

## Quarterly Sales

Family Dollar Stores, Inc. (NYSE symbol FDO), a variety discount store chain operating 485 stores in 10 southeastern states, has reported the highest first quarter sales and earnings in its history.

For the first quarter ended November 30, 1981, sales were \$48,223,175 or approximately 11% above sales of \$43,309,598 for the first quarter of the prior fiscal year. Net income was \$2,292,847 or approximately 10% above net income of \$2,082,717 for the comparable quarter, and earnings per share, adjusted to reflect the three-for-two stock split effective September 15, 1981, increased to \$.37 from \$.34.

The company also announced that sales in December 1981 established a new one month sales record for Family Dollar. For that month sales increased to approximately \$33,600,000 or 20% above the then record one month sales of \$27,900,000 for December 1980.

Leon Levine, chairman of the company, attributed the record sales results for the first quarter ended November 30, 1981, and the month of December primarily to sales recorded in new stores opened as part of the company's continuing store expansion program.

At the beginning of the current fiscal year, the Company was operating 455 stores compared to 413 stores in operation at the beginning of fiscal 1981.

During the first quarter the Company opened 19 new stores, and 11 more stores were added to the chain in December.

Thirty stores have been added to the chain during the current fiscal year to date. Family Dollar now operates 485 variety discount stores located in North Carolina, South Carolina, Georgia, Virginia, Alabama, Tennessee, Kentucky, Florida, West Virginia and Mississippi.



Betty Sherrill just blew out the candles on the birthday cake.

## January Birthday Employees Guests

### Staff Photos

The Faberge, Inc., management gave a lunch party January 26 in the Raeford plant cafeteria for the plant's employees with January birthdays.

They are Willard Lewis, Elma Lomack, Peggy Walters, James Nickelson, Cynthia Session, Elaine Fisher, Glenn Stewart, Juanita Campbell, Rickie Odom, Rebecca White, Lucille Merritt, Willie Shaw, Helen Scott, Alphonso Haigler, Jerry Yarbrow, Catherine Bennett, Arvin Howington, Gladys Terry, Maggie Galberth, Rener Dial, Linda McDougald, George Hollingsworth, Frances Owen, Ann Southerland, Billie Wooley, Valerie Wilson, Leroy McRae, Linda Tatum, Terry Morrison, Betty Sher-

rill, Calton Lloyd, Roseanne McNeill, Elizabeth Bundy, Sallie Cummings, Debra Maroney, Dora Damewood, Golda Burd, Beverly Locklear, Betty McRae, Tawanna Graham, L.S. Brock, Eloise Burns, Joseph Cheatham, and Ruth Bowles.

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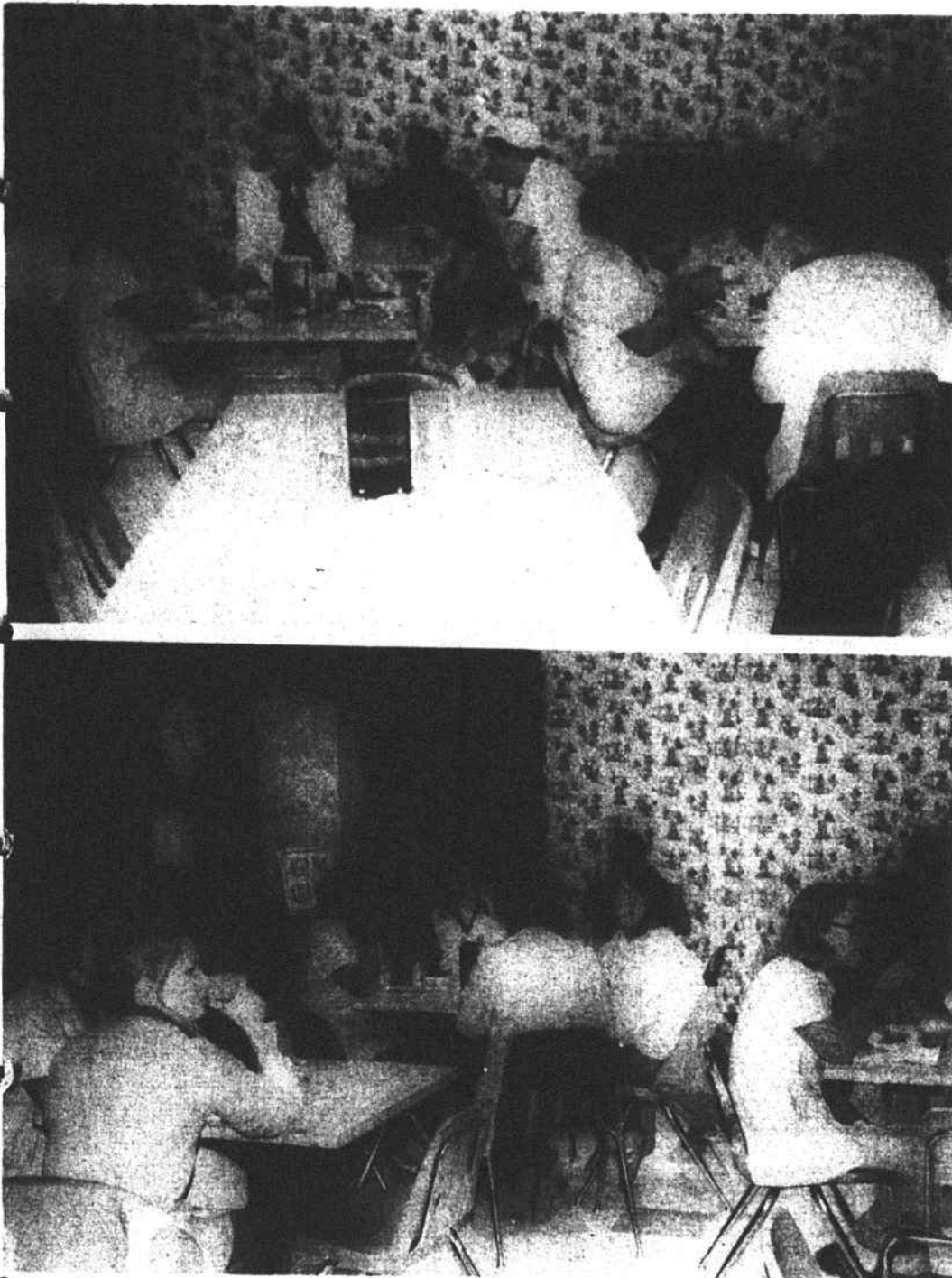
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Guests at January birthday lunch at Faberge.

## Hoke Schools' Music, Art Events

Mary Archie McNeill, Hoke County schools' cultural arts announced last week the following events have been scheduled for the remainder of the school year.

They are:

February 12 - Hoke High School Choral Students Performance, Miss Ekoh Pageant, Hoke High School; Linda Huff, director.

February 15 - Hoke High School Choral Performance, N.C. and S.C. Masons Association Dinner, Mid-Pines Country Club, Pinehurst, Linda Huff, director.

February 19 - Hoke High School Chorus and Choral Mock Graduation, Hoke High School; Linda Huff, director.

February 20 - Student District Arts Festival, First Baptist Church, Sanford, Sponsored by the N.C. Federation of Woman's Clubs.

February 24 - Opera: "The Dan-

cing Donkey," 1 p.m., Edwin Gill Sponsored Performance, South Hoke School.

March 12 - Hoke High School Chorus and Choral Performance, Choral Festival: East No. 3, Methodist College, Fayetteville.

March 18-21 - Hoke High School Choral, Spring Concert Tour, Linda Huff, director.

March 20 - State Student Arts Festival, School of the Arts, Winston-Salem.

April 3-9 - Celebration of the Arts 82 Arts Festival: Hoke High School, Upchurch Junior High School, and J.W. Turlington School. Sponsored by a Z. Smith Reynolds Grant and an Urban Arts Grant.

April (date and time to be determined) - Mime Presentation, Edwin Gill Sponsored Performance, Upchurch Junior High School.

April 23 - Hoke County College

Music Majors Concert, Chaminade Music Club of Raeford, 7:45 p.m.

May 4 - J.W. Turlington School Chorus Performance, Jane Davis, director, Senior Citizens Luncheon Meeting, Methodist Church, 1:15 p.m.

May 6 - West Hoke School Chorus Concert; Betsy Floyd, director; West Hoke School, 7 p.m.

May 11 - Hoke High Band Concert; Jimmy James, director, Hoke High School, 7:30 p.m.

May 12 - J.W. Turlington School Concert; Jane Davis, director; J.W. Turlington School, 10 a.m.

May 13 - J.W. Turlington School Evening Concert; Jane Davis, director; J.W. Turlington School, 7 p.m.

May 18 - South Hoke School Chorus Concert, Betsy Floyd, director, 7 p.m.

May 20 - Hoke High School Chorus and Choral Concert; Linda Huff, director, Hoke High School Gym, 7:30 p.m.

May 25 - Upchurch Junior High Chorus and Ensemble Concert; Anne Freeze, director; Upchurch Junior High School, 7:30 p.m.

May 27 - Scurlock School Chorus Concert; Doris Austin, director; Scurlock School, 7 p.m.

June 3 - Hoke High School Choral Seniors Performance; Linda Huff, director; Senior Dinner, Hoke High School Gym.

June 4 - Graduation: Hoke High Band, Chorus and Choral Performance; Jimmy James, band director; Linda Huff, choral director; Hoke High School Stadium.

## Hoke Agricultural Extension News

by Willie Featherstone, Jr.  
County Extension Chairman

### FOOD OUTLOOK

This year food prices will probably go up about eight percent. And that's about the same price increase we had from 1980 to 1981 and from 1979 to 1980.

There's some good news and some bad news in this eight percent price rise. The good news is that the three-year trend I just mentioned represents a significant drop from the double-digit pace we had in the late 1970s. The bad news is that food prices will double in about 10 years if this eight-percent-a-year trend continues.

Most of the anticipated 1982 increase will be caused by higher processing and distribution costs. Raw food costs are likely to remain stable thanks to the record crops our farmers harvested last fall.

### THERMOSTAT PLACEMENT

A misplaced thermostat could mean higher heating bills. If a thermostat is in a cold or drafty location, it can keep your furnace running while the rest of the house overheats.

And if it's near a heat source, a thermostat can continue to read warm, even if you're chilly.

The best spot for a thermostat is on an inside wall — one that's away from doors, windows and other sources of cold or drafts. And be sure it's a wall without any heating pipes, air ducts or chimneys behind it.

Then check to see that the sun doesn't hit the thermostat — and that it's away from appliances that give off heat, such as lamps, radios and televisions.

Since a thermostat can sense the temperature only in its immediate area, find the spot that best represents the whole house.

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