Did you know that I was an Insur ance Agent? Did you know that that was my specialty? 'Did you know that I can sell you something that no other company dges sell? Did you know that our cornpany has loaned over two hundred thousand dollars to the home owners of Goldsboro? Did you know that we have sold more insurance than ever before? Did you know that the Equitable Life Assur ance Society was a Mutual Company and one of the greatest organizations in the world?

If you do not know these things, let me tell you about it, on the street, on the side walk, in the gutter, in your office or mine, by letter, over the phone, in your store or your home - I do not care, just let me tell you. I positively must talk about it.

## Edgar H. Bain

Special Representative of
The Equitable Life Assurance Society


# A. T. Grifin Mig. 

GOLDSBORO, N. C.

## MAKE GOIDSBDBRO <br> <br> ONE HUNDRED P PRER CRNT <br> <br> ONE HUNDRED P PRER CRNT <br> <br> CO-OPERATIVE

 <br> <br> CO-OPERATIVE}SATURDAY, SEPT. 2, has BEEN DESGGATED "SIGN-UP" DAY BY THE NORTH CAROLINA CO-OPERATIVE ASSOCIATION, AND THE OCCASION WILL BE FITTINGLY OBSERYED TN THE WAYNE COUNTY COURT HOUSE. EVERY FARMER, EVERY BUSINESS MAN, SHOULD MAKE TY A YUINT TO BE PRESENT IN THE COURT HQUSE HERE ON THAT DAY AND HEAR THIS GREAT MOVEMENT EXPLAINED.
WAYNE COUNTY SHOULD MORE THAN REALIZE ITS QUOTA OF 5,000 NEW CONTRACTS, THE GOAL SET FOR "SIGN-UP DAY."
THIS SPACE PAID FOR BY THE

## NATIONAL BANK OF GOLDSBORO

