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A. New Unvarmished Factis. Our succees in forexing off a gread portion of
DUR IMMM NNSE SIPDCK, Has aroused the spleen of compotitors, and since the insertion of our advertisement of last week (which, by the way, our patrons have appreciated), there has been some carping by competitors on the words "at cost". To our patrons we would say, "at and under cost"
means selling them goods at a price lower than they ever have bean or means seling them goods at a price lower than they ever have been or ever will be pur-
chased for again. We do not mis-state facts-we do not advertise we are "nelling ont to re ire from business," as a competitor has previously done, and after selling off old goods at good prices, start anew-with the people's money. Nol. We oame here years ago, we came
here to stay, as our fair treatment and invariable adherence to all our promises is onr best rere to stay, as our fair treatment and invariable adherence to all our
evidence. To make room for improvements we ave selling off our stock

## At and Under Cost,

Which is as far below any "selling price" as our earth from the heavens above. It smacks too much of the ignorance of olden years to say "cost" is a secondary considera tion in fixing a selling price, as, thanks to the qogic of our enlightened generation, they are
too well versed in the principles of human action to suppose that '"men dc business for the fun of wel versed in the principles of human action to suppose that "men dc business for the fun he "selling price" is always regardless of the "cost," and this, like all false philosophic bubbles, bursts into a thousand fragmentory, rays when exposed to the light of day. We are not offering to sell auction jobs of, small articles amcunting to 25 or 50 cents, as a aily to the unsuspecting publie, but are actually selling good, honest Clothing at proportion ally low prices.

- One and Ali Oome andiee Us,

Give ns a call, and we will give you what we have always given, "FAIR AND SQUARE TREATMENT," and convince you of the fact that "Our Word is Our Bond," and not like others to beat around the bush, but to invariably do as we promise.

Yours, most respectfully,
I. Ber Wanger do Bro., LEADING CLOTHIERS and TAILORS

Common Sense Teadhes Is

THAT A MERCHANT CANNOT AFFORD TO CARRY GOODS FROM ONE SEASON TO ANOTHER.
$\$ 75.90$ for Goods that Cost Us $\$ 100.00$

ON MONDAY, JUNE 11TH, WE WILL COMMENCE A SALE

That will convince our friends that we intend to give them all the advantages, so far as prices are concerned that any house in town can or will give.

Cost Price Will Net Govern Us at all in This Sale.
Our instructions to our salesmen are: SELL the Goods for ANY PRICE that can be named.

## THEE GOODS MUST BE SOLD:

Now, this does not mean that we are going to close out, but simply means that we cannot afford to carry our stock. All we ask is for the trade to call. All goods with out reserve will be sold. We make no exense for this sale except that we cannot afford to carry stock.

Brearthing Will be Arranged ad Marked Down,
so that you can buy from any salesman we have with a cer tainty of getting goods at low prices.

Very truly,
ALEXANDER \& HAAVRIS.

Batscellauepus.
ATTRACTIVE,
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CHILDRENS' SHOES A. A. RANKIN \& BRO. Tron stroin Opoosto Brford Hoves.

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TRY̌ON STREET,

## 6,000 Kits.

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True Terf Dil.


## READ THE SIPFLLBNENT

In to-day's paper carefully. It is full of ir terest and importance to ygu.

## IIITXOOSSYY \& BARCI

Business and Dress Sui
IS ENOUGH TO ATtBAOT-
Any One in Search of New Altire

And the wonder is that everybody don't come here for clothes. They would if they knew our methods of classi fabries and

CUARANTEEINC EVERY SALE

## assured of being able

To Procure a Cood, Reliable Arti
and there is a certain tone, character and style abo Clothing that at once distinguiahes it from the comm of ready-made.
We desire to continue special mention of
OUR GREAT STRAW HAT SALE.
50 Cents
Buys from us a better hat than ean be bought elsevrb One Dollar,
H. D. Latta \&e Brc

