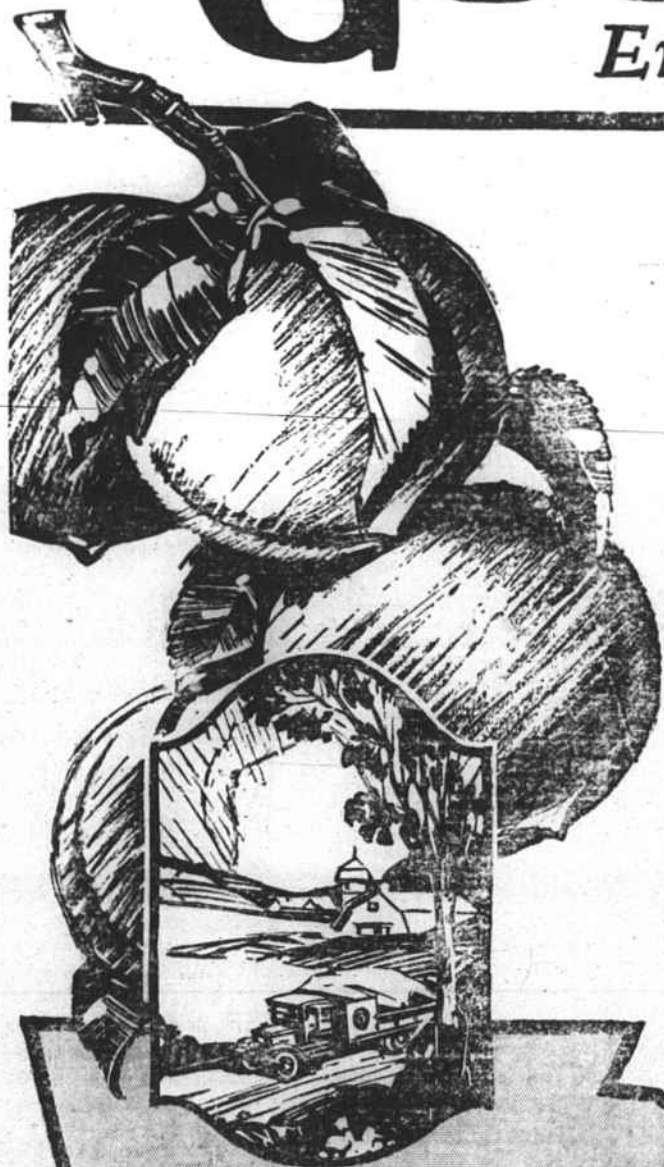


Georgia

Empire State of the South



Manufacturers—Sell and Distribute Your Merchandise In This Populous State

Here is a big market right at home. You can reach it efficiently and the low cost of selling and low freight rates will enable you to meet competition of distant manufacturers. Sell your goods in the South. Advertise and sell them in Georgia—one of the South's greatest states.

Georgia Is A Highly-Developed State

How Many of These Dealers Do You Sell?

General Stores	7,700
Grocers	5,809
Drug Stores	1,098
Hardware Stores	453
Auto Dealers	2,528
Book and Stationery Dealers	795
Clothing Stores	532
Confectioners	279
Department Stores	93
Dry Goods Stores	988
Electrical Supplies	181
Furniture Stores	1,206
Jewelers	318
Shoe Stores	479

Georgia is the largest state east of the Mississippi River. It is one of the first manufacturing states of the South and is consequently highly developed. Georgia has attained fourth place among the agricultural states. It produces more peaches than any state in the Union; and is a great cotton state. Other agricultural products are peanuts, sweet potatoes, corn, etc.

Among its leading industries are cotton and woolen goods, lumber, cotton-seed products, leather, machinery and farm implements. Savannah is a large port. Atlanta is the great distributing center.

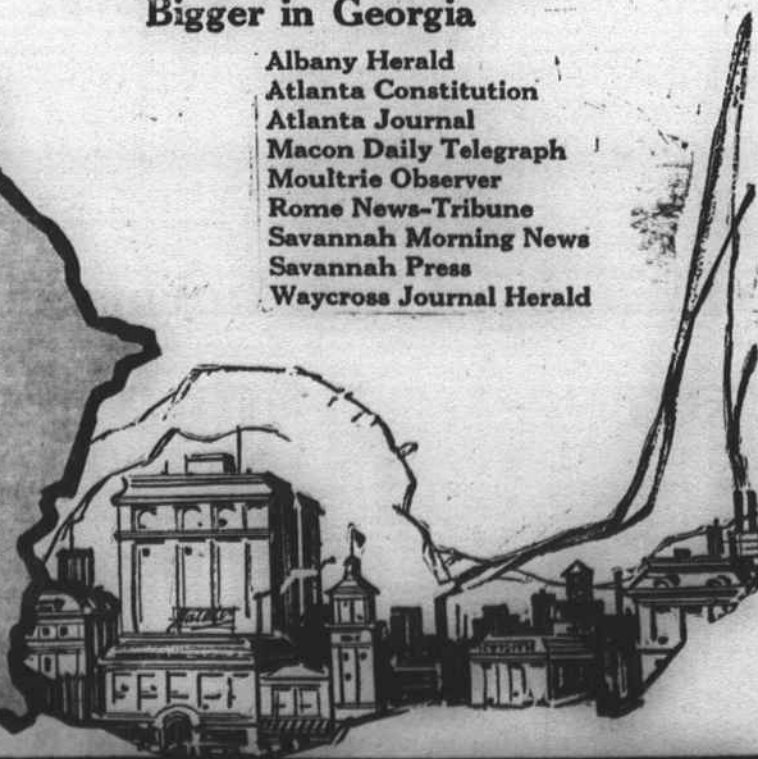
Sales managers will do well to lay out an advertising and sales campaign and go after the Georgia market this fall.

These Newspapers Will Help You Build Your Business Bigger in Georgia

Albany Herald
Atlanta Constitution
Atlanta Journal
Macon Daily Telegraph
Moultrie Observer
Rome News-Tribune
Savannah Morning News
Savannah Press
Waycross Journal Herald

Statistics

Population	2,895,832
Area in sq. mi.	58,725
Farms <small>(U. S. Census 1920)</small>	310,732
Post Offices <small>(U. S. Postal Guide 1920)</small>	1,203
Miles of rural roads <small>(Office of Public Roads 1919)</small>	80,669
Miles of improved roads <small>(Office of Public Roads 1919)</small>	13,200
Miles of R. R. lines <small>(Interstate Commerce Commission 1917)</small>	7,464
Automobiles and Trucks	161,374
Telephones <small>(Census of Electrical Industries 1917)</small>	124,479
Electrically wired houses <small>(Electric World Survey 1920)</small>	80,700
Banks	776
Cotton Goods Mfrs.	145
Fertilizer Mfrs.	275



The South is Your Best Market