SEVEN GOOD WAYS

TRADING AT HOME

Fof the benefit of Transylvania people who want to help the editor ject, yet full of life, responsibilit. and don't know how, I am submitting and business dangers. the following good ways:

wants it. Give it to him, even though umns, mention shopping in Ashevil sometimes it does not get into the pa- and other places by Brevard people per. He hasn't time always to tell Allow me to quote a few of the. you why some pieces of news are not newsy items "Mesdames Grover an used; but ten to one he has a perfect-| Carpenter made a trip to Ashevi ly good and impersonal reason. Give him the news, even though you may not be especially interested in it. the day in Asheville having job wor Some folks never think to give the done." "Madame De Hardware editor news except when they are con spent the day in Asheville buyin cerned in it one way or another.

Second, don't give him a piece of news and tell him you want it printed spent a successful day in Asheville just as it is written. There's a right shopping in the hardware stores.' and a wrong way to do even such a Misses Painter and La. Milliner shop simple thing as writing an article for ped in Asheville today and bough a country paper. One printer had to heavily in house paints and Spring leave town because he printed every hats, for home use." "Old man De piece of news just as it was handed Shoe and co. spent several days in in-spelling, punctuation, and all- Asheville buying everything for his and printed it with the name of the family needs for the season." "Mesperson who gave it to him.

Third, don't try to play a joke through the paper unless you explain large bills of table ware and grocer it to the editor. A thing in cold type ies," etc. "Mesdames Bankerous and looks a lot different and sounds dif- Ecclesiasticus spent a profitable day ferent from a thing repeated by word in Asheville buying family supplies or when the voice, a facial expression and a gesture, perhaps, help to show Asheville banks and church work in its meaning.

editor is making too much money; La. Tramp motored to and tramped you should want him to be properous. all over Asheville today picking up He can and will give you a better bargains in Asheville stores." paper. He will be less likely to have compromises with his conscience over a few friendly remarks in a way of certain kinds of advertising. And any a remedy. Why is this? We are all how he can't make a big fortune out guilty. In the first place do the merof the paper-he will be lucky if he chants keep in stock all that the peokeeps going.

when something in the paper pleases all things considered, as is done in you. Once in a while you tell your Asheville? If the market here is propreacher he has a good sermon so tell perly supplied and if goods can be the editor something about his paper. bought for a few cents less in Ashe-Sixth, get your "copy" to him, ville then those who trade from home early. Take it to him for the next to save a few cents lose dollars in week the day after the previous pub- not building up their home trade and lication, if you can. It takes time to town. set type and make a paper. Did you ever wonder what the editor did all the time between publication days? Asheville people good bargains and You would know if you were publish- make a good profit. Why not try ing a newspaper yourself.

Lastly, go in some day when the paper is being printed. Go in several times during the day, and you will have more of a realization of what a job it is to make a weekly paper. C. H. KLUEPPELBURG

This is becoming a thread bare su

A large portion of the "News, First of all give him the news-he items found in the ultra society co shopping in the drygoods stores.' "The Brevard Printing force spen drygoods and rattles for her twins.' "Mesdames Drygoods and Notion dames De Hote and Boardinghouse

spent the day in Asheville, buying and dong work in the interest of the Asheville, subscribing liberally to Fourth, don't worry for fear the both." "Mesdames De. Motor and

The disease is mentioned now for ple want and need? Do the mer-

Fifth, be ready to tell younr editor chants here sell for as small a profit,

I believe that our merchants, by carrying full stocks, could give the the shoe on the other foot? C. W. H.

Pessimist vs. Optimist.

The pessimist says the country is going to the dogs; the optimist says "Well, it's a fine day for it."

Porky Pig, "we'd all like to know what we would do with a joke." And all the pigs squealed.

"We'd like to know what we could do if we took a joke. It's nothing to eat so why should we take it?" Red Top the rooster clucked and

ORTH CAROLINA.

Why Not?

New year is and has always been a day of good resolution the past it has been the favorite pastime of most of us bread ear resolve to swear off smoking when the glad New Year rolls are a good resolution, but one that is almost invariably broken.

Why not turn over a new leaf this year and resolve to swear off on swearing off on smoking? Why not make a worth-while resolution and keep it?

Why not resolve to quit throwing your money away on rent and

Give the Wife and Kiddies A Real Home to Live In

A Hone such as you have dreamed of and wanted to give them for so long? You CAN do it! If you haven't the full amount necessary for the building of a home we can show you the ways and means of getting n-it's easy to do and beats paying renall to smash!

Here is a chance to give the wife and kidding a Christmas and New Year that they'll never forget. Why not? You owe it to them.

Come in and talk it over with us. Our Home Builders' department will be glad to help you and tell you about plans, cost, how to finance the building of a home, etc.

Come see us. Doing so won't obligate you at all and you will learn a lot.

MILLER SUPPLY COMPANY

What would we be doing with a joke I'd like to know." "Yes," said

Bacon. "It most certainly is," said Sammy Sausage. "I've never heard of anything so lice," said Master Pinky Pig.

"Grunt, grunt, grunt," said

Porky Pig. "It's the best thing I ever

heard of," said Brother

squeal "

And his mother added,

Copyright, 1921,

"It's fine, squeal, squeal, it's fine." "I agree," said Miss Ham. And she grunted five times, one grunt after the

Donnei

QUEAL, squeal,

said Pinky Pig.

other to show that she agreed. "What are you all talking about?" asked Red Top, the rooster.

"You don't know?" asked all the pigs

"Oh yes, I know," said Red Top, crowing proudly.

"Then why did you ask?" inquired Brother Bacon.

"You haven't much sense," said Red Top. "Of course I don't know, or I wouldn't have asked."

"Well did I ever," grunted Miss Ham. "You said one moment ago that you did know and now you say you don't know. Which do you mean? Do you know what we were talking about or don't you?"

"Yes," said Sammy Sausage, "that is what we would like to know."

"Well," said Red Top, "I don't know, and if I had I wouldn't have asked you. When I said I knew I thought you all had sense enough to know that I was joking. It

seems that none of you can take a joke."

"Take a joke," repeated Brother Bacon. "You say that none of us can take a joke. Well, why should we? A joke isn't anything to eat.

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I have only five new Chevrolet cars and have reduced my price to

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. This is far below cost. I MUST HAVE SOME MONEY, and the cars must go at a loss.

> See A. M. WHITE Rosman, N. C.

crowed and grinned. "This is the best joke." "What do we care about it being the best joke?" asked Brother Bacon. "We've already told you we didn't care about a joke because it was nothing to eat. We don't care whether it is a best one or not. Now if you were talking about a best dish of food -that would be different." "Yes, that would be quite different,"

squealed the other pigs. "I was wrong," said Red Top grinning. "Of course you have no wish to take a joke because it is nothing to eat. I meant, of course, that it was a joke when I pretended I knew what you were talking about just after I had asked you that question. I wouldn't have asked you if I had known, as I have said before. And I wouldn't have bothered to have had a litle joke with you if I had thought

fact you care about nothing but eating. All the pigs grinned and twisted their little tails.

that you didn't care about joking. In

"We show we're regular pigs." said Brother Bacon, "We'll forget about jokes and joking then," said Red Top. "Tell me 7 what you were talking about. I would

oke."

like to hear. I

don't know really. That's the truth. And that's not a

"We were talk-

such

ing about it being such a good





good thing?" asked Red Top. "This idea of New Years resolutions," said Miss Ham. "You see we heard that every year around

tolks and creatures began making good resolutions. And we've made surs. We think they're fine and we hope to live up to them." hat's good." said Red Top. "But are your resolutions?" he asked COLUMN TO FOR

can to eat, each of ss Ham, "and never to y about anyone but our-

> " said Red Top. "You h about the real meansolutions, but what Affer all your are

d resolutions," re

oloth. vay old oilcloth.

New Year's Greeting

We thank our many Transylvania friends for their liberal patronage in the past and desire, by honest goods and low prices, to serve them in 1922. Remember, Patterson stands back of every sale made in his Great Department Store, and to every com etitor he has given a black eye. May the year 1922 bring you prosperity and happiness.

Patterson's Department Store

On the Corner

Hendersonville N. C.

Opposite Two Banks

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