

**LIFE OF A PROSPECT**  
 Some years ago I went into a store to inquire the price of something, an expensive thing this was, that I wanted to buy some day when I had the price. They were just as nice to me as they would have been if I had come in ready to buy and plank down the cash. Then for the time being I forgot all about it, but they didn't. About a year after my visit to the store the salesman I had seen there came to see me, says the New York Herald. He was a very agreeable gentleman and in no way insistent; he had just looked in on the chance that now I was ready to buy; but my bank account hadn't looked up to any great extent and I was not ready, as I told him; but I added that when I was ready I would come in, and I would come to him. That, I thought, ended it as far as hearing from them was concerned; but not so. A year later I had another call from the salesman, my friend, if he will now permit me so to call him, on the same errand; a pleasant call and a pleasant little talk, but with the same result as before; and now, a year to a day after that second call, he has been in to see me again. We had our usual pleasant little talk, and then I asked him: "Don't you ever give up a prospect?" To which he answered, smilingly: "We never give up a prospect till he dies."

Nothing would please me more than to see a renaissance of American wit and humor, writes James L. Ford in the New York Tribune, but I do not know how this is to be brought about. Committees of the sort assembled for every imaginable purpose, and which command a degree of popular respect that seems amazing to the sophisticated, are powerless in the matter. Not even in those great universities that offer elective courses in nearly everything from playwriting to plumbing is there a chair of wit and humor; and, while every variety of lumber and rascality rears its head without fear of consequences, the sword of ridicule, the only weapon of real strength in the fight against evil, is permitted to rust in its scabbard.

In the recent airplane contest human beings apparently approached the utmost possible limit of speed, somewhere near 220 miles an hour. Faster motion men seem unable to endure. This appears to be the first definite limit to the speed mania that has been afflicting the human race ever since the breakneck rate of ten miles an hour was predicted for the early locomotives.

**MICKIE SAYS**

AIN'T IT FUNNY, HOW WHEN A FELLER GETS SORE AN' STOPS HIS PAPER, HE ACTS SURPRISED BECAUSE WE DON'T ALL BUST OUT INTO TEARS AND HANG GRAPE ON THE DOOR?



CHARLES SCHWABE

**MICKIE SAYS**

WHATS A USE SPRAINING YER BRAIN 'N' GITTIN' A CHARLEY HORSE IN YER GOOD RIGHT ARM WRITIN' AN' EIGHT PAGE NEWS-PAPER TO YER COLLEGE FRIEND EVERY WEEK WHEN IT'S SO MUCH EASIER T' SLIP US A DOLLAR AN' HAVE US SEND HIM TH' HOME TOWN PAPER REG'LAR? NOW WHATS A USE?



OUR BEST FRIEND IS OLD GEO W PUBLIC

CHARLES SCHWABE

**MICKIE SAYS**

IF YOU'VE FOUND A \$10 BILL, LOST YOUR PET BULL DOG, WANT TO BUY A LIBERTY BOND OR WANT TO SELL THE FAMILY FLIVVER, TAKE A CHANCE ON OUR LIL' WANT ADS. THEY DON'T COST HARDLY ANYTHIN AN' THEY GOT THE PEP, BUH-LEEVIE, ME!



CHARLES SCHWABE

**MICKIE SAYS**

IF ALL WE CARES 'BOUT OUR PRINTING WUZ JEST TO GET TH' MONEY, MEDDLE OUR WORK WOULDN'T BE SO GOOD, BUT WE TAKE AS MUCH SATISFACTION IN TURNIN' OUT A GOOD LOOKING JOB AS YOU DO GETTING IT!



CHARLES SCHWABE

**MICKIE SAYS**

IF THERE'S A BIZNESS MAN IN TH' AUDIENCE TODAY WHO'D ADVERTISE IF HE COULD GET SOMEBODY TO WRITE HIS ADS, JEST LET HIM GRAB TH' NEAREST PHONE 'N' CALL UP THIS OFFICE 'N' WE'LL HAVE AN AD WRITER WALKIN' IN HIS FRONT DOOR IN FIVE MINUTES! Y' BETCHA!



YOU DON'T HAVE TO PAY WAR TAX ON THIS PAPER 'T'S A NECESSITY NOT A LUXURY!!

1918

CHARLES SCHWABE

**MICKIE SAYS**

WE GOT GOBS 'N' GOBS O' FRIENDS 'ROUND THIS TOWN—BUT OUR BEST BUDDIES ARE TH' SOLDIER-BOYS, WHO SAY THEY NEVER REALLY APPRECIATED TH' OLD HOME TOWN PAPER UNTIL THEY USED T' GIT IT OVER THERE IN FRANCE



SUBSCRIPTION RECEIPTS NOW READY!!

WORTH THE NEIGHBORS PAPER-WE'LL LINE IT!

CHARLES SCHWABE

**His Name.**  
 A Washington man, visiting Richmond, took a great fancy to a bright-eyed little darkey who polished his shoes. Shortly after he became interested in the little chap, the Washington man asked his name.  
 "Gen, suh," was the reply.  
 After a few moments of silence the Washingtonian continued, "I suppose that is an abbreviation for General?"  
 The word "abbreviation" stumped the little fellow for a while, but he recovered himself. "No, suh," he said, "it ain't exactly that." My shore-enough name is Genesis xxx, 33. So shall my righteousness answer for me in time to come Washington Jones, but they jest calls me Gen fo' sho'L."—Philadelphia Ledger.

This year's fish stories are, doubtless owing to the prolonged period of sunshine, somewhat larger and more luxuriant than usual.

**KILPATRICK, SON & CO.**  
**UNDERTAKERS**  
 and Funeral Directors

We carry a full line of supplies at Rosman. Our representative is A. M. Paxton.

**M. P. Hawkins & Son**

Fresh Meats, Country Produce and Vegetables

Delivered to Your Door

**Fords! Fords!**

I have all styles of New Ford Cars in stock and can make immediate delivery. Terms if desired.

Also am in position to handle all kinds of Auto Repairing. My place is located in building formerly occupied by Jess Smith on Main street.

**D. E. HENRY**  
 Phone 23

**DOWN PRICE SALE**

Prices Irresistibly Lower

**LAST CALL**



**Hurry!—Hurry!**

Patterson's Great Clearance Sale will soon be over; yet there are many bargains to be had in every line of merchandise we carry.

Supply your household needs at this money-saving sale—RIGHT NOW!

We must clean out the store in order to make room for our Spring Goods, so we have marked our goods at unheard of prices. Come In To-day!

Buy At Patterson's—"Where Quality Reigns"

Ready-to-Wear	Dry Goods	Bargains	Clothing	Furnishings	Miscellaneous
1 lot Ladies' plain and trimmed Suits, value to \$37.50, sale price ..... \$18.95 Ladies' plain tailored Suits, regulars and stouts, values up to \$65.00, sale price ..... \$17.50 to \$29.50 1 lot Jersey Sport Suits, \$15.00 value, sale price ..... \$6.95 1 lot Ladies' Perieat Twill and silk Dresses, values to \$22.50, sale price \$8.50 to \$12.95 1 lot Suits, silk and wool dresses, value to \$16.50, special ..... \$3.69 1 lot Ladies' Coats, values to \$22.00, sale price ..... \$7.95 and \$9.95 1 lot Ladies' Coats, values to \$40.00, sale price ..... \$12.95 and \$22.50 Children's Coats, values up to \$20.00, sale price ..... \$2.69 to \$9.95 20 PER CENT OFF ON ALL SKIRTS.	19c Outing, sale price ..... 12 1-2c yard One lot Taffeta, Georgette and Satin, values to \$2.00 ..... \$1.25 yd. Plaid Dress Goods, 36 inches wide ..... 39c yd. 32-inch best Feather Ticking, 45c value ..... 29c yd. 32-inch Plaid Gingham, 25c value ..... 15c yd. All wool Tweed, double width ..... 69c yd. Long Cloth, sale price 25c yd. White velvet Corduroy Goods for baby coats, \$1.50 value, sale price ..... 65c yd. 10 PER CENT OFF ON ALL DRY GOODS NOT ADVERTISED	Ladies' "Queen Quality" high heel boots, sale price 95c pr. Ladies' "Queen Quality" and other oxfords, values to \$7.00 ..... \$2.45 pair DISCOUNT OFF ALL OTHER OXFORDS IN HOUSE Finest granulated Sugar, 10 lb. sacks ..... 79c Octagon Soap and Grandma Washing Powders . 4c each Children's Sweaters, \$2.00 value ..... 95c Misses Hats, \$2.00 value, sale price ..... 49c SATURDAY ONLY A big piece of aluminum for 10c with a \$15.00 purchase and over.	One lot Young Men's Suits, values to \$15.00, Patterson's Clearance Sale price. \$9.45 20 PER CENT OFF HART SCHAFFNER & MARX AND SCHLOSS BROS. CLOTHES. One lot Men's Overcoats, values to \$18.00, Clearance price ..... \$8.45 Men's sheep-skin lined coats, values to \$15.00, sale price ..... \$8.95 20 PER CENT OFF MEN'S BOND GUARANTEED TROUSERS. PATTERSONS: "WHERE QUALITY REIGNS." 20 PER CENT OFF ALL BOY'S SUITS. SEE OUR LINE. One lot Men's Riding Pants, \$3.50 value, sale price \$2.49 SATURDAY ONLY A suits case for 10c with \$15.00 purchase and over.	"Faultless" Pajamas and Night Shirts, \$2.45 value, sale price ..... \$1.49 New lot Men's knit ties, values to \$1.00, sale price ..... 49c Men's Suspenders, values to 35c, sale price ..... 19c 50c leather palm canvas Gloves, sale price ..... 25c Men's hose, 19c value, sale price ..... 8c Men's white Handkerchiefs, sale price ..... 45c doz. SWEATERS GREATLY REDUCED. 20 PER CENT OFF MENS' SOCIETY CLUB HATS. IT WILL PAY YOU TO BUY FOR NEXT WINTER.	Men's \$1.50 wool Wrap Leggings sale price ..... 75c Ladies' white ribbed shirts and drawers, 75c value ..... 45c Children's E. Z. Unionsuits, \$1.25 value ..... 89c ALL MUNSUNG UNDERWEAR 15 PER CENT OFF. Ladies' black, tan and white hose, 20 value ..... 9c Gordon and Phoenix silk Hose, \$1.50 value ..... \$1.00 1 lot Ladies' and Misses' Hats, value to \$5.00 ..... 95c 1 lot Ladies' Hats, values to \$10.00 ..... \$1.95 Ladies' Kimonos, value to \$2.59, sale price ..... 98c

**PATTERSON'S DEPARTMENT STORE**

MAIN STREET

BREVARD'S ONLY QUALITY DEPARTMENT STORE

BREVARD, N. C.