## WAYNE BONDED WAREHOUSE WHO












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ple uttempt to dileerdit. me," ple uttempt to dilerdity me:"
will Not plime
Bays She Has Been Threatened
With Death But Has CRABAPPLE TREE LE TRES HAS DIAPPARED $=\%=2=0$




 of the murderes, rosee to an altitude of me mor dind.


 fute her story of having tot oind seen o wfot honor, but the hand of Provi- (ree as day after day say hundrode of
 seen Whe. Hall weeping over the bod 1 wiilt tell thichooty trath"
 hours later.

 Mra, Gibson over the telepition to the ling that it was the sobbeth and that writing by a regulirly qualified meditrite herrer whe wall of silence.
to
In this. converation Mre, Gibson was. within the three preceding dopys the In Kansis, this's year nominations fot


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When your car begins to "Act Up" and we will be of the job at once with the mien ard tools to bring it to time: Our charges afe very reasonable. Harris eatrace $\frac{\text { East Malberaz }}{\text { Goldat }}$


You will find our assortment larger, tha styes hewer, dand the prices 'more attructive this season than in any prepious one:

Style and quality are happity comblinedt for each pair il made of solid Ieather, strongly put together and sold under ""monney-back" warrant of quality.

Come to. Us for Yuetr shides.

M. J. Best \& Sons

## TWO BUSINESS MEN

There are, Wo typeq of husiness mei nowadays, Onf of them believes in the old methods and old ways, the Qher in the new. The editor of the Washington Herald hiss found in his city two.splendid-jllustrations of both types One is an elderly man who has made a great death of money in the past. Because he used to prosper under a dertain policy he still persists in elfinging w that polieg. He isa firm Бeliever in the business methods of 18 IS5 and is utterly at a loss to understand why his' teradelansislipped away from him.
"The pegple amound here are too stuck :up" he is
 in his subumban-storen " TThey want the neighbors to see the delivery trueke frepm down-town stores stop in front of their houses. When they come to me I just wrap up the bundle and they have to lug it home. They cen so to -

On the same day the editor of the Herald-says he talked with another man who yeoantly hat opened a small auto wecemortes atove the in emmunfartice
 got an iden albout heepine three trucks on the rond alt the time to gfve service to drivers when their machline break down. It will not cost mach when I consider the extrabusiness it is sure to bring in. The fides if aunater ge quat 11
 businese roon. He wanfs to, Helds utteily chrouter with the wape of the new seneration-selang for hath ow eerviee and vefusing to ling buidles hompith

We have-little doubt, on the other hanid, wat that the second bueinese man will malievilite $\$ 50,000$. He it of the new generation and underitmids it. Fio woe foem wilt the idea that servico pays and that-people havera right to expeet service.

The first business man is also quoted an makine some sareaitis remianks an the value of advertising., Thet people eothe to my store if thes want what fivergot? ho said. "I woon't bite them:"

This is in line with the old fellow's generat attitude He cannot understánd advertising beaause he cannet undoustand the general iden of serptee as ar - Baleable commindity. Heceammot understand that cussomens it today demand deliveries and that advertising is a part of delfivery-perhaps the most important part.

The other man understand this. He will advertise aff well as keep his serviee trucks on the roadł

The clash between the new and the old wayp nuitit 6 sult in thie deteat of the old The word movel fitter w. day. People are busier. The old merchant mentionet in the fifst instance doesnt know that customers will not carry home bundlee beacese they are too Buye with theif owniconeerns to bother with , wuch detaile. Ho thinke they are too proud-which ie the most erroneous conelasion poonjbe from the facts:

