

Over the Top in the MILLION DOLLAR DRIVE

WILKINS & HOPKINS

SPECIAL REPRESENTATIVES FOR

Jefferson Standard Life Insurance Company

of Greensboro, North Carolina

HAVE SOLD IN TRANSYLVANIA OVER \$600,000.00 OF LIFE INSURANCE SINCE JULY 10th, 1919, AND WE WANT TO THANK THE GOOD PEOPLE OF THE COUNTY FOR THIS BUSINESS. NOW LET'S ALL PULL TOGETHER AND MAKE IT A ONE MILLION DOLLAR DRIVE.

OUR POLICY COVERS YOU LIKE A BLANKET—AGAINST SICKNESS, ACCIDENTS AND DEATH—TAKING CARE OF YOU WHEN YOU ARE UNABLE TO DO SO—AND CARING FOR THE WIFE AND LITTLE ONES WHEN "DADDY" IS GONE.

A HOME COMPANY—OWNED AND OPERATED BY NORTH CAROLINIAN PEOPLE.

The well defined policy of the JEFFERSON STANDARD LIFE INSURANCE COMPANY is to LOAN its Money (on Farm Lands) in those sections from which it receives its premiums. It is therefore a home company in Brevard and in Transylvania County. The Company has over ONE HUNDRED MILLION DOLLARS OF PAID-FOR BUSINESS IN FORCE and over 28,000 policy holders in North Carolina alone, and is SAFE, SOLID AND SOUND.

Cut out and mail to Wilkins & Hopkins, Brevard, N. C.

With no obligations on my part to buy, I would like to have your policy fully explained to me.

My age is
My Occupation is
P. O. is
full name is

WILKINS & HOPKINS

Special Agents

BREVARD, NORTH CAROLINA