| "International <br> Sunday School <br> Leason <br> decembin 16,1956 * |  |
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| - $*$ <br> * * * * * THE WAY OF HRISTIAN LOVE |  |
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| word is a matter of great con-cern to many Christians. Someare asking how or why God per-mits these things to happen. We |  |
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| if not the only cause, of the pre <br> love - love of God and love of |  |
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| to look tot the followers of Jows |  |
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\begin{aligned}
& 1955 \text { and completed basic training } \\
& \text { at Fort Jackson, S. C. } \\
& \text { He is a } 1952 \text { graduate of Mar- } \\
& \text { thall High School. }
\end{aligned}
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\begin{aligned}
& \text { Pfc. Simon H. Keller, son of } \\
& \text { Philip W. Keller of Hot Springs, } \\
& \text { recently qualified as expert in fir- }
\end{aligned}
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Here Comes The
Bogkmobile
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\begin{aligned}
& \text { Some folks try so hard to keep } \\
& \text { ahead of the Joneses that they } \\
& \text { forget which way they are headed. }
\end{aligned}
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A Statement of Policy by Western Carolina T:lephone Company for providing telephone service to the public, and for the guidance of its own personnel :
(1) We attempt to plan to pay the fall "price" for whatever is to be done or accomplished whether that price is to be in terms of mones,
time. equipment or naniower. We attempt to estimate the "price" in time. equipment on manniower. We artempt to estimate the "price" in
advance and to set aside tip nece.sary units without attempting to advance and to set asi ce tie nece sary units without attempting to
"economize" at the risk of falling thrt of achieving the cesired end.
(2) Whatever we propese to do twork wit a schedule in as wuch detail as possible step by step and then follow that scheduie, being
sure to check it all alonk: h. ule is to be sure it is being maintaned aidd that we can follow the course
of action through to a concision of action through to a conciusion.
(3) Never falter or fail the course of action because of discour
agement, accident or seeming (allure; but do not hestate to stop or re agement, accident or seeming lalure; but do not hestate to stop or re-
verse the course of action whe: we sce we are wrong or when it beverse the course of action
comes foolhardy to go on
(1) Try to remember to aew tui a smbe adinate how to do a thimg
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## (i) To aroid snas in ans ante tine t and see what the efect wial be a along the line

(8) To realize it
method to seep down then at 1 no two years for new or carried out by everyon
(9) By using new ,usia ss netho shainment as soon as they have been reasonably demonstrated to be worthwhile, and adopt new management practices as !romptly as their practicability seems reason
ably assured. Do not be afraid to pioneer where a principle seems ably ass
sound.
(10) By calling in consultants or specialists whenever or wherever they can save you time or money.
(11) When a situation develops that is seriously wrong lay plans immediately to cure it. Realize it takes patience as well as a program to work out of a bad situation; short cuts do not always pay
(12) Generally speaking, to make all instructions definite and spe cific and put them in writing for the benefit of those who are to carry them out. This serves as our own reference and a follow-through
(13) In planning with or conferring with associates to generally concentrate on one problem at a tome. surn extct
(14) After making provision for proper reserve, share the earnings
the business as equitably as possible between stockholders (in the of the business as equitably as possible between stockholders (in the
form of dividends), employees (in the form of wages), and customers form of dividends), employees (in the form of
(in the form of lower prices or better service)
(15) To remember that a man who works need never be a problem o anyore; and opportunities multiply if they are taken advantage of and pass on when neglected.
(16) To not wish for or look for an easy life; we ask for tasks equal to our powers and not powers equal to our tasks
(17) To be cool, collected and courteo
alness and sincerity are always convincing.
(18) To remember if our efforts are criticized, we must have done omething worthwhile.
(19) We are in business to provide fast, dependable and accurate To provide this service when and where subscribers want it and to give this service successfully under public regulations. To make this service high in value to our subscribers at the lowest cost that will cause the company to keep faith with investors; to be able to make improve ments and to deal fairly with all concerned
(20) To furnish our telephone service with all friendliness and courtesy possible and to give the kind of service the customer wants, and not what we think he ought to have. To insure the complete pri-
vacy of telephone calls and to improve the quality of our service.
(21) To treat and have full regard for every employee as an indiidual person.
(22) As much as possible practice decentralization of management by giving to managers in each community and management personnel performance of their work.
(23) To obtain, train and retrain men and women to enable us to onduct business in the future.
(24) To remember that investors have put their money into the company and the business and to give them a reasonable return on theif investment, and to maintain financial responsibility in order to attract ment of the company, and to provide additional service for the territory we serve. To maintain good job relations by giving the best tele phone service possible, and to learn what the subscriber wants and to inform him of our policies. To educate subscribers on how best to use
the telephone and how to get the best service from it, and to merchanthe telephone and how to get the best service from it, and to merchan-
dise our service so that the subscriber will know what we have to soll,
To be reasonahle and humble in the company's growth and size because our subscribers and customers make this size possible.
(25) To be cognizant of our responsibility to the pablic and the terry for national defense, so that the needs of local, state and the Fed-
 in our terfitory sre met to the utmost,

