Ey Elbert Hubbard

T is not the attainment of knowledge which marks the superior person-the master man; it is the possession of certain qualities.

There are three traits of character, or habits, or personal qualities, which, once attained, mean money in the bank, friends at court, honor and peace at home-power,

These qualities are Industry, Concentration and Self-reliance.

The man who has these three qualities is in possession of the key that unlocks the coffers of the world and the libraries of Christendom. All doors

fly open at his touch. "Oh, he's a lucky dog," they say-and he is. And the strange part of it is, there is no mystery about the acquirement of these three things; no legerdemain; no rites nor ritual; you do not have to memorize this or that nor ride a goat; the secret of these qualities is not locked up in dead languages; no college can impart them, and the university

men who fail, fail for lack of them. On the other hand, no man succeeded beyond the average who did not possess them. And it is an indictment of our colleges and universities when we consider the fact that the men who have these qualities plus, usually acquired them at "The University of Hard Knox"-and in spite of parents, guardians, teachers and next of friends,

Let us take three great Americans and see what made them supremely great--Washington, Jefferson, Franklin

Let a certain quality stand for each man,

WASHINGTON-SELF-RELIANCE. JEFFERSON-CONCENTRATION.

FRANKLIN-INDUSTRY.

But each of these men had all three of these qualities, and without these qualities the world would never have heard of them, and without these three men America today would not be known as a nation.

It was only the Self-reliance of Washington at Valley Forge which saved independence from being "a lost hope." Washington was hooted and denounced for preferring starvation to defeat, but the persistence of the man never faltered. It was a losing fight for most of those long, dragging, dread nine years-a fight against great odds-poverty against wealth, farmers against trained troops, barracks against the wind-swept open. But Washington believed in his cause, and, best of all, he believed in himself. "It is only a question of which side gets discouraged first. I know we will outlast them. Give in? Never! This fight is mine!"

You can't whip a man who talks like that. And as time went by, George III had brains enough to sense it, Cornwallis felt it, all England began to ac-

knowledge it, and, best of all, America knew it.

It wasn't fighting that won the independence of the Colonies. It was the generalship and the Self-reliance of George Washington. And this Self-reliance shaped his actions, and finally spread over the land. Our political blessings, as a people, came to us through the unrelenting, unrelaxing Self-reliance of Washington.-New York American.

Courtesy Wasted on Girl Stenographers

Correspondent Concludes from Much Experience That They Prefer Brutality

By E. Z. Mark

CCORDING to Professor Starr of the University of Chicago, woman remains "the eternal savage because the fundamental nature of woman is barbaric."

Savages as a rule appreciate kindness, and even the mongrel dog craves sympathy and respect, yet in two years I have been compelled to discharge seven young female stenographers. In each case, when engaged her hours were plainly stated to be from nine to five, I myself seldom arriving before ten.

Being of an easy going and kindly disposition, I treat my stenographers with the utmost courtesy and consideration, never criticise, scold or condemn, yet without exception each and every one, after a few weeks, would report at about ten minutes after nine, a few weeks later at about twenty min utes after nine and a little later at about half-past nine, and then when they lost their jobs they wondered why.

And the old crank in the next office, who comes in any time from eight to eleven, who growls, shows his teeth and swears a little, and never smiles, often has his clerks in harness before nine. They jump around like monkeys at his beck and call, ever fearful of incurring his displeasure, and they have the greatest respect for him, although hardly daring to breathe or smile

Therefore, I have come to the firm conclusion that the average young woman employe prefers brutality to courtesy in a business sense, and that to treat her kindly is equivalent to feeding raw meat to a very young animal.

Visual Size of the Moon By E. Ray Lankester



HE artist has to choose between scientific truth and "convention" when he sets out to paint the moon. three-penny piece fixed at a distance of six feet from the eye (say at the end of a horizontal six-foot pole, the other end of which is made to press the lower edge of the eyesocket) will just cover the disk of either the sun or the moon hanging in the sky. It is an absolute fact that this is true, whether the moon (or the sun) be high in the sky or low down near the horizon. The real "visual size" of

the moon's disk is no greater when it is low than when it is high. No one who reads what I have just written will believe me. Every one thinks that he "knows" that the disk of the harvest moon or of the setting sun-occupies a larger space in the sky when "low" than when "high." This is due to a judgment or mental process, and is an erroneous one. The eye is not at fault, but the curiously untrustworthy mind is. What, then is the painter to do? He yields to prejudice, and often paints the low moon or low sun of size which compared with scientific fact is ridiculously exaggerated.

No Child Was Ever Born With a Taste for Tobacco

By Dr. Woods Hutchinson



UT there is this fundamental difference between the craving for sugar and that for "sours," acids, vinegar, pickles, etc., alcohol, and for other keen flavors and highly attractive luxuries, that it is a real food of very high food-value and very promptly and readily absorbable, which none of the others are, except in small degree. As we have seen. this violent craving for sugar, leading to excess, largely disappears in children when their healthy demand for it is supplied by a proper mixture with their foods; while no

child yet has ever inherited or been born with a taste for alcohol, pickles, tea, coffee, or tobacco.-Success.

NO WHITE MAN WITH THE COM-1 the wind continued enlarging, the MANDER WHEN THE POINT WAS REACHED.

North Sydney, C. B., Special .-Private dispatches received from Battle Harbor on Saturday, which place Commander Robert E. Peary had just left on his trip south, give further details of the daring explorer's lash to the North Pole. The party underwent many severe experiences in the far northern journey.

On one occasion a party of five men was caught in a furious blizzard and was missing for several days. For a time it was supposed

they had perished.

Another time another member of the expedition, Professor Ross Marvin, of Cornell University, lost his life by falling through the ice and being drowned while leading a supporting party.

In view of the unfavorable condition which Peary tells of the quick time he made on his final dash is considered all the more remarkable.

With the Commander's exploring party on board, the Roosevelt sailed from Etah Ford in the afternoon of August 18, 1908, Peary says. Cape Sabine was the destination. There were on board, in addition to his party, twenty-two Esquimaux men, seventeen women and ten children, and more than two hundred dogs and about forty walrus. Ice was encountered shortly after the start. It was not packed closely, however, and but little difficulty was experienced by the Roosevelt in ploughing her way through.

Cape Sabine was reached and passed without a single mishap. It was not until after the cape had been passed that ice was again sighted. It was to the northward, and the discovery of the floating bergs checked the plan to set the lug sail before the southerly wind which prevailed. The ice was quickly passed, however, and as far as Cape Albert there was open water. Between there and Victoria Head scattered ice was encountered. A thick fog added to the difficulties and the boat lost her course.

Not until the fog had lifted was the party able to ascertain its whereabouts, the Commander says. They pushed on north past Cape Lupton, then in a southerly direction toward Cape Union. Impassable floes of ice stopped the boat a few miles off that cape, and they drifted back to Cape Union.

The anchor would not hold, and to prevent drifting south again they sought refuge for several days in Lincoln Bay. Violent northeasterly winds raged most of the time, reminding him, Peary says, of his unpleasant experience there three years ago.

The heavy ice piled up about the ship, twice forcing them aground. The quarter rail was broken, and the bulwark was ripped open. Each time they pushed out in an attempt to continue the voyage they were forced back by the wind and ice.

Peary relates how finally, on September 2, they managed to make their way around Cape Union.

They steamed up the open water around Cape Sheridan. The original plan was to make the trip to Porter Bay, near Cape Joseph Inlet, where Peary had winter quarters. Conditions were unfavorable, however, and the Roosevelt was again anchored With Marvin and Borup with them,

After a rest of a few days the work enough men and dogs with him. of transporting supplies to Cape Colthe same party started with supplies they were over a continual shelf. to Porter Bay. This work was conumbia, were fully stocked.

about forty deer.

left the Roosevelt with his division admiration of every one. on February 15 for Cape Columbia Goodsell, Borup, McMillan and Hensen with provisions.

The temperature was below zero when the start was made, and a strong wind was blowing the drifting snow causing them great inconvenience. Several sledges were wrecked by the rough ice and the teams stop for observations. were sent back to Columbia for others.

Ten miles from Cape Columbia, good distances were covered. which Peary says he christened Crane passed the record of 82.20 made by across on an ice cake.

stretch of open water, which was now all about them. Bartlett, who had been stopped by a wide stretch of open water, was overtaken at the end of the fourth march, the party camping there for seven days, from March 4. For the first time since October 1 the sun was visible for a few moments on the afternoon of March 25. Fiery red, it appeared above the horizon, but quickly disappeared.

Marvin and Borup were still missing, and Peary says he began to feel anxious about them, as they were two days overdue. In addition, the alcohol and oil, which they had were badly needed. It was decided, Peary says ,that they had either lost their trail or were imprisoned on an island by the open water.

On March 11 conditions were again favorable, and the party started northward, leaving a note for Marvin and Borup to push ahead by forced marches. One hundred and ten fathoms were sounded by the lead at this point. The march, during which the eighty-fourth parallel was crossed, Peary says was exteremely simple.

Three days later the party got free of leads which were encountered, and for some time travelling was easy. On that day, while the party was making camp, they were informed by a courier that Marvin was on the way in. The temperature at this time, Peary says, was 39.

The first mishap to any members of the exploring party was discoverbelieving that he would come out all marches were made in a dense fog. mander. There was nothing to do 89.57.

ered fifty miles of latitude in the Household Affairs of 86.34, by Cagni, were passed in these marches. Marvin here turned back in command of the third supporting party.

When he left, Peary says, he warned him that the leads were dangerous and that he must be careful. From this point the party comprised nine men, seven sledges and sixty dogs. For the first time since leaving land the party at this point experienced difficulty in seeing. Peary blames the hazy atmosphere, in which the light is equal everywhere, for this condtion. All relief, he says, is destroyed, and it is impossible to see for any distance.

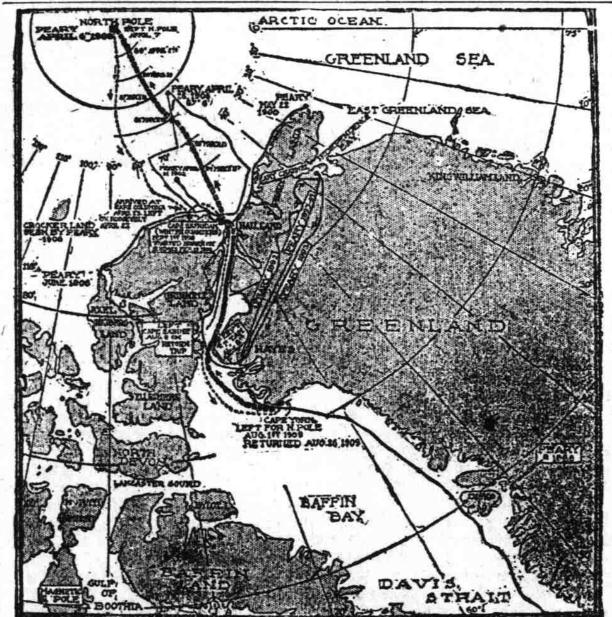
The only men to reach the Pole were Commander Peary and one Eskimo, Engin Wah by name. The others, while members of the various parties that left Cape Columbia, were sent back one by one as Peary drew nearer daily to his objective. Mathew Henson and three Eskimos, the only other members of the reduced party that made the final dash, were left one march south of the Pole.

The Final Dash.

Bartlett took the observation on the 88th parallel, on April 2, and then reluctantly returned, leaving Peary, Henson and three Eskimos with provisions for 40 days to make the final dash to the Pole.

Thus reduced the party started the morning of April 3. The men walked that day for 10 hours and made 20 miles. They then slept near the 89th parallel. While crossing a stretch of young ice 300 yards wide the sledge broke through. It was saved, but two of the Eskimos had narrow ed the following morning. Peary's escapes from drowning. The ice was dispatches tell how he learned that, still good, and the dogs were in great two or three days before, McMillan's shape. They made as high as 25 foot had been frostbitten. Pluckily, miles a day. The next observation he had not said anything about it, was made at 88.25. The next two

right. The pain became too much, The sun was sighted on the third however, and he reported to the Com- march and an observation showed



MAP SHOWING PEARY'S ROUTE TO THE POLE but send him back to Cape Columbia.

The sounding at this point gave a and hoisted the American flag. The umbia was begun. Assisted by Dr. depth of three hundred and twenty- temperature was 32 degrees below Goodsall and Borup and the Esqui- five fathoms. The sledges and dogs zero, Fahrenheit. The Pole appeared maux Professor Marvin safely trans- were carefully selected, being loaded as a frozen sea. Peary tried to take ported sixteen loads of supplies to with the best supplies. Peary says a sounding but got no bottom at 1,500 Cape Belloe. About two weeks later he discovered about this time that fathoms.

tinued until November 5. Various one hundred dogs comprised the ex- turn journey the afternoon of April 7. places, from Cape Colan to Cape Col- pedition when the start from camp was made. In the latter part of the continuous and Peary and the Eski-Peary says that October 1 he, ac- march, which was considered a suc- mos suffered greatly from fatigue. companied by two Esquimaux, went cess, there were disturbing move- They had their first sleep at the end on a hunt, returning in seven days ments of the ice. In crossing one of of the eighth march from the Pole, with fifteen musk oxen, a bear and a the leads, Borup and his team fell in the igloos left by Bartlett. Here deer. On a subsequent hunting ex- into the water and were rescued with there was a violent snowstorm. pedition he obtained five musk oxen. difficulty. Finally the party was On April 23 the party reached the Other members of the party secured stopped by a lead which opened in vertical edge of the land ice west of front of them, Peary says.

Peary kept a diary of the going Borup gave up at the end of the delighted to reach land, and the and coming of all of his men. Ex- tenth march, in latitude 85.23, and party slept for two days. They retracts which he gives in the message turned back in command of the sec- paired their sledges, rested the dogs, received from him, tell of Bartlett's ond supporting party. At that time and resumed the journey reached the trip to Cape Hecla in February. he had traveled a distance equal to Roosevelt April 27. Goodsell, he says, moved more sup- Nansen's farthest north. Peary says plies from that cape to Cape Colan, that Borup was a Yale athlete and Marvin left Peary on the way up To reduce the liklihood of the dif-

advance closer together.

was learned by Marvin that they packing the sledges, a fact that perwere at 85.48. Owing to the slight mitted Marvin to get a good start on altitude of the sun up to this time them. When the Eskimos arrived at it was considered a waste of time to an open lead they noticed that the

City, the party camped. Despite the hours on one of these marches, the

The Pole Reached.

The Pole was reached April 6, and near the mouth of the Sheridan river. Peary says, he was able to send back a series of observations were taken at 90. Peary deposited his records

Peary stayed at the Pole for 34 Sixteen men, twelve sledges and hours, and then started on his re-On the return the marches were

Cape Columbia. The Eskimos were

Professor Marvin's Death.

and Borup made another hunting trip up to that time had been making on Friday, March 26, to return to this time to Markham Inlet. Bartlett headway in a fashion to compel the the ship. He had with him 2 Eskimos and 17 dogs. The story of the professor's death was obtained from and Parr Bay. He was followed by ferent divisions being separated by one of the Eskimos. April 10 Marvin open leads, Peary says he brought his was 45 miles from Cape Columbia. He started on that morning, walking At the end of another march it ahead. The Eskimos were delayed in young ice was broken about twenty-The going improved on the next five yards out, and they saw what two marches, and Peary says that looked like a man's body floating in the center of the lead. Owing to the A lead held them up for several treacherous condition of the ice, the Eskimos could not venture out. They unfavorable weather conditions, they party finally being compelled to ferry returned to the Roosevelt and reported. Captain Bartlett then went Markham, the Eglishman, in 1876. A new record was established the back to the point they designated and Open water, formed by the wind, next day. Bartlett, full of enthusiasm recovered Professor Marvin's spare brought them to a stop. On the trip started out early and reeled off boots, clothing and personal belongto Bartlett's third camp, Borup, who twenty miles before coming to a halt. ings, which were still on the ice where had returned, missed his way on ac- Another satisfactory sight by Mar- the Eskimos had left them. The sucount of the movement of the ice. vin here gave the position as 86.83. perstitions of their race prevented the Marvin also returned for fuel and This, Peary says, is between the natives from bringing the dead man's alcohol.

farthest north of Nansen and Abruzzi effects with them. Professor Marvin's All this time, according to Peary, and convinced him that they had cov- records and observations were saved.

BROWN SUGAR

Brown sugar is still used by many people. Those who do use it know how difficult a thing it is to keep it from lumping, which it will invariably do if the sugar is kept in a very dry atmosphere. The best way to keep brown sugar is in a glass preserve jar with the top tightly screwed on, and the jar kept in the refriger. ator. This, too, is a splendid way to keep cheese.

TO DYE FEATRERS AT HOME. An authority gives the following directions for successfully dyeing feathers. He says: "First wash the feathers thoroughly, then prepare a strong solution of dye and keep dipping until the desired tint is ohtained. Ostrich feathers should not be boiled in the dye. Dry with an old towel, then cover the feathers with dry starch. Allow this to remain a short time, then shake of and apply more starch. In a few minutes shake this off, and if proper. ly dry hold over a moderate fire (not too close), shake out all the starch and curl with a strip of whalebone. -Boston Post.

AUTOMOBILE POUCHES.

Automobile dressing pouches are rapidly superseding all kindred receptacles, says the New York Herald as they not only hold an amazing amount of luggage but may he crowded into a surprisingly small space. They are made of tan or stone gray waterproof moire, leather lined and strap handled, or khaki rubber proof material, English pigskin, patent leather, russet or black, alligator and genuine walrus skin. While club, kit, Oxford and Gladstone bags in real walrus skin are deemed exceedingly smart, they are rather difficult to handle, whereas the oblong shaped leather lined wicker dressing bags are wonderfully light of weight, capacious and the very latest device

We have all heard of the autograph table cover which has long been popular with the boarding school girl who cherishes it in later years as a couvenir of happy days. But an autograph table cover as a fad for a great millionaire is something entirely new and interesting. Mr. Carnegie has such a table cover on which are inscribed the names of some of the greatest men in this country and in Europe. Each year Mr. and Mrs. Carnegie give a dinner party to twelve distinguished guests who sign their names on the famous cover. The signatures are carefully preserved and Mrs. Carnegie at her leisure embroiders them over so that they become permanent .- New Haven Register.

AUTOGRAPH TABLE COVERS.

USE OF PEA-PODS. Here is a little suggestion for the

ise of pea-pods. Before shelling peas, wash the pods thoroughly; then, when the peas are shelled put the pods in a flat pan in the oven and allow them to remain there until they have become a rich brown color. When you are quite sure they are cool hang them in a cheesecloth bag until wanted. Whenever you want to make soup, take a handful of these pods and put them into the soup to boil, first tying them in a sack of cheesecloth so that when the strength is boiled out of the pods they may be easily removed from the stock. The pods will give a beautiful rich color to the soup and will also give it a delicious nutty flavor. The exertion to save the pods you will find is very small. Try it and you will be rewarded .- Newark Call.



Shortcake-Make a regular pie crust, roll out thicker. Place on a baking sheet, cut in squares. Bake. Sprinkle with sugar. Serve cold.

Sauce Tartare-One-half pint of mayonnaise dressing, three olives, chopped fine, one gherkin, one tablespoon of capers. All or any of these can be used chopped fine.

Sauce Hollandaise-Make a drawn butter. When finished take from fire and add gradually the yolks of two eggs, beaten. Then add juice of onealf lemon, a teaspoon of onion juice, a tablespoon of chopped parsley.

Beet Salad-Slice and cut into dice sufficient cold boiled beets to make one pint. Heap them in the centre of salad dish and cover them with one-half pint of sauce tartare. Garnish with parsley and serve very

Newport Whipped Cream-Pour pint of sour or sweet cream into a bowl with one-quarter of a pint of fresh milk, one-half a lemon cut into slices, and sugar to taste, whipping them well together. Take off the froth. Serve in jelly glasses.

Cheese Custard-Beat up four eggs, add one gill boiling milk, three tablespoonfuls grated cheese, salt, pepper and red pepper to season; divide into small buttered molds, stirring all the time, so as not to let cheese settle. Stand molds in a saucepan, allowing the water to come within one-half inch of top; simmer until set. Turn out on to rounds of fried

bread and serve garnished with pars-