FARMVHLE ENGHRPRISE
Published by the Rouse printery
Hoaz-"There's one place a


FRIDAY MAX 20. 1921 HOW THI सARMER A General Outline of the Cal fornia Plan of Co-operative Marketing.
(From The Georgian of Jan. 17.) The first Step in the matter is to present a general outline of ive marketing organizations It differs in detail, of course, for every product to which it has been applied, and it has been applied to every sort of produc from Cainornia eggs to Washing on wheat. But there are ce tain underlying prin
are always present.
It was stated, in the announce ment article published Sunday Let us see:
The first principle is to get in-
a common association th growers of a sufficient amoun ile product in question to the market in that particuliar product. The nearer the asso nonopoly the better it is; but monopoly is not essential nerely a sufficient strength to be he largest single united facto While in industry. grower Association of California con tains 02 per cent of the growers of the State, the total almon only 20 per cent of its consump tion. The rest comes mostly fom Spaid. : But the California Almond Growers' Associatio practically firy
Now, this, concentration power is necessary from the out set or the association had better not come into existance at all.
It is assured in the following It is assu
The association is formed by contruct and marketing sgrees dual grower, but which does pol become effective until it ha een signed by enough grower ge of the total production in th rea covered.
The association is organized a commodity basis purely, There are no locals, except for he purpose of a primary elec on macninery, by which the ection of the area involved doe ot compete against another The product is divided int representation in the governing ody for each type and grade. But each type and grade of the roduc, no mstter where it comes from
The organization is confined trictly to growers. There are bankers-unless they are them edowest lenant lam and of the biggest landlord on pari of cectors must be ab The organization is perme aent iranclad, and on a strietly figs, he figas for a period ears, generally ranging from fack out. It he ries to, he car on hit rankteting agreement. ot biin thim to grow men amoun of the protun yny amount wowine it if he wemie to p inateur tie doeb produce, 1 the pool of the asenciations, and the pooi of the associanon, and hoct, ne notraility selts to the sives it fegal title in hla produch, so flat it may wise inflitacin oupchetions is thouk
sib patian ..... HR POLLAR

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