## An Open

 Letter of Appreciation
## MRS: B. ALLEN

of 85 middle street

## nuxtadins of NeyoBern

resestess than three months ago I, a total strang. er in this Jown, opened up this store for
women. I-saw old established merchants well known and respected by all, cater to your trade, and most of the time give you real value for your тоде

Under these circumstances I could not see my way clear to succeed. Yet, I dared, for, I had a definite plan in mind. My plan was to give you real value for less money
Have the other merchants overcharged you? just made a legitimate profit. Have you, They sales, Certainly not. 1 also made a legimate profit. But 1 could afford to sell the same coods for good deal less while the others could no
dent luyer in New Vork, who picks up all kinds of at least thirty per cent. more. Somebody, richer ing on it. But you and I profit by good

WAS I SUCCESSFUL
Thank God, I was. I have done an exceptionally good business. It surpassed all my expectations, 1 and now on the close of the season, I feel I ought to express my deep and sincere gratitude to you for your patronage and confidenc

I hope that all those who have done business with me will continue their patronage, and recommend me to their friends.

Sincerely and faithfully yours

## Mrs. B. Allen

PHONE 752. LADIES' OUTFITTER.

## A SUIT OPPORTUNITY YOU CANNOT APFORD TO MISS <br>  <br> We illustrate two "Winners" in Suits, the price and quality is here, absolutely all wool serge, the famous Pacific mills Couble warp fabric els, straight front or medium cut.a away. Colors, black, navy, brown. Quality gar ments, hand turned edges, built on ented hhoulder pads. Hair cloth busty welghts for <br> 



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NEW BERN

## Boys' Clothes

The Snellenburg Co., thwough an error f theirs doubled our order. Having more suits than we needed we are go ing to start SATURDAY, LECEMBER 28 th to cut prices on these suits

## ONE HALF

This gives you an opportunity to let your boy wear a Snellenburg Suit at a price you will never again be offered

## We Mean One=half!

A. T. WHLLS COMPANE


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