

WOOD OPENS CAMPAIGN HEADQUARTERS AT CAPITAL
 WASHINGTON, Jan. 19—Senator Harding, of Ohio, a candidate for the republican presidential nomination, announced today that he could not accept "more perfunctory or complimentary" support from Ohio's delegation in case there was any doubt regarding Ohio's real preference, he would be glad to have an expression by the state's voters in the primary election.
 Senator Harding suggested Harry M. Daugherty, of Columbus, as the fourth Ohio delegate-at-large. The others on the slate are former Governors Herrick and Willis and Mayor Galvin, of Cincinnati.
 Announcement was made today of the opening of Washington headquarters of a campaign committee to work for the nomination of Major General Leonard Wood as the republican candidate for president. Senator Moses, New Hampshire, is in charge.

McADENVILLE MATTERS.

Correspondence of The Daily Gazette.
 McADENVILLE, Jan. 20.—Mr. J. W. Little, who has been engaged in the mercantile business here for the past five years, will leave soon for Belmont, where he will go in business. Mr. Chas Nipper of Lowell, has bought the business formerly owned by Mr. Little.
 Mrs. J. B. Reid, of Spartanburg, S. C., spent the week-end with Misses Eliza and Daisy Hooper.
 Mr. Wm. Reid of Gastonia, spent the week-end here with his parents, Mr. and Mrs. H. B. Reid.
 Miss Elizabeth Hughes has returned to Davenport College after spending the holidays here with her parents, Mr. and Mrs. R. H. Hughes.
 Mrs. H. B. Reid has returned from a short visit to her daughter, Mrs. H. B. Teeter, of Charlotte.
 Cecil Wilson has returned to Oak Ridge, after spending the holidays here. The public schools here have the largest enrollment in their history.

THE MOUNTAIN ROAD.

Coming down the mountain road
 Light of heart and all alone,
 I caught from every rill that flowed
 A rapture of its own.

Heart and mind sing together,
 Rhymes began to meet and run
 In the windy mountain weather
 And the winter sun.

Clad in fresher light and sweet
 Far and far the city lay
 With her suburbs at her feet
 Round the laughing bay.

Like an eagle lifted high
 Half the radiant world I scanned
 Till the deep unclouded sky
 Circled sea and land.
 —Enid Derham.

Additions to National Forests

Prepared by the U. S. Department of Agriculture

Purchase totaling 66,381 acres in the White mountains, the southern Appalachians and Arkansas at an average price of \$3.90 per acre have been approved by the national forest reservation commission, a body created by congress to purchase land on the headwaters of navigable streams for the protection of their watersheds. The action of the commission means that usefulness of the new national forests in the East, the inception of which dates from the beginning of purchase work in 1911, will be greatly increased. The commission also decided to request, for the fiscal year beginning 1921, an appropriation of \$10,000,000 in five annual installments of \$2,000,000 for



Lost River issuing from underground. A scene in White Mountain National Forest, to which has been added a large tract by recent action of the National Forest Reservation Commission.

extending purchases. The program contemplated is contingent on the assurance of definite sums being available for making purchases through a period of years. Without such assurance the policy will be to restrict purchases to tracts contiguous to lands already approved for purchase. This policy is dictated in part by considerations relating to the administration of the lands and fire-protection measures. The lands recently approved for purchase bring the total area acquired or being acquired under the act of March 1, 1911, to 1,835,308 acres.

GAZETTE WANT ADS PAY TRY 'EM

Salesmen and Advertising Men to Lead the Way in 1920

By WILLIAM H. RANKIN
 New York—Chicago

The following is the creed I would suggest to increase production and lower the cost of living in 1920:

Work—Work—Work—More Work
 More work to the hour.
 More hours of work.
 8-10-12 Hours a Day.
 We're behind. Let's catch up.

Let us put more work into every hour and more hours into every day to serve as an example to other workmen and the rest of the world.

Let us do our best to make Progress and increase Production through more work done per hour and more work hours per day.

Let's work with all our might—all our brain—all our heart to make the world see that the only road to permanent prosperity is hard work.

The world needs more of everything. It looks towards America to produce. What will America do? Listen to siren calls of the false gods of unrest, or get down to business?

Will we shilly-shally, parley, delay, linger and wait while the world starves?

Will our American workmen be blind to the cause of the High Cost of Living?

Will they continue to try to boost themselves up by their boot straps, in an attempt to beat the high prices?

Will they fail to see that every disturbance—every hour of "lay off"—costs them more than their higher wages?

Will they be blind to the fact that shorter hours, higher pay defeats the end they are seeking? That higher pay for less work means higher price for less of everything they need?

Will they persist in their frenzied "dog-chasing-its-tail methods" until the craze of unrest spreads to the farm?

Will the farm hand demand a 44-hour week, and thus boost prices still more?

Will the American workman continue to be the unconscious tool of Bolsheviks and I. W. W.'s? Will labor act as a "cat's paw" and singe itself in the first of discontent—to further the cause of destructionists, who would make license of liberty and substitute immorality for morality?

Will Americans let a few "born in bitterness" foreigners whip them into a tempest of discord, that will wreck their Life and Liberty.

No, a thousand times no!

We have faith in the American spirit.

Deep down in the heart of every American working man or employer is a patriotism as sturdy as that of the man who made the Declaration of Independence.

This was shown in the great war. It helped to win the war. It will defeat the insidious foe of American Progress and Prosperity, disguised as the friend of the working man.

Production alone will cut down the cost of living. Production means work—an honest day's work for the farmer, the plumber, the carpenter, the office man, the office boy. It means work with hand, with heart, with brain.

The price of prosperity is work. The price of contentment is work. Good, faithful service for good pay is the salvation of America and of the world.

We are away behind on production. Prices are soaring. The old law of supply and demand always works. Increase the supply by work and prices will come within reach.

Because men are now off their mental balance, the country is off balance.

It is up to the advertising men to work to help to restore balance, to reduce prices by increasing production. Increased production will make present wages buy more. It's the only way to break the vicious circle higher wages—less work—higher cost of living.

Most laboring men think that the men in the office, the salesmen, the advertising men and the clerks—all have an easier time than they, that the inside men work fewer hours per day than the laborer or the skilled workman. Let's show them that that is not true.

Let's talk less and do more.

Let the advertising men, the salesmen, the clerks and their associates set the example by working 8, 10 and 16 hours a day. I know hundreds of men—advertising men—working for newspapers, magazines, farm papers, trade papers, billposters and outdoor advertising, advertising managers and advertising agency men who, during the past four years, worked 8, 10, 12 and 16 hours a day every day in the week in order that they might do their own job and work for the United States Government besides.

These men are working that way now because they have to keep up with the presentday advertising production.

But let us all go a step farther and let everybody know there is no eight-hour day in the advertising business, and by our example show our fellowmen that the way to lower the cost of living and increase production is for all of us to do more work per hour and work more hours per day—Saturday included.

Give Prosperity a fair chance. Do all you can, and then do more for one year. **Work—Work—Work.**

It's the simple, sure way to prosperity. **Work only will win** in the fight for greater production and the reduction of the high cost of living.

But let the sales and advertising men lead the way. By our example let us show the laboring men that we are ready and willing to work 8, 10, 12 or 16 hours, if necessary—six days, and if need be, seven—to bring up production and help to reduce the cost of living.

Let us advertise that fact, and let everyone know we are not looking for the best of it in hours, hard work or financial gain.

You're investigating safely when you consider the assemblage we offer.

McNeely's

Many models in coats and coat suits that will serve the all-round purpose of dress wear and general service.

MORE DISTINCT VALUES ARE IMPOSSIBLE OF CONCEPTION

OUR CLEARANCE SALE CONTINUES THROUGH THIS WEEK

COATS

The coat you have deferred buying awaits your happy selection. No season has ever produced such a variety of warm coats in styles so altogether jaunty and becoming. During the sale these can be had at a reduction of **25 to 40 per cent.**



SUITS

Regardless of cloth values or the likelihood that these styles will be repeated another season the red price tags bear witness to the purposeful blue pencil. Look for the saving it means. You may readily find a style very adaptable to your individuality. Save **25 to 40 per cent** by buying while this sale is in progress.

WE ARE ALSO CLOSING OUT OUR STOCK OF DRESSES, SWEATERS and FURS AT A REDUCTION OF 25 PER CENT

McNEELY COMPANY

STYLE - QUALITY - SERVICE

Opposite Postoffice

Gastonia, N. C.