Thursday, November 3, 1938

FINAL INSTALLMENT Crowell laughed again; that soft, insame laugh that struck chills to Rosy's spine. Crowell was a gambler. He'd turned to Pearson, who had not moved in the last minute. The banker's face was gray with fear. "Let's get out, Crowell," Pear-son said. "You squealing swine". Crowell "I don't known" to super the super "I don't known" to super the super terms of terms of the super terms of terms of

son said. "You squealing swine," Crow-ell said tonelessly, a kind of secret made delight in his voice. "I would have died for you and you turn me in." Slowly his gun swiveled to Pearson, but his eyes were on Rosy and the sheriff. Pearson backed away against the wall, uttering small unearthin wall, uttering small, unearthly cries of terror. Crowell slid his

eyes to the gun and shot twice at Pearson. The banker's scream was cut short and he folded up like a tired child. Crowell's gun was trained again on Rosy and the sheriff, who did not dare move

"A good job, wasn't it?" Crow-ell asked. Mary moaned a little in the corner.

Suddenly, Crowell laughed a high, frenzied laugh of a maniac, turned the gun to his chest and pulled the trigger. The impact of his own shot bumped him us. against the wall and he sagged to the floor.

"Prob'ly the first good thing he ever done," Laredo said softly. Rosy fell in beside Mary as they left the doctor's. Laredo and Quinn were ahead of them. The rest had stayed behind a moment. moment.

"Let's walk slow," Mary said. "I reckon I feel that way, too," "I reckon I feel that way, too," Rosy answered. "It come a little too fast." "The silence was long. "Rosy, do you mind telling me

The silence was long. "Rosy, do you mind telling me things?" Mary asked presently. "Anything you want to know,"

Rosy said gently. "Did you know that Ted was "I don't understand," Mary "I don't understand," Mary said, "You looked so cross." Rosy fumbled with his hat, not taking his eyes from hers. "Then mixed up in this when you came to the house this morning?"

"I was pretty sure." "And you didn't tell me. Why?" 'I'—I couldn't," Rosy said huskily. "He was your hus-band." "What would you have done if this—if Ted had been along with Pearson and Crowell tonight?" "I wouldn't have been there," Rosy answered promptly. He amended this. "Yes, I would too.

Rosy answered promptly. He amended this. "Yes, I would too. But I wouldn't have liked it." "Why? Was Ted any more de-serving of sympathy than the

She placed a hand on his arm. "I think I know what I'll answer." Rosy waited for her to go on. She only smiled and squeezed his arm a little. "And I think it will be what you hope it is." She turned and walked across the lobby and up the stairs, her back straight erect others? 'Less." Rosy answered briefly. Mary thought this over and

why. asked back/straight, erect. Dave was the last to leave the was a lone wolf," "Pearson

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But Dorsey did not see the rin. "I can't make it plainer without making it too plain," she said softly. Dave did not answer and Dorsey sighed. She would be honest. "I'll be blunt, Dave. It's simply this: I love you."

With a low laugh, Dave caught her in his arms and kissed her. "And I've loved you from the first time I saw you." At the corner of the Free Throw, Quinn asked Laredo: "Think I could send a telegram traight I agrad?"

tonight. Laredo?" "Sure. I know Stanley. He'll take it."

I can't remember very many men. Dave was taken away when we were both young. He was a good brother, but he didn't have much use for girls. Dad was—well, headstrong. Dave's arrest made him bitter and unjust. Dad was harsh, terribly harsh, even on people he loved. Sometimes he could be unjust too. Then after I married Ted, it seemed as if the same traits were in him. Harshness, even cruelty. Besides They walked down to the sta-tion, both of them silent. Both the Free Throw and the Mile High were lighted brightly, a pleasant din issuing from their loors.

Harshness, even cruelty. Besides Ted and dad, I haven't been around men much—except the two hands that were working for

said gently.

loctor's.

scended the steps.

could send a telegram "Sure.

us." "And they weren't any differ-ent. Maybe worse," Rosy said. "That's it. And when you and Dave came home, I saw you were different from the others I'd known. So when you were kind enough to hide all this from me, it was hard to believe. It was something new." "Sure." The agent shoved the blank in front of Quinn, who wrote his message. When he was finished, he handed it to Laredo. "I can't read," Laredo said dolorously. He swore. "It's the only time in my life I wanted to. something new." They rounded the corner and cut across the street to the hotel. What does it say?" Quinn read aloud from the

blank containing this message: A. Wingert Rosy's face was grim, his jaw set. Mary looked at him shyly; he did

A. wingert Cattle Association Phoenix, Ariz, Case concluded successfully. All principals killed off. None by me. Stop. Split reward between Dave

Rosy smiled a little crookedly. "Bless your heart, you didn't," he

Turner, Rosy Rand, Laredo Jack-son. All of Single Shot, Stop, Suggest next case you put me in range clothes since gambler's life not long. Stop. What will I do with six thousand I won running faro table in saloon? Martin Quinn.

"Principals?" Laredo repeated.

"Principals?" Laredo repeated. "What are they?" "Sayres' gang. We've been af-ter them for two years now." Laredo stared at Quinn. "So you're a range detective?" "That's it," Quinn said. "Runnin' a faro game at the Free Throw?" "I was working on the town

"I end "I was working on the town end of it," Quinn explained, "checking up on where the heavy ey sighed. She would be honest. I'll be blunt, Dave. It's simply his: I love you." With a low laugh, Dave caught er in his arms and kissed her. wonder if he wasn't one of the Source work of the same to be when the same to be when. Winters He was spending so much money that I began to wonder if he wasn't one of the Sayres gang. You know the

> Laredo shook his head and waited while Quinn paid for the telegram. Outside, they turned

up the street again. "Like a drink?" Laredo asked. "I wouldn't like one. I'd like about four," Quinn said. He started to cross the street to the Free Throw. Laredo grab-bed his arm

bed his arm. "Huh-uh," Laredo said. "This is a celebration. And when I celedoors. They swung into the station and Laredo hammered on the lowered window. A mild man wearing eyeglasses raised it and smiled when he saw Laredo." "Hullo, Harvey," Laredo greet-ed him. "Reckon my friend here could send a telegram "

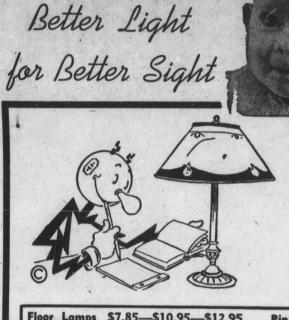
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for 1939

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I reckon that's right." "And I was angry when you took to your guns to stop it," Dorsey said humbly.

"I'm going to sleep the clock around," he muttered as he do

"Dave." It came from the opened door and he stopped. It was Dorsey. She came close to

him. "I couldn't let you go without

telling you that I'm sorry I said what I did this afternoon," she

said, her voice low and sincere. "That's all right," Dave said.

"No, it isn't," Dorsey cried. "It was all wrong! I was wrong! I never understood how right you

were until I heard and saw all this tonight."

"It was pretty bloody." "But if a man doesn't fight for

what he has and loves, people will take them away from him."

"You were half right at that," Dave said. "I took to my guns once too often—a long time ago. I lost enough that time to make think twice about goin' for them again." He looked down at her and spoke kindly. "That's what you were tryin' to remind me of, wasn't it?"

"No." Dorsey said simply. "I have never thought you lost any-thing in jail, Dave. I didn't know you before, but you couldn't have heap ony", she besited seeking been any"-she hesitated, seeking a word, and feeling a slow flush

come over her face. "Any what?" Dave said. "—any finer, more honest, brave," she finished. She felt Dave's hands grip her arms, saw his dark face with its darker eyes looking down on her. "It's worth eight years in the pen to hear you say that," he said huskily. "It—it makes a difference."

said huskily. "It—it makes a difference." "What difference?" "I can hold my head up now," Dave said softly. "I can go on thinkin' there's somethin' to life besides fightin', eating' and sleepin."

"Just because I said that. Dave?"

"You make it sound small," Dave said. "It isn't." He looked down at her fondly. "It's like—well, like food for the way I've been. I guess I've been sick."

"Then you'll grow fat and sleek, Dave," Dorsey said with a little laugh. Dave frowned. "I reckon I don't know what you mean." "That was honest, anyway," Dorsey said. "It was like you." "But I still don't see," Dave said humply said humbly. said humbly. "If saying I trusted you, be-lieved in you, is food for you, Dave, then you will grow fat. There. Isn't that plain?" Dave paused, suppressing a grin. "I reckon not."

We were told, of course, that this was no time for expansion, that a wiser business policy would be to "hold everything"-which means, stop everything. But no one ever got anywhere standing still.

Besides, we are not defeatists. We do not believe this country has seen its best days. We believe this country is yet in the infancy of its growth. We believe that every atom of faith invested in our Country and our People will be amply justified by the future. We believe America is just beginning. Never yet have our People seen real Prosperity. Never yet have we seen adequate Production. But we shall see it! That is the assurance in which we have built.

Business is not just coming back. It will have to be brought back. That is now becoming well understood in this country; for that reason 1939 will be a co-operative year. Manufacturers, sellers and buyers will co-operate to bring back the business that is waiting to be brought back.

This construction program is almost completed. It has increased activity and payrolls in a number of related industries. It has given us better facilities for building better cars and trucks, and eventually our new tractor which is being perfected.

#### THIS MEANS MORE VALUE

The current program has provided a new tire plant, which will turn out a part of our tire requirements . . . a new tool and die plant that will help us cut the cost of dies . . . and a steel-press plant that will enable us to make more of our own automobile bodies. These are in addition to the plants we already had for producing glass, iron, steel, plastics, and many other things.

We don't supply all our own needs, of course, and never expect to. The Ford engine is one thing

Henry and Edsel Ford, on the occasion of the 35th anniversary of the founding of the Ford Motor Company, June 16, 1938

that no one's hand touches but ours. Of nearly everything else we use we build some quantity ourselves, to find, if possible, better and more economical ways of doing it. The experience and knowledge we gain are freely shared with our suppliers, and with other industries.

We take no profit on anything we make for ourselves and sell to ourselves. Every operation, from the Ford ships which first bring iron ore to the Rouge, is figured at accurate cost. The only. profit is on the finished result - the car or truck as it comes off the line. Some years, there is no profit for us. But we see to it that our customers always profit. A basic article of our business creed is that no sale is economically constructive unless it profits the buyer as much as or more than the seller.

Our new plants have helped us build more value into all our cars for 1939. That means more profit on the purchase to the purchaser.

We have not cut quality to reduce costs.

We simply will not build anything inferior.

#### **NEW TESTING EQUIPMENT**

While we were putting up new plants to produce cars, we constructed new equipment to test them. The first weather tunnel of its kind ever built for automobile research went into operation at our laboratories this year.

It makes any kind of weather to order. The weather it delivers every day would take months to find in Nature. Our cars are weather-tested to give you good service in any climate anywhere.

In other tests, every part of the car is punished unmercifully. Then our engineers tear it down to see if they can find abnormal wear or any sign of weakness.

The money we spend on tests saves you money on repairs. And your family car is safer and more dependable when we put it in your hands.

### THE NEW CARS

We have two new Ford cars for 1939-better cars and better looking-but we also have an entirely new car.

It's called the Mercury 8. It fits into our line between the De Luxe Ford and the Lincoln-Zephyr. It is larger than the Ford, with 116-inch wheelbase, hydraulic brakes, and a new 95-horsepower V-type 8-cylinder engine.

We know that our 1939 cars are cars of good quality. We think they're fine values in their price classes.

With new cars, new plants, new equipment, the whole Ford organization is geared to go forward.

. FORD MOTOR COMPANY, Dearborn, Michigan