

Co-operation Not Enough Solve Farmer's Problems

Co-operative Marketing Associations Must Have Scientific Management if Farmer Members are to Reap Maximum Benefit, Declare Advocates of System

By J. C. ROYLE
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New York, Jan. 8.—Co-operation alone is not sufficient to make co-operative marketing a success. That fact is freely acknowledged by advocates of co-operative selling organizations throughout the country as well as those gathered at the meeting of the national council of co-operative marketing associations now in session at Washington. These men declare efficient scientific management is as much needed in co-operative marketing of farm products as in any other business in the country.

Co-operative associations are not waiting for government help in solving the difficulties of the agricultural market. They are waiting, many of them, for competent executives with sufficient foresight, and technical knowledge to do for their associations what Ralph P. Merritt has done for the sun maid raisin growers and what other brilliant executives have done for other prosperous farm organizations.

The room for improvement in the management of many co-operatives is plainly shown by the records of the raisin growers. It is but a brief time since that association owed tremendous sums for advertising and other expenses, when its plans were in disorder and its success uncertain. Since 1922 expenses as measured by the average raisin grower, 65 per cent with a consequent saving of millions of dollars.

Gross expenses, meaning every expenditure for any purpose, were cut by President Merritt from \$14.40 per month ton in 1922 to \$5.92 in 1924. Figuring on the tonnage sold 71 cents in the last year did the work for which \$1 was required in 1922. Cost of financing advanced to growers, which cost \$3.12 a ton of fruit received, was cut to \$2.10 last year while working capital which cost 41 cents a month a ton in 1922 was cut to 21 cents.

In the last two years cost of receiving, storing, handling and shipping sun maid products has been lowered from 65 per cent a month ton to \$3.51. Advertising cost \$9.50 per ton sold in 1924 as compared with \$18.13 in 1922. A far greater tonnage was moved, it is declared, to more effective handling of the work and the larger use of local newspaper advertising. Selling costs declined 37 per cent and administrative expenses are only a third of those of two years ago.

The advantages of efficient and timely marketing were equally well shown by recent experiences of the California prune and apricot growers. The fact that a world shortage of prunes was imminent came as a complete surprise to many growers outside the association, according to A. M. Mortensen, general manager. The association urged farmers to hold for better prices but nevertheless a large tonnage was dumped on the market at low prices. Growers who followed the association's warnings are already reaping the benefit.

"The situation simply means," said Mr. Mortensen, "that this year there are not enough prunes to go around by about seventy thousand tons. Of the 1924 crop, only about half is sold putting us in a splendid situation. With proper handling the 1924 crop will be out of first hands by July 1 giving the trade time to clean up this crop before next year's crop comes on the market, a condition which has not obtained for years."

Men interested in the livestock industry have been conferring with the co-operative executives now in Washington, although it is realized that the troubles of the stock grower cannot be entirely met through co-operative marketing since raisers of livestock must plan farther in advance than growers of annual crops so far as volume of production is concerned. Also when cattle, sheep and hogs are ready for market, they cannot be held back or "put in storage" since they are accumulating expense faster than they accumulate flesh and value.

TEXTILE UNIONS TO ACCEPT WAGE CUT

Fall River, Mass., Jan. 8.—The Fall River Textile Council, representing six unions will accept the ten per cent wage reduction announced by the Fall River Cotton Manufacturers' Association to become effective January 12. It was announced after the meeting of the council held Wednesday night.

DAN HARRIS NOW WITH DUFF PIANO COMPANY

Dan S. Harris, has accepted a position with the Duff Piano Company, as salesman for all radio equipment. Mr. Harris is an expert radio fan and his mechanical experience will be worth a great deal to the firm and to radio customers.

Law Seems Hamper City

Council Wants Commander Property but Apparently Has No Legal Right to Purchase It.

Whether the Commander property facing the river front is to be the property of the city is still unknown.

The City Council, in session Wednesday, voted to petition Representative Wilson to seek to have a law passed giving the city authority to issue bonds or borrow money for the purpose of securing property for public use.

The Council went a step further and passed a motion authorizing the city clerk to give a six months' note for the balance due on the Commander property.

Whether this note will be satisfactory with the owners of the Commander property is not yet known as there are parties interested in the matter who have not yet been consulted.

As is generally known, the city was the successful bidder for the Commander property when it was sold at auction in October. The amount of the bid was \$30,000 and the city paid one-tenth of this amount which was required at that time. The balance was to be paid when the sale was confirmed.

The motion to give a note for the balance due on this property was passed by the City Council when, while the body was in session, Thompson & Wilson, attorneys for the owners of the Commander property, notified the City Manager that they would be forced to order a re-sale on the property if the city did not take some action.

The bidding on this site was advertised to start at \$30,000. When others interested in the property discovered that the city was a bidder, they did not raise the minimum bid, feeling that the city should have the property at the lowest possible price.

At a subsequent meeting of the Council, however, it became apparent that there was some question as to the city's legal right to borrow money or issue bonds for the purchase of park or playground property unless the purchase was voted on favorably by the people.

"The law provides," Judge Leigh told a reporter Wednesday, "that the city may issue bonds for the purchase of necessary property. Now it may be that while the property for public use was not considered a necessary 50 years ago, it may be so considered today."

In making the motion for the six months' note to be given for the property Councilman Foreman pointed out that even if the matter of the city's purchasing this property should be voted on by the people, and be turned down, the city would lose nothing as the property could be sold again. "I believe the people would stand by us in the purchase of this property," Mr. Foreman said.

In suggesting the period for six months, Mr. Foreman referred to the fact that if it was desired, the city could vote on whether or not the city should issue bonds on this property when the city officers are elected in June. The June election would come just prior to the date on which the note would be due.

WILBUR NOT ASKING FOR GUN ELEVATION

Washington, Jan. 8.—Although he declared that the Navy Department wanted a Navy that would accord with 5-5-3 ratio all down the line, Secretary Wilbur told the House Naval committee today that because of the administration's economy policy, he could not recommend the gun elevation program now on order the pending \$70,000,000 bill for new construction.

ASK INVESTIGATION ALLEGED BOYCOTT

Washington, Jan. 8.—A resolution petitioning Congress to direct the Federal Trade Commission to investigate charges of boycott of co-operatives by the American and Imperial tobacco companies was adopted by the National Council of farmers co-operative marketing associations in session here today.

POLICE STOP RIOT OF 700 NEGROES

Baltimore, Jan. 8.—Police reserves dispersed a crowd of 700 negroes assembled at a hall in South Baltimore today. After several shots had been fired, crowds estimated at more than 5,000 gathered, and additional police were rushed to the scene and established riot lines.

The three negroes who started shooting while the meeting of the negro grain trimmers local union was in session were captured by the police after a chase. They had been suspended for non payment of their dues.

"Bobby Cinders" Is Happy Now



Baby "Bobby Cinders Fairview" has found his mother. She has come to him at Fairview Park Hospital in Cleveland in response to a story assuring her she need not fear arrest. "Bobby" gets his first name from the policeman who brought him to the hospital; the second from the fact he was picked up on a cinder pile one cold night last March, and the last from the hospital that has been his only home.

EXPECTS VOTE DISMAL SWAMP

That the Rivers and Harbors bill containing a recommendation for the purchase by the Government of the Dismal Swamp Canal would be before Congress on Tuesday or Wednesday was the message received Thursday by President M. L. Sheep of the Chamber of Commerce from Secretary R. C. Job who is in Washington in the interest of the bill.

Mr. Job explained that an attempt had been made to re-committee to throw the Dismal Swamp Canal bill out of the recommendation of the committee but that a later effort to have this measure included had been successful.

AMERICAN COUPLE DIVORCED IN PARIS

Paris, Jan. 8.—A divorce was granted today by the French courts to Mrs. Sophia Meltrin Coy from Edward Harris Coy, former Yale football star, on grounds of desertion. The two children were given into the mother's guardianship. The Coys were married in Asheville in 1913.

PROHIBITION INVESTIGATION BEHIND CLOSED DOORS

Washington, Jan. 8.—Under the leadership of Senator Watson of Indiana the administration forces succeeded today in having the opening of the Senate investigation of the prohibition enforcement unit behind closed doors.

WILL VOTE TODAY ON MUSCLE SHOALS

Washington, Jan. 8.—The Senate proceeded today with the Muscle Shoals problem under a voting agreement that should clear the way for an early end of the long fight over the question. The agreement, reached suddenly late yesterday, called for vote by 4 o'clock this afternoon on substituting the Underwood leading bill for the Norris government operation measure. Although a close vote was in prospect, the Underwood supporters expressed confidence of the outcome.

Flappers' Vanity Brings English Mills Business

The Little Shop Girls of Ireland are Responsible for a Boom in the Artificial Silk Trade—No Longer Content With Cotton Stockings and Blouses

London, Jan. 8.—The little shop girls of Ireland are responsible for a boom in the artificial silk trade that is one of the bright spots in the business life of these isles.

The manufacturers of a new process of weaving artificial silk materials, an industry started long before the war, are now banking fattened dividends because the girls in the shops and offices, and even schools, are no longer content to wear cotton stockings and cotton blouses which they displayed before and throughout the war. That aptitude for style changing which in America could make and unmake flapper fashions overnight, moves slower in England, and a year or so ago the English girls found that much of their social standing was based upon silk stockings.

TROUBLE NOW FOR SMUGGLERS

Special Police of Quebec Liquor Commission Are About to Squeal on Gigantic Smuggling Ring.

By M. S. NEWTON
Quebec, 1924, by The Advance

Montreal, Jan. 8.—An investigation that will stir to its foundation many departments of federal and provincial government in Quebec is now being carried out by the special police of the Quebec Liquor Commission, in connection with the exposure of a gigantic smuggling ring that has handled millions of dollars' worth of liquor in the last year or so.

Furthermore, it is likely to have started the investigations in New York, for it is known that a millionaire, with a name that indicates Scottish descent, has had some dealings with the ring, and it is asserted that one of the most prominent figures in the theatrical world has also been getting a regular supply of liquor through the connivance of customs officials.

The story "broke" when a heavily laden barge, coming up the St. Lawrence River, was boarded by special officers of the Quebec Liquor Commission and found to contain several thousand cases of Scotch whisky valued at \$500,000. Several hundred cases had been loaded into trucks down the river and these were also captured. The barge was brought to Montreal, but no sooner had it tied up to the wharf near the liquor commission's warehouse, than customs officials boarded it and seized the liquor, claiming that no duty had been paid on the cargo, but they were within their rights, a regular supply of liquor through the connivance of customs officials.

It is alleged that this was part of a scheme in which more than one official connected with Montreal harbor was implicated and they tried to get away with the stuff until the last moment. The barge was transferred to lorries to be sent to the custom warehouse, but the lorries took a circuitous route and on the way dropped off scores of cases of liquor at various houses, the idea being to write off the shortage in some way at the customs.

One man who was "in the know" found his wife would not allow the liquor in his house and offered to compromise for a sum of money. This was agreed to, but the others were slow in paying up, and he "blew the gas" to the police.

Investigation showed a complete scheme to defraud the customs and disclosed a plan for smuggling liquor into the province and out across the boundary to the states. It is alleged that, properly concealed, manifests for the barge's passage and records were filed, along with other incriminating documents, and the result is that the harbor master of Montreal, Captain Symons, B. N., who commanded a fleet of torpedo boats in the North Sea during the war; his deputy, Captain Perreault; the chief of the customs preventive police, J. L. Bisillon, and half a dozen others were arrested. All are out on heavy bail awaiting trial next Friday at Quebec.

Investigations by the provincial and liquor police are said to reveal not only connections with the customs and harbor officials, but with some of the staff of the liquor commission itself, and the attorney general and other officials of the province has expressed his determination to sift things to the bottom and stop the leakage of liquor across the border.

MRS. GOODWIN DEAD

Mrs. Emily A. Goodwin, widow of J. E. Goodwin, died at the home of her son, Mayor W. Ben Goodwin, with whom she made her home, Thursday morning at 9:26 o'clock, after suffering a stroke of paralysis Wednesday night one week ago.

Mrs. Goodwin was 73 years old Christmas day and was a native of York County though she had lived nearly all her life here at Elizabeth City. She is survived by six children; Mayor W. Ben Goodwin of this city; Mrs. Herbert Jones and Roy Goodwin of Norfolk; Mrs. E. K. Good of New Haven, Conn.; Edward Goodwin of Norfolk; and two grandchildren and one great grandchild.

The funeral will be conducted at the home of W. Ben Goodwin, 709 West Church street, at 1:30 o'clock Friday by her pastor, Dr. J. H. Thayer, of Blackwell Memorial Church, assisted by other ministers of the city, and interment made at Hollywood Cemetery.

ELEVATION GUNS NOT VIOLATION

Washington, Jan. 8.—Secretary Hughes in a letter read to the House Naval Committee today took the position that the elevation of the guns on the American battle ships would not violate the Arms Treaty, although it might have the unfortunate effect of tending to promote naval competition. The letter also recited that while Great Britain had taken the view that the alterations proposed would be a violation of the treaty, Japan took the opposite position.

Evangelistic Campaign Is Launched By Federation

Ministers of City Named as Committee to Set Date for Campaign to Begin and to Arrange Hours for Service—Federation Continues to Grow

Sues Professor



Prof. R. Creap Journey of North Carolina State Agricultural College kissed his wife, Mrs. Helen Journey, now of Oak Park, Ill., before each meal. But with every smack, he pinched her back so forcibly the osculation didn't register. Mrs. Journey charges in her divorce petition. She also accuses the professor of trying to bribe a college student to take her away. But in his crossbill, Journey charges his wife was too friendly with the student.

M. E. PASTORS ARE ASKED CO-OPERATE

Urged by Editor Plyler of Christian Advocate Observe Good Literature Day, Jan. 25

Greensboro, Jan. 8.—(Special)—Joining in a church-wide move to boost the circulation of church papers, Rev. A. W. Plyler, editor of the "North Carolina Christian Advocate," is calling on the 560 pastors of the North Carolina and Western North Carolina conference of the M. E. Church, South, to observe January 25, 1925, as "Good Literature Day" by instituting a campaign to increase the circulation of the "North Carolina Christian Advocate," which serves a constituency of 240,000 Methodists in North Carolina.

While Methodism is strong in North Carolina, the circulation of the "North Carolina Christian Advocate" is far from what it ought to be, Dr. Plyler says. The "North Carolina Christian Advocate" carries news of interest in promoting conferences and gives the status of this section of Methodism with reference to general denominational movements.

It is expected that "Good Literature Day" will not only start a movement in behalf of the "North Carolina Christian Advocate," but that local Methodists will participate in the move to increase the circulation of the "Christian Advocate," general organ of the church published in Nashville, Tenn., of which Dr. Alfred F. Smith is editor.

Plans for the observance of "Good Literature Day" are being sent to the 7,000 pastors throughout the connection by Dr. A. J. Latner and John W. Barton, church publishers, and T. Ray Whiting, circulation manager of the national publication office of the church, at Nashville, Tenn.

In view of the fact that the columns of Methodist pastors during the present year will probably be thrown open to discuss the proposed unification of the two branches of the Methodist Church, it is expected that church papers will be more widely read than ever before in their history in order to get both sides of the question that is uppermost in the minds of Methodists at the present time. It is understood that the unification question will come up for trial vote by the Annual conference of 1925.

JURY LIST DRAWN FOR FEBRUARY TERM COURT

Following is the jury list for the February term of Superior Court or drawn by the Board of County Commissioners at their January meeting:

J. L. Roughton, Jr., M. P. Winlock, Irving C. Harris, E. L. Brothers, John Key, M. W. Sawyer, H. E. Lewis, C. W. Harris, T. G. Pritchard, M. H. Hermon, C. E. Gault, Gailther Jackson, J. C. Funchell, E. M. Davis, L. W. Bryant, W. H. Cartwright, B. P. Boyce, C. F. Garrett, Lloyd Fletcher, J. B. Williams, J. U. Sedgewick, H. P. Smith, Mallon Stallins, L. S. Caperton, Charles Cartwright, Salem.

MEETING POSTPONED

The meeting of the Men's Bible Class of Christ Church that was to have been held Thursday night at the parish house has been postponed.

Realizing that the federation has done much good already, Duckworth Glover, president of the organization, sees also that the harvest is still ripe for diligent work in the city on the part of Christians in behalf of those who are still indifferent toward the cause of Christianity.

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JUDGE CRAMER SPEAKS TO CHRISTIAN FEDERATION

Judge E. H. Cramer will conduct the prayer service of the Men's Christian Federation Friday morning at 8:30 o'clock in the Junior Order Hall in the Kramer Building.

LAW ENFORCEMENT BREAKFAST TOPIC

Washington, Jan. 8.—Law enforcement was discussed today around the White House breakfast table.

The President's guests were Judge Albert H. Gary, John D. Rockefeller, Jr., and other members of the special committee representing the National Citizens Committee of One Thousand on Law Enforcement, which yesterday in New York closed its annual meeting with the adoption of a resolution for presentation to the President and to the governors of the various states requesting them to urge all officials of every rank to join, to prevent any by personal example and so far as they may by active participation, in all administrative efforts in maintaining among citizens of our republic the high determination to obey and enforce the law of the land.

COTTON REPORT

New York, Jan. 8.—Spot cotton closed quiet, middling 24.05, an advance of 10 points. Futures, closing bid: Jan. 23.55, March 23.87, May 24.18, July 24.25, Oct. 23.82.

New York, Jan. 8.—Cotton futures opened today as follows: January 23.65, March 23.90, May 24.21, July 24.28, October 23.85.