Success At Kinston

to see if the water would go over, 200-foot stack. Near the top the

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First Business Man—I hear your less managers a hustler, Second Business Man—Yes, thank He hasn't got time to grun-

Acme Theatre, Monday, Nov. 27

the male plants winds the migration too, hard and gives up, the female wilof a tindred apocies, and thus cross-breeds arise." Dr. Konnder added that there were more than 70 varieties of

p United States customs officers ented the Swedish kotanist from mg is live botanical specimens which vanted to show to American scien-This was in secondance with the designed to prevent spreading of a diseases. Dr. Enander now into prevail upon the Swedish gov mt to inspect plants which it is fred to expert, and to give pledges the United States authorities that are free from diseases,



s, blandly informed the robbers that time lock in the vaults would not off for 15 minutes. The bandits

During this wait the town was arming freelf, and builters began to fly through the windows of the Condon bank. In the First Rational about \$20,000 in greenbacks was secured and stuffed into a grain sack, and Bob and Emmett Daiton escaped to the alley by a rear door. Here they were joined by the other bandits, who had secured about \$8,000.

A terrific light took place in and

near this alley, three or four citizens being killed and several wounded, John Clocke, a liveryman, killed Bob and ed and was Tound dend just ou ned in 1997 and is now living a re-sciable life. Bill Dalton was killed n the Indian territory in 1894 white existing arrest.

Forgets Dignity of Program.
At a recent Nature Study clab meeting at which Dr. C. H. Eigenmann was a guest he told the following

Pat and Mike were section em-ployees. Mike was made superintend-ent. Pat went into his office one day said: "Hello, Mike, give me a

That's no way for you to do. About ome to the door, knock, tale of your hat, scrape your feet and say: 'Good morning, Mr. Murphy.' I'll say 'Good morning. Pat, and what can I do for your Then you state your business in

The next morning Pat came. knocked at the door, and followed diections explicitly. When he said "Good orning, Mr. Murphy," Mike said: "Now, that's more like it. What can

You can go to the devil. I got a pass over the B. & O.." Pat reponded.
"But I thought they didn't give passes any more." the English woman in the growd said .- Indianapolis News.

An Inspection

Gladys O'Weary had looked at the clock several times and at last Percy Vehere observed her glances. "You were looking at the clock?" he

"Yes," she answered with a faint

Then he got up and went over to the mantelpiece and looked at the clock for fully balf a minute.

"I don't see anything the matter with it," he said, and returned to his seat. And he stayed an hour longer,-Kanas City Star.

Houses From Cartridges Boxes. Boxes which contain cartridges for nfantry are perhaps the last by-prod ects of war to be put to a useful purpose in Berlin. Because of the shortage of housing, the small boxes, which are lying about in thousands, are being filled with clay and laid into walls with mortar as ordinary bricks would be taid. The houses are small, consist of only one floor, but give room for one family only.

She Knew Who Wrote It.

Nancy, who is in the first grade of school No. 14, came home the other day all excited. "Oh, mother," she said, "teacher is teaching us a poem, called "There, Little Girl, Don't Cry."

"That's fine," said her mother, "It was written by James Whitcomb Riley, who wrote the bumble bes poem that See Anna taught you." "Oh no, no, mother, Mr. Rile) iidn't write the bumble bee poem. Sus

Anna wrote that for me. I saw her

Making any headway with that husky gal over in Kicker county,

"Na; might as well stop courtin' her, I recken. Told me if I didn't stay away she'd shoot me."

"Shoot ye?"
"With an insect gua,"—Louisville Courier-Journal.

"A. AND P. RED CIRCLE COFFEE"

TWO BUSINESS ME

There are two types of business men nowadays. One of them believes in the old methods and old ways, the other in the new. The editor of the Washington Herald has found in his city two splendid illustrations of both types. One is an elderly man who has made a great deal of money in the past. Because he used to prosper under a certain policy he still persists in clinging to that policy. He is a firm believer in the business methods of 1875 and is utterly at a loss to understand why his trade has slipped away from him.

"The people around here are too stuck up," he is quoted as saying, when the newspaper man visited him in his suburban store. "They want the neighbors to see the delivery trucks from down-town stores stop in front of their houses. When they come to me I just wrap up the bundle and they have to lug it home. They can go

On him making make ? On the same day the editor of the Herald says he talked with another man who recently has opened a small auto accessories store. He is enthusiastic.

"I expect to clean up \$50,000 this year," he said. "I've got an idea about keeping three trucks on the road all the time to give service to drivers when their machines break down. It will not cost much when I consider the extra business it is sure to bring in. The idea is sure to

In all probability the first business man will go out of business soon. He wants to. He is utterly disgusted with the ways of the new generation-asking for delivery service and remains to lug bundles nome.

We have little doubt, on the other hand, but that the second business man will make his \$50,000. He is of the new generation and understands it. He was born with the idea that service pays and that people have a right to expect service.

The first business man is also quoted as making some sarcastic remarks on the value of advertising. "Let people come to my store if they want what I've got," he said. "I won't bite them."

This is in line with the old fellow's general attitude. He cannot understand advertising because he cannot understand the general idea of service as a saleable commodity. He cannot understand that customers of today demand deliveries and that advertising is a part of delivery-perhaps the most important part.

The other man understand this. He will advertise as well as keep his service trucks on the road.

The clash between the new and the old ways must result in the defeat of the old. The word moves faster today. People are busier. The old merchant mentioned in the first instance doesn't know that customers will not carry home bundles because they are too busy with their own concerns to bother with such details. He thinks they are too proud-which is the most erroneous conclusion possible from the facts.



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