of the community we wish to point with pride to this admirable industrial institution and probably the community's foremost example of our modern industry.

Meeting with instant and almost universal approval, the product of this company is now going to all parts of this section and with the dawn of new prosperity in the country the future will see this industry one of the busiest industrial beehives as prosperity gives impetus to the desire for efficiency. There is not an establishment in the country which is of greater commercial value than this lumber company. Its directing head and associates have opened up channels of trade that

of which is bottled on the premises. The business is under the management of Mr. W. R. Roberson, who has surrounded himself with a loyal force of assistants—and dealers can absolutely rely on an unexcelled service at all times.

And in this review we compliment the managers on its selection of beverages to bottle and distribute and to those who have not tried Dr. Pepper—the writer suggests that they "Drink a bite to eat at 10, 2 and 4 o'clock."

Washington, N. C., phone 203. Dr. Pepper, the "10, 2 and 4" soft drink, needs little introduction to the dealers and users in this section, as for the past years it has climbed steadily in public favor and has more and more become the choice of soft drink lovers everywhere. Using the now famous "Energy Up" slogan and pointing out the scientific advantage of drinking Dr. Pepper three times daily—10, 2 and

4—to restore lagging energy, the drink has leaped into popularity, in a constantly increasing area, and is today sold, not only over the entire south, but in 29 states of the Union. Dr. Pepper is distributed within a large radius by the Beaufort Bottling Works, Inc., of Washington. The plant is very modern and is equipped with every needed facility for handling its ebusiness in an efficient and sanitary manner. This plant has a large daily capacity, all

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THE HUB

"Quality Merchandise"

Located at 105 Market Street in Washington, N. C. Visit this store for real values. They conduct one of the community's most necessary and most popular establishments whose progressive policies have enabled them to offer such wonderful values that their trade has grown to large proportions, a tribute to the business ability of the management. They secure wonderful values and the highest grade merchandise for the people of this vicinity. The directing heads of this estab-

lishment are men who have helped to make this community progressive. Whenever any business house is able to inaugurate a merchandising establishment where the public is able to obtain very necessary articles at lower prices than they are usually sold for, the public always profits. This is just such an establishment and here the people of this community are able to save much on their purchases. The fact that they buy their stock in large quantities and are discriminating buyers enables them to offer

these wonderful values to the people. This gives them a large trade and they do not try to make all the profits on one sale, but count on small profits and a large volume of business. The Hub, in Washington, is up to date and all departments are most replete with modes of the hour in the various materials and shades which have been approved by the world's leading authorities in fashion. We are glad to give commendable mention to the Hub in Washington and refer them to our readers.

Waters-Stier Wood Products Co.

Manufacturers of Kiln-Dried N. C. Pine, Building Materials and Special Millwork

Located in Washington, N. C., telephone 577. If you are contemplating building or repairing in the near future see them for estimates. They handle a line of building material, including lime, cement, windows, door sash, etc. It is a large industry which has brought publicity and business activity to the city of Washington from all parts of the country. This firm is under the direction of a management high in the business, manufacturing and social circles of the community, which has done its share in aiding the continued progress and development of the city of Washing-

ton. Truly an admirable industrial institution operating under twentieth century policies. Meeting with instant and almost universal approval, the product of this company is now going to all parts of this section and with the dawn of new prosperity in the country the future will see this industry one of the busiest industrial beehives as prosperity gives impetus to the desire for efficiency. There is not an establishment in the country which is of greater commercial value than this lumber company. Its directing head and associates have opened up channels of trade that

were heretofore unknown to local industry. They employ a number of people and selling, as they do, much of their product throughout this section, this industry is of great advantage to the prosperity and growth of the city, as it brings money from all parts of this section to be spent among our people. Therefore, in reviewing the business and industrial progress of the community we wish to point with pride to this admirable industrial institution and probably the community's foremost example of our modern industry.

Beaufort Bottling Works, Inc.

Bottlers of Dr. Pepper W. R. Roberson, President

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of which is bottled on the premises. The business is under the management of Mr. W. R. Roberson, who has surrounded himself with a loyal force of assistants—and dealers can absolutely rely on an unexcelled service at all times.

Blount-Midyette & Company

Feeds and Seeds

Located at corner of Second and Gladden Streets in Washington, N. C. Phone 42. Their brands of feed and seeds have been found by all users to be of the very highest grade obtainable on the market and once you have used their feeds and seeds you will be convinced of their superior quality over many other competitive lines. These feeds and seeds may be obtained from Blount-Midyette & Co. The manager of this firm is always glad to do anything in his power to promote the better interests of this section. There is no concern more worthy of prominent mention in this review than that of the Blount-Midyette & Co. This

firm's products are highly recommended to anyone when in need of high grade feeds, poultry mash or anything pertaining to the feed or seed line. The farmer and city people have come to know that they can get from them the best feeds of all kinds on the market, hence they seek no further market. With the advance of time, greater precaution is taken in every branch of life. The manufacturer, farmer, doctor and the scientist, in fact, in every field of research the latest scientific methods are brought into play to make for efficiency and advancement. This is equally true of the feed business, and the modern firm in this line must be one of

advanced ideas regarding the scientific production of merchandise that is pure, tested and reliable. The matter of price has also received attention here, for it has become a well established fact not only in the city but in the surrounding country that quotations of this firm are always as low as consistent with sound business. They permit no one to offer higher quality and this happy combination has resulted in a large and ever increasing patronage. We also wish to compliment the Blount-Midyette & Co. as one of the reliable business institutions of the community, which has added to the development and progress of this part of the state.

Washington Sales Co.

JOHN D. GORHAM, Manager

Located on Market Street, across from post office in Washington, N. C. Phone 184. The new Dodge saves from 12 to 20 per cent on gas and oil. And you get an Air-Glide ride in the new Dodge.

Usually, there are 20 or more places where Dodge dealers offer quality other low-priced sixes can't duplicate. Now priced as low as the lowest.

This is one of the most modern and up-to-date Dodge and Plymouth dealers throughout this section and has shown a big increase in volume of business. This firm has at its command an unlimited number of Plymouth and Dodge automobiles of different colors and models. We advise the people throughout this section to visit this concern and take a ride in a new Dodge. This car is built to save you money. Extra weight means extra gas, so there is no excess pounds in the new Dodge. You have a combination of long life and low upkeep when you purchase the Dodge. The feature on the Dodge is Hydraulic Brakes that never need equalizing, valves that go 30,000 miles without grinding. Ac-

tually, there are 20 or more places where Dodge dealers offer quality other low-priced sixes can't duplicate. Now priced as low as the lowest. The supply and repair department is up to date, employing only competent mechanics who know their business from A to Z, and if you entrust your car to them to be repaired it will be fixed right and at a price within reason. Or if you are in the market for a new or used car see Washington Sales Company before closing a deal, for you cannot make a mistake on their automobiles. We wish to compliment this concern on the fine manner and high plane on which they are conducting their business and predict for them a continued growing patronage. Washington Sales Company is prepared to make immediate delivery on any model Dodge car or all model trucks. See them for your needs in new Dodge cars or trucks.

Establish Auction Market For Sale of Vegetables

An auction market for the selling of vegetables by growers in New Hanover and surrounding counties was started on May 31.

J. E. Kidd Candy Co.

Wholesale

Located on East Water Street in Washington, N. C. Phone 817. This is one of the foremost wholesale candy concerns of this part of the state and enjoys an ever increasing patronage. Because of the great volume of business transacted through their extensive wholesale establishment, and because of the up-to-date business methods and the high quality of candies handled, this well known establishment has gained for this section a commercial prestige as an excellent market for retailers that could be gained in no other manner. The fact that their trade extends

over all adjoining counties, this is their special field, brings new faces, new business and adds prosperity to the city in which they are located and also to town and communities in the surrounding territory. Their candies will be found in the leading stores and shops. The story of the success of this firm is one that many business men would find profitable reading. Each department of this well-known house is in charge of a man thoroughly conversant with wholesale candy conditions, while the management is in charge of one who has had wide experience in the buying world.

Beaufort County Iron Works

E. R. SWINDELL, Proprietor

Located on the corner of Third Street and Union Alley in Washington, N. C. Day phone 284; night phone 816. They feature boiler repairing, specializing in the repairing of machinery for manufacturing plants. They are also brass and iron founders, being able to cast anything from a propeller on a boat to an ornamental staircase. They also do electric and acetylene welding. The Beaufort County Iron Works has an electric welding portable outfit and can go anywhere at any time. Just give them a call at phones 284 or 816. This welding shop is fully equipped for all classes of work, includ-

ing the welding of cast iron, bronze, brass and aluminum, according to the most approved processes. The work is featured for the accommodation of autoists, farmers, garages and manufacturers, and is a great convenience to the public. They have a most complete equipment and thus are prepared for the most accurate and intricate work, including the repairing of machinery as well as other forms of welding of all materials. This firm does a general machine shop business. Bring all your troubles of this kind to them. They are experts in repairing anything in the way of broken parts. It

makes no difference how little or how large they are. This firm can handle the job and complete it in a way that you will remember them next time you have anything in this line. All you have to do if you are having trouble is to call them over the phone and they will soon be on the job and have your machinery on the move. With the rapid development of the country their service daily becomes more necessary to the industries of this section. In making this annual business review of the onward progress of our community we are pleased to be able to commend the Beaufort County Iron Works.

W. E. BAUGHAM, INC.

Farm Supplies, Fertilizers, Hardware, Tobacco Flues

Located on West Main Street in Washington, N. C., phone 98. In addition to the above mentioned articles this firm carries a complete line of building materials, implements, and tools, seed and feeds. Don't forget to see them for your tobacco flues. They have faithfully served the people in this and adjoining territory for many years. It has been prominent among the concerns that have aided in the expansion and development of this section by giving the farmers a metropolitan service. This firm has assisted in raising the standard of living conditions a-

mong the farmers by saving for them many dollars on purchases made from this establishment. This money has been invested in pleasure, education and recreation that heretofore has been beyond the reach of many. We are indeed grateful that this concern has seen fit to locate in this territory. Farmers find it particularly convenient to trade here since their stock embraces such a large number of complete lines. Mr. W. E. Baugham, the head of this firm, is a wide-awake business man, who realizes that large profits

are to be made from a rapid turnover. He offers the farmers lower prices because he buys in such immense quantities at the lowest market prices, and his rules make it possible for him to sell at a small profit. It goes without saying that he is honest and straightforward and has won the patronage of thousands of local and near-by residents through this policy. We are pleased to compliment W. E. Baugham, Inc., and to refer this establishment to all of the readers of this paper.

Stevenson's Beauty Salon

"Where Beauty Can Be Bought"

Located next to Western Union in Washington, N. C. Phone 518, Stevenson's Beauty Salon specializes in the Zotos machineless permanent wave. They invite all the ladies throughout this vicinity to pay them a visit and try one of their waves. This is Washington's most modern beauty shop. Stevenson's Beauty Salon is under the personal direction of Mrs. R. L. Stevenson, who has had many years' training in beauty culture work. They feature a complete service in Beauty Culture. Hairdressing and permanent waving—all work is expertly performed, and they have the

latest type of equipment—and their charges are reasonable. Stevenson's Beauty Salon is a worthy contribution to the art of vanity as they combine modern science with all the secrets handed down through the ages that have contributed to the beauty of lovely women. It is one of the modern equipped establishments in the district. They have many of the late improved electrical appliances to take care of all phases of beauty culture. This is all fine equipment and is of the very latest pattern. They have quite a few booths and all the service is in-

dividual. At this shop they specialize in permanent waving. They will put in large waves with ringlets which will last. The work is done by artists who are careful that each hair is in place, but not too slow to make the process of getting a permanent wave tedious and tiresome. They can give you a beautiful wave in a very short time. In making this review we are glad to compliment Stevenson's Beauty Salon upon the great success they are making in their chosen profession and to refer this valuable service to the ladies of the state.

International Supply Company

McCormick-Deering Farm Machinery and International Trucks

Located in Washington, N. C. Telephone 517. Mr. R. P. McKenzie invites the farmers throughout the vicinity to drop in and have a little chat with him and inspect the McCormick-Deering line of farm machinery. They feature a full line of the world-famous International implements, the Farm All Tractor, the McCormick-Deering farm machinery, the McCormick-Deering ball-bearing cream separator, the only one of its kind. Excellent service on all and a full line of parts. An institution that is aiding in placing farming on a modern basis in this section of the nation. The name International has been one that has been associated with all the great developments in agriculture from the days of the sickle to

the self-binder, the tractor, the truck and every modern device to aid in the rapid work on the farm. With the development of the western plains of this country came the modern age of farming and the International Harvester Co. has always been a little in advance of the times, anticipating the needs of the day by having machinery that would meet the problem of the hour. With this new and modern age of gasoline engines, they still are making it more economical for the man to run a farm without much labor or much stock. The gasoline power only runs when it is needed and only costs while running. They have every modern machine for relieving the farmer of so much labor and stock trouble. The most recent de-

velopment is the Farm All Tractor, which will do the work and go anywhere. The International truck is made in all sizes to meet the demand of the farmer, business man, contractor, manufacturer and in fact will meet any haulage problem of the day. It is furnished with beds suitable for any purpose and thus makes it an all-purpose truck. It has been manufactured for years and has given the best of satisfaction. In this review we are glad to compliment the International Supply Company upon the very large display of modern farm machinery and tractors at his establishment and the excellent service he is giving and the part he is playing in the rapid development of the farming section of this part of the state.