

TO-NIGHT AT TEN O'CLOCK

Goldsboro News' Salesmanship Club Winners Will "Cross Wit"

Notice to Club Members

The People's Bank & Trust Co., where the blind sealed ballot box is deposited closes at 2 o'clock today. After that the box will be removed to the News office, where it will remain until the closing hour of the campaign, 10 o'clock tonight, August 19th.

Candidates who cannot get to the bank before it closes may deposit their subscriptions and remittances for same in the sealed and locked box in The News office after 2 p. m. and up until the final hour of the campaign. After 10 o'clock the box will be taken back to the bank and the count of credits will be made by the Judges tonight and the names of the winners announced in Sunday's issue of The News.

HOW THE PRIZES ARE AWARDED

In order to distribute the prizes evenly, the territory covered by The Goldsboro NEWS has been divided into two separate districts. The Studebaker Special "6" Touring Car, the Grand Capital Prize, will go to the Club Member polling the highest number of credits in the campaign. This prize may be won by a Club Member in either district.

After the Grand Capital Prize has been awarded the candidate standing highest in each of the two districts will be awarded a \$490 Ford Touring Car.

After the three automobiles have been awarded the candidate standing next highest in each district will receive \$100 in cash.

The next highest candidate in each district will receive \$75.00 in cash.

The next highest candidate in each district will receive \$50.00 in cash.

The next highest candidate in each district will receive \$25.00 in cash.

The next highest candidate in each district will receive \$25.00 in cash.

The next highest candidate in each district will receive \$25.00 in cash.

Candidates who fail to win a regularly listed prize, and who remain active during the campaign, according to the rules will be paid 10 per cent cash commission on all SUBSCRIPTION collections turned in.

Saturday Night

August

19th

Is the End of the Trail

Campaign Judges

MR. JAMES KYL
President People's Bank &

MR. FRANK K. BOR
President Wayne Nation

MAYOR EDGAR H.
of Goldsboro

The above gentlemen who have to act as the committee of judges in awarding the prizes are all well known business men, and will have no other business to attend to during the campaign other than to see that every candidate is treated fairly.

The Complete List

ONE 1922 FULLY EQUIPPED STUDEBAKER PURCHASED FROM THE BROWN AUTO CO. VALUE \$1750.00

ONE 1922 FORD TOURING CAR, PURCHASED FROM SUMMERLIN, MOUNT OLIVE. VALUE \$490.00

ONE 1922 FORD TOURING CAR, PURCHASED FROM THE PARKER MOTOR CO. VALUE \$490.00

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|--------------------------|--------------------------|
| One.....\$100.00 in Cash | One.....\$100.00 in Cash |
| One.....\$ 75.00 in Cash | One.....\$ 75.00 in Cash |
| One.....\$ 50.00 in Cash | One.....\$ 50.00 in Cash |
| One.....\$ 25.00 in Cash | One.....\$ 25.00 in Cash |
| One.....\$ 25.00 in Cash | One.....\$ 25.00 in Cash |
| One.....\$ 25.00 in Cash | One.....\$ 25.00 in Cash |

staggering, and when the judges met to undertake the task of counting them it was found that the extraordinary laboriousness of the work cast in the campaign had made them feel that the prizes they had of the campaign were a movement in every sense of the word, a tribute to Goldsboro.

The aggregate credits of the winners reached enormous figures, as published above. Millions had been cast in the campaign. The names of all the prizes are well known, and success, they demonstrated conclusively that energy and persistence are the potent factors in any game of life.

In distributing the many thousands of dollars in awards, among the successful contestants, the News gives full recognition for their efforts in the contest, yet the intrinsic value of the awards is not the only consideration to candidates. In the pursuance of their individual campaigns for credits they have learned much in the art of salesmanship that will be of great benefit to them in future years.

They have made many new and pleasant acquaintances. Many have formed new ideas along business lines and most of them have developed a keen sense of observation that will pay many a future dividend. The competition in this race was a splendid training and a valuable experience for all who participated. It taught that nothing is necessary to overcome the many obstacles that beset the never ending conflict called "life." Of course, it is inevitable in any campaign that all cannot win the big prizes. Club members understood that when they entered. Right or wrong, civilization seems to have adopted and applied nature's rule of the "survival of the fittest."

To accomplish a given purpose some effort is necessary and fortune seems to lavish her richest gifts upon those who are equipped with energy sufficient to carry out the mandates of ambition.

Let to the Club members who worked so energetically during the campaign big, called to win one of the prizes, the News extends its genuine regrets. Were it possible, it would gladly remember all Club members with a touring car. If the thanks of the News are in a race

Important Notice

No personal Checks of any kind will be accepted in the Sealed Ballot Box. If any are deposited in the box, they will be thrown out and no votes issued. Only Currency, Gold and Silver, Money Orders, Express Orders, Cashier's Checks and Certified Checks will be accepted.

Candidates will during this last week of the campaign have all checks made out to them personally and cash same and deposit the money in the box. This ruling is made in fairness to all candidates in the race and will be strictly adhered to.

What Are You Going To Do About It?

DON'T THINK YOU HAVE WON, BECAUSE YOU HAVEN'T. DON'T THINK YOU HAVE NO CHANCE TO WIN, BECAUSE YOU HAVE. BACK UP YOUR EFFORTS WITH CONFIDENCE, NOT OVER-CONFIDENCE; WITH COURAGE, NOT DESPAIR, IF YOU ARE ONE OF THOSE WHO REALLY WISH TO WIN. MAKE THE LARGEST REPORT SATURDAY NIGHT AND YOU MAY WIN, THE STUDEBAKER SPECIAL "6", OR ONE OF THE TWO STURDY FORD TOURINGS.



ALL SUBSCRIPTION COLLECTIONS, ALL RESERVE CREDIT BALLOTS, AND ALL REPORT SHEETS PROPERLY MADE OUT MUST BE IN THE BLIND BALLOT BOX PRIOR TO 10 O'CLOCK, AUGUST 19th, IN ORDER TO BE INCLUDED IN THE FINAL COUNT. POSITIVELY NO EXCEPTIONS WILL BE MADE TO THIS RULING, SO GOVERN YOURSELF ACCORDINGLY.