

# Wool Growers Hold Out For Higher Prices Now

**Big Pool Asks Why American Grower Should Sell at Lower Price Than Wool Is Quoted at on Foreign Market When Manufacturer Must Buy Abroad Anyway**

By J. C. ROYLE  
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New York, May 15.—Wool growers in the West and some dealers in other sections of the country are shouting warnings in the ears of the wools manufacturing companies. So far these warnings have had little effect. The growers declare that unless the manufacturers water carefully, they will be left in a position where they will not have enough raw staple to run their mills at anywhere near quantity production unless they buy it at a higher price than exists at present.

English manufacturers, they say, are already pouring woolen goods into this country and getting the American consumers' business at a time where the New England manufacturers are lamenting the light demand for both women's and men's goods. Unless American manufacturers take steps to meet this competition successfully they may find themselves in a similar predicament to the New England cotton manufacturers who declare the "dumping" of English cottons on this market has forced wholesale curtailments and threatens the life of their industry.

In support of these contentions, growers and traders in wool point to the frantic demand which greeted the offering of a shipload of English woolen blankets by John Wanamaker and a large store in Brooklyn. These blankets were snapped up like hot cakes although American manufacturers have been complaining of the dullness of the market.

The necessity for stimulation in the floor covering is also given full recognition in the determination of the Alexander Smith and Sons Company to hold an auction for the disposal of \$4,000,000 worth of rugs which began here today. The various carpet and rug manufacturers, including the Smith Company had named current prices May 1 and had placed them from five to 12 per cent under the previous levels. This, however, did not suffice to attract orders and the Smith Company determined to hold the auction and let the buyers themselves name the price levels. Orders placed at the May 1 levels and guaranteed until September 1 will be filled on the basis of the auction price range, the Smith Company has announced.

One of the big carpet manufacturers in Connecticut has cut wages 10 to 20 per cent and it is known that nearly all the large factors in the trade contemplate heavy advertising campaigns to stimulate consumer buying.

However, the week opened today with somewhat more activity in the buying of raw wool on the Western ranges. It is known that the American Woolen Company buyers are in the field and the lead set by this big company is usually followed. The fact that the American Woolen Mills were supplied with ample quantities of wool bought advantageously last year enabled that concern to operate near capacity much of the year and skim the cream of the goods trade, and that policy is not likely to be abandoned this year. Despite this, however, the big company is proceeding to auction off a quantity of worsteds this week.

The chief interest in the West is centering around disposal of the Jericho pool consisting of 830,000 pounds in Utah wool. This collection in a measure sets the pace for buying in other Western sections. It is known that bids of above 41 cents a pound have been refused by the pool managers. Somewhat more than three million pounds of Texas wools have been disposed of so far this spring, and Nevada and Montana have shown some buying activity, but the Northwestern and California clips have hung fire since buyers and sellers are still far apart in their ideas.

Mill men in the East say the present level of prices is all the wool this year is worth. The growers counter by citing the fact that Bos-

ton prices now are below all foreign markets and that for every pound American manufacturers buy at home, they have to buy two abroad. The output of the world in 1923 was 2,604,911,000 pounds or almost 600,000,000 pounds less than the average before the war. Last year the mills in the United States alone consumed 787,823,000 pounds of wool and even if consumption is less this year, the domestic supply will not come within 25 per cent of filling it, growers claim.

### WHY LIVE INFERIOR LIFE

(Continued From Page Two)

this one point and for this reason we find men and women trying to travel the wrong road, that which leads to failure and regret. We find many men working for small salaries, who, if they had trusted themselves more might to-day be independent men, many merchants who should go back to the farm; many preachers who should learn the art of plowing; and many teachers who should choose another profession.

A large percentage of the population of the world is to-day sleeping. We need to wake up and show the world that we are made of real stuff. A sleeper never gets anywhere. It takes a wide awake person to steer the ship of life through the perilous sea of time. It is quite true that there are many rocks in the course and many storms will come your way, but you have the wheel in your own hands and whether you make a successful or unsuccessful voyage is for you to decide. There are only two courses. The one presents a picture of a rough sea, with many rocks and many storms to encounter, but beyond all this hardship lies a calm sea where there are no storms or rocks to encounter. The other presents a picture of a calm sea where sailing seems easy, but beyond lies a rough sea where storms come hard and often and where rocks crouch beneath the waters, waiting to make shipwreck of those who come their way. The current and the wind favor this course but it takes a real man to follow the other.

Once in awhile a man wakes up from the mental sleep that holds most of us. At first he is laughed at and ridiculed, as is every great man when he starts out. It is at this point in the game that he must put forth every effort. For a long time our fore-fathers were asleep, but England continued to agitate them until they finally awoke and awaking drew up and signed the Declaration of Independence. Cromwell awoke and awaking disturbed the slumbering British Royalty and gave England a real start.

We need to get our minds more on our possibilities and less on our limitations. If we could do this there would be fewer real difficulties to overcome in life. It is certain that those who think of defeat and talk of it will come to defeat and failure. It is faith that leads us on to over-

come difficulties and accomplish things and to carry on the civilization of the world. It was faith that brought Columbus across the Atlantic. It was the faith of our fore-fathers that changed America from a dependent colony to a mighty Republic. Yesterday we were weak. Today we are strong. Just so it is with the human. We need but have faith and trust in God to go forward to success and to the superior life.

The world needs thinkers. Emerson said, "Beware when the great God turns loose a thinker on this planet." We need men who will put their thoughts into practice. Thoughts are no good unless revealed and put to work. Europe lacks thinkers. If China had enough thinkers she would become the greatest nation in the world. If America had more real thinkers we would have a better country. On every hand the cry for thinkers is heard. The demand is great and the supply is limited.

The future is what we make it. If we sow good seed in good soil, we will reap good fruit. If we sow bad seed in poor soil, we reap sorry fruit. A happy and successful life requires good seed in good soil well cultivated.

We must remember that the future is but the unwoven threads upon the loom of time. "Unceasingly does the web move on, for the loom never stops. We must be alert and with clear vision and with steady hand endeavor to follow the Divine pattern, as with the swiftly flying shuttle we weave these rare-colored strands into the fabric of today to become the finished garment of our yesterdays. Whether beautiful and adding to our joy, or marred and increasing our regret will depend upon the weaving of to-day.

Why should we live inferior lives? There is no legitimate reason for it what-so-ever. We have only ourselves to blame. If we do not do our bit to carry the burden of life and civilization along, we not only hurt ourselves but others. It is the united organized force that wins. If every one would do his duty and shoulder his part of the responsibility, we would have quite a different world to live in.

There's no use getting discouraged with life and saying, "It's no use." Always a little way ahead we find something better.

"If you strike a thorn or rose,  
Keep a-going.  
If it hails or snows,  
Keep a-going."

Taint no use to sit and whine  
When the fish ain't on the line.  
Bait your hook an' keep on tryin'  
Keep a-going."

When we see the advance some men have made within the last twenty or thirty years it would give us courage to go forward to success and superior life. In 1890 the world's most famous automobile manufacturer was working in a bicycle shop. A millionaire hotel owner was hopping bells. America's steel king was stroking a blast furnace. An international banker was firing locomotive. A great merchant was carrying a pack on his back. A railroad president was pounding a telegraph key. A well known preacher was working in a bakery.

There is always room at the top—where will you be in twenty years from now? What will you be doing? What will the world be saying about you? Be satisfied with nothing less than your very best and you will reach the top. The horse that comes out a neck ahead wins the race.

Mrs. S. W. Twiford returned home Monday from Norfolk after spending the week end with friends and relatives.

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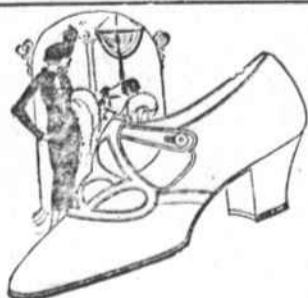
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