

# Dale Carnegie

## 5-Minute Biographies

Author of "How to Win Friends and Influence People."



ELY CULBERTSON

**He Stepped Outside For a Fight—While He Was Gone He Broke the Bank and Won \$10,000**

In the year 1921, a hot-headed young man was swaggering along the boulevards of Paris. His pockets were almost empty, but his heart was filled with boiling rage. Why? Because he had been robbed of four million dollars. Or at least his family had. Years ago, his father, an American geologist and mining engineer, had gone to Russia, discovered an oil field, and amassed a huge fortune. Then after the war, the Soviets had confiscated his property, and left him penniless. His son had fled to Paris to save his life, and there he found himself in 1921, with only twenty dollars between him and hunger.

So he took a chance. He drifted into a gambling club and bet five dollars on the game of chemin de fer. While his card was being drawn, a Frenchman stepped on his toes. He flared up like a rocket, called the Frenchman a swine, and demanded that he apologize toute suite!

Did the Frenchman apologize? He did not! He was highly insulted and challenged the young American to a duel. They didn't have swords or pistols, so they rushed out behind the club and tore into one another with their bare fists. A couple of black eyes, a bloody nose—and then they were parted.

When the arrogant young American came back to the gambling table, he was speechless. He had broken the bank. His stake had won not only once, but, while he was fighting, his winnings had kept on mounting by geometrical progression until his five dollars had been boosted into ten thousand.

That fight changed the whole course of his life—and it also affected several million Americans. How? Do you play bridge? Do you play the Culbertson system? Well, there would probably have been no Culbertson system if it hadn't been for that fist fight, for when Ely Culbertson walked into the gambling club, he intended to join the White Russian army, run his bayonet through a few Bolsheviks, and fight for the return of his property. But now with ten thousand dollars in his pocket, he forgot all about war, took the first ship to American, rushed to Washington, sued the Soviet Government for four million dollars and intended to become a novelist or a professor of economics.

That was in 1921. Culbertson was a miserable card player then. But now he takes in half a million dollars a year or ten thousand dollars a week out of the game of contract bridge. However, that's not all profit by a long shot. He spends thirty thousand dollars a year in merely answering the countless questions that are con-

stantly fired at him by bridge fans from all over the world. His assistants answer every question without charge.

Culbertson, whose name is almost a synonym for contract bridge, was brought up by a pious Scotch Presbyterian father who taught him that all gambling was sinful and that cards were a sinister device of the devil.

A student of Karl Marx and Tolstoy, he has always been obsessed with radical ideas. Even when he was a school boy in Russia, he organized a secret Revolutionary Committee among his fellow students, and used his American passport to go to Switzerland and smuggle back forbidden copies of a Bolshevik newspaper that Lenin was publishing in Geneva.

When he came to America in 1922, he tried to get a job teaching philosophy and sociology; but he couldn't.

Then he tried selling coal, and he failed at that.

Then he tried selling coffee, and he failed at that.

Finally, he gave private lessons in French literature to a group of Socialists in New York and acted as concert manager for his brother, who is a violinist.

It never occurred to him to try to teach bridge then. He was only a poor card player, but a very stubborn one. He asked so many questions and held so many post-mortem examinations that no one wanted to play with him. He read books about bridge, but they didn't help much. As the years went by, he wrote five books about bridge, but they were worthless and he knew it, so he tore up the manuscripts before they were ever put in type. The books that he has written since then have been translated into a dozen languages and almost a million copies have been sold. One of his books has even been put into Braille so that the blind can improve their bridge games.

Culbertson first came to America in 1910. His Russian mother sent him here then because she wanted him to study at Yale. But he failed in his entrance examinations—failed because he didn't know enough English.

Think of it! He was an American citizen. He knew American history backwards and forwards. He spoke Russian, French, German, Spanish and Italian; but he couldn't get by in English. So he turned his back on Yale, drifted up to Canada, and got a job acting as a time-keeper for a gang of laborers who were building a railroad. With fiery oratory, he told them they were being cheated and underpaid, and robbed by the company stores. He stirred up trouble, organized a strike; and

### Play Important Roles In Crisis



SHANGHAI, China. . . These three ladies are sisters, and taken together, are extremely influential in the Chinese political situation of today. Left to right: Madame H. H. Kung, wife of Finance Minister; Madame Chiang Kai-Shek, wife of the Generalissimo, and Madame Sun Yat-Sen, widow of the Republic's Founder.

got himself kicked out of the company's employ.

He then walked two hundred miles to the nearest town, and beat his way to the Pacific Coast traveling with hoboes, stealing rides on freight trains and begging for food at kitchen doors.

It is quite probable that some of the women out west who now play the Culbertson system, have handed out sandwiches and hot coffee to Ely Culbertson at their back doors.

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### SHOALY BRANCH

Funeral services were held for Mrs. Elizabeth Gilley from Shoaly Branch Baptist church. The rites were in charge of Rev. I. C. Woodruff. Mrs. Gilley was a sister of Mrs. Joe Pardue, Mr. and Mrs. Pardue wish to thank all of their friends for their kindness during her illness and death.

Mr. and Mrs. H. F. Tulbert of this community, Mr. and Mrs. B. C. Tulbert and Mrs. B. F. Tulbert of Elkin, visited Mr. and Mrs. R. G. Gentry and family in Winston-Salem Sunday.

Mr. and Mrs. O. H. Gentry were the guests Friday night of Mrs. Gentry's parents, Mr. and Mrs. L. C. Carter.

Mr. and Mrs. W. F. Gilliam were the Sunday dinner guests of Mr. and Mrs. Worth McCann.

Mr. and Mrs. A. T. Gentry were the Sunday guests of Mr. and Mrs. Arville Gentry at Mine Ridge.

### TO HOLD STATE-WIDE FIDDLERS CONVENTION

The old time State-Wide Fiddlers convention will be held in the school auditorium in Cooleemee Saturday night, September 18. Cash prizes will be awarded the best musicians and dancers. A cash award will also be made to the group giving the best exhibition of the Big Apple.

### The Missing

Jimmy—After all, fools help to make life interesting. When all the fools are bumped off, I don't want to be here.

Gracie—Don't worry, you won't.

**FOR SCHOOL!** The very best writing equipment. No cost to you. The Tribune is giving away beautiful pen and pencil sets for a limited time. Read about the big offer in this issue and come in and see the display at our office.

### FAIR GOERS TO WITNESS RACES

Auto Speeders Expected to Dish Out Thrills at Wilkes Fair

### EXPECT LARGE CROWDS

North Wilkesboro, N. C., Sept. 14.—Dashing knights of the roaring road will seek gold, glory and the lead in the 1937 Atlantic States Auto Racing Association's championship at the Great North Western Fair, North Wilkesboro on Saturday, September 18, in what promises to be the most thrilling speed card ever dished up on the fast half-mile oval.

From 1:30 o'clock when the cars go out in the first section of the time trial to the minute the final checkered flag swishes at the tape, an afternoon of thrill sport is promised.

The leading independent dirt track drivers of the USA stars will be in the benzine battles. The six races will be featured by

the Carolina's Heat Race, "The Battle of Champs" and the Dixie Distance Sweepstakes.

Saturday as "Auto Race Day" at the fair is expected to draw out the largest crowd of the week. Six events interspersed with vaudeville, circus, and hippedrome acts are carded for "Speed Day."

Included in the entries are Bill Rogers, Kentucky champion; Johnny Wohlfield, Detroit V. F. W. Speedway title holder; Fred

Balles, Intermountain Champion; Chuck and Lou Gray, Lexington, Kentucky; J. Ford Burgess, Martinsville, Virginia; Bert Hellmueler, The Flying Dutchman, Larry Varier, Atlanta, Ga., Carolina entries are Fred Reid and Ernest Rushing, Winston-Salem, John Whitt and Buddy Bleadsoe of Greensboro, Roy Grubb of Thomasville, Herman Owen and George Ferguson of Charlotte, Banks W. Lopp of Lexington.

### QUESTION:

Is it worth while for Camel to spend millions more for finer Tobaccos?

### ANSWER:

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It is homespun fact that nothing man does to tobacco can take the place of what Nature does. People prefer Camels because Camels are made of FINER, MORE EXPENSIVE TOBACCOS—Turkish and Domestic—into which Nature put extra goodness.

## Copy of Order Made By County Commissioners First Monday In September, 1937 REGARDING SALE OF Wine and Beer

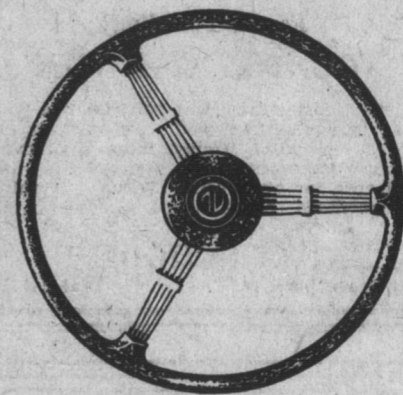
It is ordered by this Board the several County Tax Collectors report to the next Grand Jury at September Term of Superior Court any party or place in Surry County at which Beer and Wine is being sold, without proper license being on display in their place of business, or on suggestions of said Tax Collector the proper License be placed in full view of the public.

W. F. LAWRENCE

Register of Deeds and Clerk to Board of County Commissioners.

# REDUCTION SALE!

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### DELUXE STEERING WHEEL

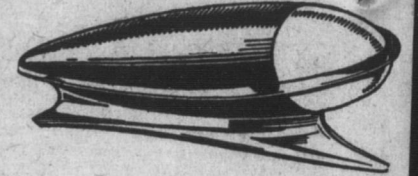
This smartly designed steering wheel, with attractive Tenite Rim, will improve the appearance of your Chevrolet. Shockproof construction. Extra strength for extra safety. Was \$9.75, now, installed—

\$8.73

### Fender Lamps

These smartly designed fender lamps will mean extra safety in night driving. Fit all cars. Were \$5.95, now, installed—

\$5.19



### WHEEL DISCS

These chromium wheel disks cover entire wheel. Will not rust. Fit Chevrolet. Were \$9.60, now, installed—

\$8.49

### SAFETYLIGHT

Your car should have a safety light. Beautifully finished in chromium plate. One-fourth mile beam. Was \$15.95, now, installed—

\$13.69



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