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Beautiful Hair at Small Cost

TAIR troubles, like many other diseases, have been wrongly diagnosed and altogether missunderstood. The hair itself is not the thing to treated, for the reason that it is simply a product the scalp and wholly dependent upon its action, as calp is the very soil in which the hair is product, nurtured and grown, and it alone should cove the attention if results are to be expected, would do no earthly good to treat the stem of a ant with a view of making it grow and become one beautiful—the soil in which the plant grows and the attended to. Therefore, the sasis in which same grown must receive the attention if you are expect it to grow and become more beautiful. Loss of hair is caused by the scalp drying up, listing its supply of moisture or nutriment; when these occurs the scalp has simply lost all its unishment, leaving nothing for the hair to feed on (a plant or even a tree would die under similar obitions.)

Altions.)
The natural thing to do in either case, is to feed replenish the soil or scalp as the case may be, I your crop will grow and multiply as nature ended it should.

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(Continued from Yesterday.)

himself. This is very annoying to the other member, but the experience is worth something. He has learned the value of observing other people's legis-

The outsiders (members of the "third house") and the insiders have a bond of freemasonry uniting them; they exchange information as to what members of both houses can be "reached," how they can be "got to" (through whom) and how much they want. This information is carefully tabulated, and now prices for passing or defenting legislation can be quoted to interested parties just as the price of a carload of pork can be ascertained at a given time and place. Perhaps it is this system that leads grafting members of short experience to wonder how knowledge of their taking what is termed "the sugar" got out and became known to their associates. Did at their house. they not have pledge of absolute secrecy? Yes, but the purchaser never Intended to keep the information from leave early owthose of his kind. Lobbyists must be honest with each other.

Not all lobbyists are men. The woman legislative agent has been known to occupy an important position in Washington, and she does yet. She is hard to detect and frequently more unprincipled than the men similarly engaged, if that is possible.

A woman with a measure of social standing would naturally prove the most successful as a lobbyist in Washington because of the opportunities her position would afford her to meet people of prominence. And just such one was Mrs. Cora Spangler, with whom the Langdons had been thrown in contact quite intimately since their arrival at the capital.

Pretty and vivacious, Mrs. Spangler bore her thirty-seven years with uncommon ease, aided possibly by the makeup box and the modiste. Her dinners and receptions were attended by people of acknowledged standing. Always a lavish spender of money, this was explained as possible because of a fortune left her by her late husband, Congressman Spangler of Penn-sylvania. That this "fortune" had consisted largely of stock and bonds of a bankrupt copper smelting plant in Michigan remained unknown, except to her husband's family, one or two of her own relatives and Senator Peabody, who, coming from Pennsylvania, had known her husband inti-

He it was who had suggested to her that she might make money easily by cultivating the acquaintance of the new members of both houses and their families, exerting her influence in various "perfectly legitimate ways," he argued, for or against matters pending in legislation. The Standard Steel corporation kept Mrs. Spangler well supplied with funds deposited monthly to her account in a Philadelphia trust

She avoided suspicion by reason of of undisputed rank. Senator Peabody was never invited to her home, had never attended a single dinner, reception or musicale she had given, all of which was a part of the policy they had mutually agreed on to deaden any suspicion that might some time arise as to her relation to the Standard Steel company. It was well known that Peabody had been put into the senate by Standard Steel to look after

He had found Mrs. Spangler chiefly valuable thus far as a source of infor mation regarding the members of congress, which she obtained largely from their families. He was thus able to gain an idea of their associations, their particular interests and their aspirations in coming to congress, which proved of much use to him in forming and promoting acquaintances, all for the glory of Standard Steel.

Senator Holcomb of Missouri tole Mrs. Spangler at an afternoon ten confidentially that he was going to vote against the ship subsidy bill. Senator

Peabody was informed of this two hours later by a note written in cipher. was called two days later Senstor Holcomb voted for the bill. Standard Steel supplies steel for ocean liners, and their building must be encour

Mrs. Windsor wife of Congress-man Windsor of He was going to vote Indiana, remarked to Mrs. Span-

gler at a recep-

that she was "so glad Jimple is ng to do something for us women at last. He says we ought to get silk gowns ever so much cheaper next year."
Jimmle Windsor was a member of the and was busily engaged in the matter and was busily engaged in the matter of tariff revision. When President Anders of the Federal Silk company heard from Senator Penbody that Windsor Invoced lowering the tariff on silk a way was found to convince the congressman that the American silk industry was a weekling and many investors would suffer if the foreign goods should be admitted any cheaper than at present.

President Anders would be willing

President Anders would be willing to do Senator Peabody a favor some

Sometimes Corn Spangler shuddered at the thought of what would become of her if she should make some slip, some faigl error, and be discovered to her friends as a betrayer of confidences for money. A secret agent of Standard Steel! What a newspaper story she would make—"Society Favorite a Paid Spy?" "Woman Lobbyist Flore

Capital." The sensational headlines filtted through her mind. Then she would grit her teeth and dig her finger nails into her paims. She had to have money to carry on the life she loved so well. She must continue as she bad begun. After all, she reasoned, nothing definite could ever be proved regarding the past. Let the future care for itself. She might marry again and free herself from this mode of life, who knows?

So reasoned Cors, Spangler for the hundredth time during the last two years as she sat in her

home. She had the day with Carolina and Hope Langdon and in the evening had attended the musicale But she had been forced to ing to a severe headache. Now, after an hour or two of rest, she felt better and was about to rethe telephone

bell rang at a writing table "Hello! Who is it?" near a window. She had two tele phones, one in the lower hall and one in her boudoir-to save walking downstairs unnecessarily, she explained to her woman friends. But the number of this upstairs telephone was not in the public book. It had a private number, known to but two people except herself.

Taking down the receiver, she asked in low voice, "Hello, who is it?" "Mr. Wall."

It was the name Senator Peabody used in telephone conversation with

"Yes, congressman!" she responded. She always said "Yes, congress man," in replying to "Mr. Wall," a prearranged manner of indicating that he was talking to the desired person. "I will need your services tomo Senator Peabody said, "on a

very important matter, I am afraid. Decline any engagements and hold yourself in readiness." "Yes." "I may send my friend 8. to explain things at 10:30 in the morning. If he does not arrive at that time, telephone me at 10:35 sharp. You know where. Understand? I have put off going to

Philadelphia tonight." "Yes." "That is all; goodby." "Something very important," she murmured nervously as she turned

from the desk. "I don't like his tone of voice; sounds strained and worried-something unusual for the cold, flinty gentleman from Pennsylvania. And his 'friend's.,' of course, means Stevens! Great heavens, then Stevens must now have knowledge of my-my-business!"

She calmed herself and straightened a dainty, slender finger against he

"It must be something about that naval base bill, I'm sure. That's been worrying Peabody all session," she mused as she pressed a button to sum-

CHAPTER XXIII. BOSS OF THE SENATE" GAINS A NEW ALLY. RS. SPANGLER would have flattered herself on guessing correctly as to Senator Pen-body's uneasiness had she heard and seen all that had taken Napoleon hotel, where he had hurried ly taken Senator Stevens on leaving

the Langdon house Not only would the two senators lose their immense profits on the Alta cools transaction if Langdon persisted in his opposition, but they would los as well the thousands of dollars spent by their agents in purchasing options on hundreds of acres and, where they could not get options, the land itself This land would be on their hands, un salable, if the base went somewhere else. Moreover, they feared that Lang-don's revolt would bring unpleasant newspaper publicity to their opera

Stevens," snapped Peabody as they took off their overcoats. "That is to be prepared as best we can for the very worst and meet it in some way yet to be determined. But first we must try to figure out what Langdon

is going to doter than that fool

that he says he will tell us to morrow at 12:30 if we appear. He must have some thing very star tling up his sleeve if be makes good his assertions. "Nor I," frowned Stevens, "and my political eyesight is far bet

Jake Steinert." cumstances we could let him go ahead with his minority report for Gulf City, but as things stand he'll have every newspaper reporter in Washington buszing around and asking impertinent questions"—
"Yes, and you and I would have to go to Paris to live with our life insurance friends from New York, wouldn't we?" laughed Peabody sarcastically. "I'm going to send for Jake Steinert," he added.
"Steinert?" Stevens ejaculated

(To B: Continued.)

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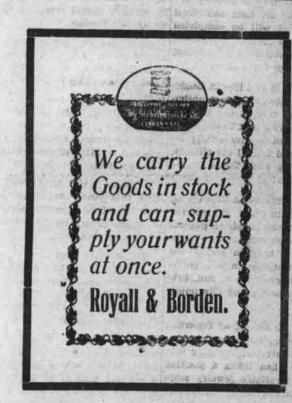
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