Editorial and Opinion

Significant Progress

Two events of vast significance to Orange County have occurred within its bounds within the past two weeks, both of which deserve the warm approval of all our people. Both events signify progress of a degree sufficient to win the notice and approbation of North Carolinians from Governor Scott down.

The reference, of course, is to the passage of the million and a quarter bond issues for schools and a new courthouse, and the dedication of the new \$50,000 Schley Grange Hall. The story of these two events has been told and re-told and needs no retelling here. Both events are tremendous compliments to the citizens of our county and powerful evidences of the fact that Orange County is on the move in many fields. This newspaper congratulates all who had a part in either event, the passage of the bond issues or the winning of the National Grange Community Service contest and the subsequent completion of the model building.

"Trade-at-home" Boost

Christmas opening events in Orange County this year were more successful than ever before and large crowds attended openings in Hillsboro, Chapel Hill and Garrboro. The parades and community sing programs showed evidence of successful planning and those responsible deserve the appreciation of all members of the business communities of the three towns, There is little doubt that with such a sendoff and renewed evidence of aggressive merchandising the current season will be more successful from a "trade-athome" standpoint than ever before.

No Miracle Worker

Advertising is not a miraculous system to enable a merchant to sell shop-worn, out-of-date merchandise for the same profit that he expects to receive when the goods were newly arrived in his place of business.

In fact, advertising is not a device to sell anything that is not the most up-to-date that the customer can secure for his money. The merchant who sells goods knows that his merchandise must meet competition, which means that it must be as good as anything offered to consumers whether the offering is through personal conversation in his store or in the columns of a newspaper through advertising.

Advertising doesn't increase the utility of the articles advertised to any prospective buyer. This is the basis of many attacks upon advertising by those who do not realize that advertising is modern salesmanship. Business men employ individuals to sell goods. They do not expect salesmen to improve the goods sold in order to justify their salaries. Salesmen are only expected to sell.

Advertising is a sales promoter. It does not affect merchandise except to speed-up its transfer from merchant to customer. If there are enough "speed-ups," the merchant gets a faster turn-over, reduces numerous carrying expenses and is able to operate on smaller profits per item because he sells more items.

What Of The Churches?

The Federal Reserve Board has now told us what we do with our money. This in itself is interesting since most of us continually wonder where our money is going-but the trouble with the federal organization is that they leave some money unaccounted for.

Here is the data. According to the Federal Reserve out of each \$100 left to the average American, after taxes, \$6.20 is spent on autos and auto parts; \$9.60 for clothing and shoes;\$32.70 for food and drink, including alcoholic beverages and \$6.20 on furniture and household equipment. The average citizen saves \$6.90. And all this leaves \$38.43 which is not broken down.

We regret that the board did not see fit to break "our money" down further. For instance, how much goes to the church or to other worthy institutions?

We're not saying how that figure would have compared to others but have a strong "hunch" there would have been surprising contrasts between material items and donations to churches, etc. What do you think?

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Community Representatives-Miss Elizabeth Kirkland, New Hope; Mrs. Ira Mann, Carrboro; Mrs. C. H. Pender, Cedar Grove; Mrs. Mary Wilkinson, Mebane; Mrs. Marinda McPherson, Hillsboro Negro Community; Mrs. Golden Sellars, Chapel Hill Negro Community.

Commence of the second of the SUBSCRIPTION RATES . 1 Year (in North Carolina) \$2.00 6 Months (in North Carolina) Year (outside North Carolina) Months (outside North Carolina)

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**************** **Exclusive National Advertising Representative**

GREATER WEEKLIES

New York • Chicago • Detroit • Philadelphia *****************

Thursday, December 8, 1949

PRESS COMMENT Hurry Up

And You Won't Hay To Wait

(From the Roxboro Courier-

Soldiers in both of the World Wars, and perhaps the soldiers of the present peace-time Army, are familiar with the phrase, "hurry up and wait." They rush to line up for just about everything, and then stand in line for many hours before accomplishing their objective. They line up for meals, clothing, immunization shots, passes to town, movies, transportation, and so on. Facilities in the services are limited and this was, and perhaps still is, necessary in most cases in order to serve so many

In civilian life, lines of people can be eliminated almost entirely by just "hurrying up." A wait, usually, is not necessary.

For the past two weeks Drivers License Examiner W. R. Davis has warned residents withh surnames (last) beginning with L an M to Wins County eport for examinations before the doubtedly familiar with late driv- Corn Contest last day. December 31. He is uners with names beginning A through K taking their examina-

Reading between the lines we see the reluctant drivers waiting Rock Road north of Efland, won Dunn, J. L., Phelps, Charles Torian, intil the last day to take their rivers. If they would report when cerning their category, all this east of Hillsboro, was third with Jimmy Dorsett, Truitt Lloyd, R would be eliminated.

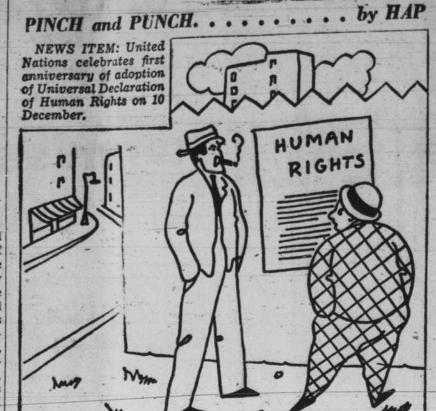
Perhaps it is the fear of taking the exam that keeps so many away, but it seems to us the best farmers, the Bank of Chapel Hill thing to do is hurry up and get presented the three winners with t over with and avoid the long \$100 Savings Bond, \$25.00 and lines and confusion that result \$10.00 in prizes. Mr. W. E. Thompfrom putting it off until the last

New Office Hours Welfare

Hillsboro - Daily office hours from 8:30 a.m. to 12:00 noon were announced to day by Mrs. Jean M. Heer, superintendent of Public Welfare.

Due to the increasing number of persons desiring interviews in the Welfare Department and the lack of personnel to give attention to these interviews, persons coming without appointment to the Welfar Dapartment will be seen only between the hours of 8:30 and 12:00, Monday through Saturday. During the afternoon the Case Workers will be engaged in making home visits and will not be available to clients except by special appointment. The office will remain open for telephone calls only until 4:30, Monday through

Nothing is said nowadays that has not been said before. -Terence.



-What do you think it'll get us? -Well, at least we'll know what we ought to get.

Efland Youth

New Hope-In competition with tions in the past, to issue two such more than sixty Orange County C. Carr, J. R. and J. O. Whitfield farmers, Carl Watters, son of Vic- Fred Reitzel, Walter Torian, Johnthe county corn contest by pro- Hugh Wilson, Clyde Waller, R. C tests, standing in long lines and ducing 116.6 bushels per arce. C. Thompson, Raymond Weaver, J making the situation unpleasant V Bradshaw from the Oaks Com- E. Latta, George Maynard, Chesboth for the examiner and the munity west of Chapel Hill was ley. Thompson. Pete, Vincent, second with 110... bushels and Dr. the announcement is made con- H. C. Carr, on his Guernsdel farm Jones, Harold Walker, W. L. Mil-99.5 bushels.

> At a barbecue attended by 130 Hogan brothers. son, speaking for the bank said

bushels of corn would be raised on 2,000 acres less land than ten years ago. In other words, the yield per acre has been increased from 19 bushels in 1939 to 30 bushels in 1949. The following contestants produced more than 70 bushels of corn per acre: Carl Walters, C. V. Bradshaw, Dr. H. F. Poythress, Roland Womble, J I. Dickey, Wilter Reitzel, and the

If You Can!

Imagine (if you can!) 2,550 acres of land completely blanketed unthey were glad to have a part in der a layer of \$1 bills-that's how helping to promote the raising of much of the people's money must more corn per acre in Orange be harvested every time they are County. Don Matheson, county taxed a billion dollars! (Politiciagent, reported that 100,000 more ans, please note.)-Pathfinder.

THIS WHISKEY IS 40 MONTHS OLD



86 PROOF

CENTURY

STRAIGHT BOURBON WHISKEY

NATIONAL DISTILLERS PROD. CORP., NEW YORK, N.Y.



Make the car owner in your family happy with a gift for the car from the following list.

Seat Covers . Radios Fender Shields Heaters Fog Lights Grill Guards Back-Up Lights Spot Lights Rear-View Mirrors Signal Lights Batteries Tires **Exhaust Deflectors** Bumper End Guards Prestone Gas Cap Locks

Richmond Motor Company

Hillsboro

Worth Admiring!





Paint 'Em Like New

A new paint job to face the holidays will give you something to celebrate! Drive in and let us give you an estimate For a small sum your car will look like new!

Crabtree Body Shop

Scores in work and play...



Cpl. Wm. C. Hunt conditions for administrative work thru athletics

Corporal William C. Hunt of La-Fayette, Alabama who has shown his administrative ability with the Third Army Headquarters recognizes the value of physical fitness. He has found ample time to continue with athletics which are helping to build his leadership

and alertness. For an active, interesting life where young men can further their education and at the same time receive good pay, he recommends a career in the U. S. Army. Investigate, get the full details, see your recruiter to-

U. S. ARMY AND U. S. AIR FORCE RECRUITING SERVICE

Room 9-B Postoffice Building Durham, N. C.

Say 'I Saw It In The News.' Thanks

Hadacol Helps **Textile Workers** Stay On The Job

The great textile mills of the me. I have more appetite and Carolinas are booming again with eat what I want to. I feel better shifts working day and night to than I have in a long time turn out the nation's finest materials, and HADACOL is doing its part to keep folks on the job.

Many textile workers have re-ported the wonderful relief which has been brought them by HADACOL with its five B vitamins and four important minerals. Two of these workers, a young father employed by the great Cannon Mills at Kannapolis, N.C.,

and a mother, working at a mill in nearby N. C., recently told how HAD-ACOL had helped keep them on the Jay W. Barnhardt, Route 3,

Box 343, Kan-napolis, N. C., is 30 years old Mr. Barnhardt and the proud father of two children dren. His work in the Cannon Mills calls for a great deal of standing up.

"I had been ill for several years," said Mr. Barnhardt as he explained how close he came to having to give up his work. "I suffered with a weak stomach. It become worse and worse with gastric disturbances. I just could not hold food and no food agreed with me. I could not sleep and finally I became so sick that my legs got weak as I worked in the mill each day."

Mr. Barnhardt, like so many sufferers, had tried many preparations without relief, when he heard about HADACOL.

"After the second bottle of HADACOL I began to feel better and to regain the weight I had lost," said Mr. Barnhardt, "My digestion became normal again sons who have suffered and and today I am as well as ever. waited for 10 to 20 years or even My legs no longer better the suffered and today I am as well as ever. My legs no longer bother me. I eat and enjoy my food. I sleep

oung swell ever since.

"I was tired, weak and nervous," said Mrs. Poole. "I suffered indigestion and food didn't agree with me." I also had headaches. After taking five bottles of HADACOL I felt good and was back on the job at the mill. I had tried so many things that the HADACOL I felt good and was back on the job at the mill. I had tried so many things that the HADACOL I felt good and was back on the job at the mill. I had tried so many things that the HADACOL I felt good and was back on the job at the mill. I had tried so many things that the HADACOL I felt good and was back on the job at the mill. I had tried so many things that the HADACOL I felt good and was back on the job at the mill. COL news was a real blessing to

Mr. Barnhardt and Mrs. Po were both suffering from a lack

of B vitamins and the mineral which HADACOL contains.
HADACOL comes to you in liquid form, easily assimilated in the blood stream so that it can go to work right away. A lack of only a small amount

of B vitamins and certain minerals will cause digestive disturbfood will not agree with you . . . You will

have an upset stomach You will suffer from heartburn, gas pains and your food will sour on your stomach and you will not be able to

Mrs. Poole the things you like for fear of being in misery afterwards. Many people also suffer from constipation. And while these symptoms may be the results of other causes, they are surely and certainly the signs of lack of B vitamins and minerals which HADACOL centains. And if you suffer from such a deficiency disorder, there is no known cure except the administration of the vitamins and min-

eraf, which your system lacks.
It is easy to understand, therehave been benefited by this

amazing tonic, HADACOL.
So it matters not how old you are or who you are . . it matters not where you live or if you have tried all the medicines under the sun give this wonderful prepara. sun, give this wonderful prepara-tion HADACOL a trial. Don't go on suffering Don't continue to waited for 10 to 20 years or even

longer, are able now to live happy, comfortable lives because HADACOL supplied the vitamina and minerals which their systems well and have plenty of energy."

Mr. Barnhardt has taken several bottles of HADACOL and now takes the famous vitamin and mineral preparation to help stay well. He has had his wife take it with wonderful results.

HADACOL supplied their systems and minerals which their systems are supplied to the systems and minerals which their systems and minerals which their systems and minerals which their systems are supplied to the systems and minerals which their systems are supplied to the systems and minerals which their systems are supplied to the systems and minerals which their systems are supplied to the systems and minerals which their systems are supplied to the systems and minerals which their systems are supplied to the systems and minerals which their systems are supplied to the systems and minerals which their systems are supplied to the systems and minerals which their systems are supplied to the systems and minerals which their systems are supplied to the sys

take it with wonderful results and has recommended it to his friends in the mill.

Mrs. Maggie H. Poole, 1503
Caroline Avenue, in Salisbury, N. C., had become so ill that she was forced to give up her work. N. C., had become so ill that she but soon after hearing the wonderful news about HADACOL she was back on the job and has been doing swell ever since.

"I was tired, weak and nervindigestion and food didn't agree with me. I also had headaches. After taking five bottles of HADACOL I felt good and was back on the job at the mill. I had tried so many things that the HADA-COL news was a directed, just return the empty as directed. The large family as directed in the post and when the postage.

Then, if your family size, only \$3.50. If your forms the surgest does not handle funding directed forms and when the postage and when the postage and when the postage.

Then, if your family as directed forms are also as directed, just return the empty as directed forms are also as a directed forms are also as a directed forms are also as a directed forms are