

No Person, Except He Be a Farmer, Can Own Stock in the Farmers Cooperative Market. Do Your Part, Mr. Farmer, It Means your Financial Salvation

POLK COUNTY NEWS

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OUR COUNTY AGENT'S DEPARTMENT

Some Timely Talks to Polk County Farmers, and others, on Timely Subjects, by County Agent, J. R. Sams.

What Will The Harvest Be?

We are now in the campaign for capital stock on the part of Polk county farmers to organize a cooperative marketing association through which the farmers of the county can serve themselves and each other in purchasing heavy supplies, in large quantities, thereby obtaining them at reduced prices, and selling their products through the same channel. Now who will be directly benefitted by such an association? The farmer of course. At the same time the consumer will be benefitted, and finally the merchant, banker and every class of business men will be benefitted; because the farmer will become prosperous, and when the farmer is prosperous every class of humanity is prosperous. Whose duty then is it to subscribe the stock? The farmer's most assuredly. Why? Because he must sometime, somewhere, somehow, learn to transact his own business which will enable him thenceforth to be able to take care of himself. Did you ever hear a farmer whine and say that all classes of business men were organized against them? I have. But its not so in a sense; and in another sense it is true. All other classes of business men are organized, that is true, but not against the farmer; but in their own interest. Labor is organized, but not against the farmer but for their own interest. Now why should not the farmer organize? Not against the merchant, the banker, the manufacturer or any other class of humanity; but in his own interest first, and because it is his own interest he will become more prosperous and in the end will be more helpful to every other class of mankind. Of all farmers on earth; Polk County farmers are right now in the very best condition for organization. I dare say there is no county in the state or out of it, where trade conditions are so favorable to cooperative marketing on the part of farmers as in Polk county.

The business men in the principal town in the county held a meeting and passed the warmest and most friendly resolutions offering in every way possible to help make the enterprise a success. Even they have offered to take stock; but the stock should be taken, owned and controlled by the farmers themselves; because we must organize in our own interest and learn to conduct our own business in that way that will build up the farmers best interest which will make him a better and more useful citizen, which will enable him to serve himself, his fellow farmer and as a class of business men serve other classes of business men to greater advantage. It is passingly strange that men must be plead with to do the plain reasonable things he ought to do without persuasion. But preachers have to kill themselves exhorting men to go to Heaven when they should make this preparation even without an invitation. Many farmers when asked to subscribe one share of stock, only \$50 to be paid in small installments, whine around like cry babies and plead inability, when their savings for one year in such a cooperative association would pay for the share of stock. I asked two

farmers for a share of stock; fully explaining everything and how easy it could be paid, and they acknowledged all the benefit it would be; but would not take the risk of a single share; when their wives hearing the same argument in favor of the association took a share each, saying "I can do that much to help such a good cause". Now farmers of Polk county; we are in the fight. It is your fight, it is for your financial and commercial salvation, and this fight will not and shall not cease until the victory is won. Will we fail when one township has subscribed almost half the stock necessary to incorporation. No, all that is necessary to success is a full understanding and what it will mean to the farmers and to all other business enterprises in Polk county. Now let's all get in the harness and pull side by side in a forward direction and see how easy it can be done. We are in this thing to win and we will and must win. Let those who have subscribed not get out of heart. For if we can't start business this summer we will try and do so next fall, and if not then, next spring. But we mean to stick until it is done. We have come to the times when we have either got to stick or be stuck. Which will you do?

Work, The Solution.

I am the foundation of all business.
I am the source of all prosperity.
I am the parent of genius.
I am the salt that gives life its savor.
I have laid the foundation of every fortune.
I can do more to advance youth than his own parents, be they ever so wealthy.
I must be loved before I can bestow my greatest blessings, and achieve my greatest ends.
Loved, I make life sweet, purposeful and fruitful.
I am represented in the humblest savings, in the highest stack of bonds.

All progress springs from me.
Who am I?
I am work. [From Brazilian Business, published by the American Chamber of Commerce for Brazil.]

A Law of the State of North Carolina, Enacted A. D. 1919.

1 "Every residence located within three hundred yards of another residence must have an improved privy of a type approved by the State Board of Health.
Sec. 2. No person shall maintain or use a residence, located within three hundred yards of another residence, that is not provided with sewerage, or with septic tanks approved by the North Carolina State Board of Health, or with a sanitary privy which complies in construction and maintenance with the requirements of this act.
Sec. 4. Every privy located within three hundred yards of the residence of any person other than that of the owner or tenant thereof shall be maintained in a sanitary manner and in accordance with reasonable rules and regulations to be prescribed by the North Carolina State Board of Health and posted in suitable form inside of the privy by an officer of the said Board.

How One Man Gets The Money He Lives On.

Two men were talking about prices and buying. One of them made a remarkable statement. He said:
"I buy what I need today in order to get the money to buy the thing tomorrow."
It did seem an unusual statement on the face of it. But that man was right. He had thought little below the surface—had dug down into the real facts. He explained it in this way.
MUST BUY TO SELL
"I've got something to sell just like a manufacture or dealer. I am a wage-earner, and I must sell my time, experience and ability. Someone must buy it—John Jones, the shoe manufacturer, for example.
"Now suppose, I quit buying shoes, and you quit, and thousands of others! John Jones is forced to quit making shoes and how can he then buy anything from me? How can I get back some money tomorrow from John Jones, if I don't buy today, and help him keep his factory going?"
The manufacturer, distributor or retailer is in a separate class only so far as his own business is concerned. In every other

until it reaches every one of the 100,000,000 of us in the United States, until it touches every manufacturer, distributor, retailer and buyer and we have a specific condition, affecting each and every one of us, for good or for ill, as our buying activity or inactivity will have determined.
WE DID IT.
Whatever the condition of business may be today, we, the Public, have made it exactly what it is.
And we, the Public, can make tomorrow's business, whatever we want it to be.
As a class, the manufacturer cannot do it, nor the distributor or the retailer. You and I can do it by buying. We have the power, the buying power. And it takes this power to turn the wheels of business and prosperity.

FOUR FACTORS.

When business is good we are all prosperous because we are all buying and selling back and forth.
Business means buying—and buying moves in a circle.
There are four factors in the Circle of Buying the maker, the jobber, the retailer and you the buyer.

"Co-operation"

Sing a song of six pence
Mother's working too,
Boys and girls stay out of school,
What can a farmer do?

Price of cotton much too low,
Cross ties just the same,
Everybody's busted---
It's an awful game.

Just one way to beat it,
To get a price that's right,
Sign and sell together
Then we'll all see light.

relation of life, he is one of the great Public, affected by the same living conditions that affect you.

Outside his own business, he is you—a buyer.

He joins with you, therefore, in starting the buying impulse that sweeps around the circle. He, like you, buys the necessities and comforts of life from a retailer, who buys from a jobber, who buys from a manufacturer, all of whom must buy from you (the Public) the time, skill knowledge and materials, that the public has to sell.

Then business is good. And we all have, our share of the benefits. Business completes the circle and the public shares in the benefits of the buying power it has put in motion. It gets back in wages, salaries, etc., the money it has spent, and thus gets the money to keep on buying.

But when the public doesn't buy the entire system stops. The retailer, jobber and manufacturer cannot buy, either.

And everybody loses—the public, most of all, since the market for its labor, service and materials is curtailed by its own action.

Multiply this single situation

Together, these four factors constitute the Public and spring from it.

If conditions today are not what you would have them, it is a simple matter to change them for the better.

A resumption of buying, starting at the very foundation, the public each and every one of us will bring good business and prosperity to us all just as surely as a tree must cast a shadow in the sun.

And there is no other way.

THE ANSWER.

If each of us should today begin buying wisely and prudently the things we need and want—business would be better tomorrow. And each of us would benefit.

Prices are more reasonable. Some have been high, too high perhaps, growing out of unprecedented times and conditions.

But those days are past. Manufacturing costs have now reached a lower level. Manufacturer, jobber and retailer are taking their losses on existing stocks of merchandise and are offering fresh stocks at new and lower prices.

You can buy with confidence that these lower prices are as

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FROM OUR FRIENDS IN THE COUNTRY

Items of Interest Gathered From Various Sections of Polk County by Our Corps of Faithful Correspondents.

Tryon Route 1.

Honest, this beautiful morning after the Fourth finds us trying to make a brief write up in our feeble way.

Many of us enjoyed Independence or do-as-yon-please Day at Mill Spring. Many were the hoorays, but no fire works or bombs. Everybody seemed to be celebrating in an up-to-date way which made one think we had the disarmament amendment just as we should have.

Children's Day exercises will be observed Sunday morning July 10th. at Leniel on Lightning Rod Ridge.

J. D. Carpenter, F. B. Nance, Loren Toney, overlanded to Hendersonville on business Saturday last.

Mrs. Elbert Searcy and little son, visited Mrs. Tom Holbert Sunday.

Misses Flora Ford and Bessie Hamilton spent a delightful afternoon with Mrs. Hackney at the Parsonage.

Miss Mamie Jackson spent the Fourth at Chocolate.

Let's not forget to be preparing something for our community fairs, and let all that are interested in flowers be ready for a fine showey display of God's jewels.

SALUDA.

The Civic League held its regular meeting at the Boys' Club Tuesday.

Luther Spurgeon Ward, son of J. A. Ward and wife, was buried at Mountain Page church Saturday. Rev. A. T. Howard preached the funeral sermon to a large crowd of friends and loved ones.

Horace Bomar and family have returned to their summer home in Saluda.

John T. Coates and P. H. Bailey attended the Shriners' meeting on the night of the 4th.

James Keer formerly of the Saluda Pharmacy has accepted a position in Asheville. Mr. Finley is now with the Saluda Pharmacy.

Rev. A. T. Howard will preach at the Tryon Baptist church at 3 p. m. next Sunday. Everybody invited.

East special truck No 62 has a new engineer, "Frosty" is head brakeman.

The children from the Oxford Orphanage gave their annual entertainment in Saluda Thursday night. Everybody welcomes these children.

Eunice Sonner and Kathleen Garren went to Asheville Thursday.

The third shift working from midnight till eight o'clock on Saluda mountain has been put on again by the authorities on the Southern Railway.

Saluda's air is full of ozone.

Thirteen young people of Saluda hiked to Picolet Falls Sunday.

Julius Bird, Horace Nabers and Earnest Thompson went to Picolet Falls Sunday.

Misses Jackson and Kiser are visiting Mrs. J. W. Pace.

Miss Lora Noble has gone to Chick Springs, S. C., for a while. Misses Harriot Allmon and Parker, of Asheville, visited in Saluda Sunday.

Mrs. T. H. Noble is visiting in Greer.

Miss Bessie Sonner returned home from Asheville Saturday.

Miss Lois Pace is improving rapidly at the infant's and children's sanatorium.

Mills Nabers returned to Camp Oteen Tuesday.

The Inman Scouts who are bivouacing at Melsose hiked to Saluda Monday to attend the celebration of the Fourth on the seminary grounds.

Mrs. Colin McLaurin and sisters are in Miss Killian's cottage.

Community Fair.

If our County Agent Sams will turn his mind back a year he will probably remember what a well gotten up display the ladies of Saluda had at the community fair last year. We suggest to J. R. Sams that if he will communicate with Miss Campbell the president of the Civic League he will get results. Most all of the ladies of Saluda are busy every day at the dinner hour.

Vigilant Officers.

While working on the National Highway one day last week R. P. Ward saw in a vicinity where he knew no one lived, a smoke which reminded him very forcibly of a blockade still. Being a good citizen R. P. Ward came to Saluda telephoned to Hendersonville to the sheriff. The said sheriff arrived promptly and was joined in Saluda by officers, Trexler and Owens. All the officers were well armed and cautiously surrounded the suspected still. They gradually closed in upon the smoky spot, there they discovered two boys watching a burning stump in which stump the boys said they had run a big snake and they had set the stump a fire to capture the snake.

Leon Pace.

On June the 28, many people in Saluda were saddened by the death of Leon Pace.

Leon was loved by all who knew him and it is a consolation to his loved ones that he had given his heart to God during the revival in the Presbyterian church this spring, and later joined the Baptist church. During his illness Leon begged to go to church.

Leon was eleven years and eight months old. He leaves his father and mother, Jas. Pace and wife, sisters, Gladys and Ezell, and brother, McQueen.

The funeral was held at Mountain Page.

Fourth of July.

The Fourth of July celebration on the seminary grounds was an enjoyable occasion. In the forenoon there were short speeches and the singing of patriotic songs.

The ice cream boys and the candy girls were very popular. The sandwich and pie tables were much frequented while the lemonade lady supplied the thirsty ones throughout the day. The red, white and blue balloons were very much in evidence while the ball game was one of the most interesting of the season.

Change of Officers.

At a meeting of the City Council Tuesday night Mayor Capps resigned the Mayorship and P. H. Bailey took the place. Tax collector Hall, resigned and W. C. Robertson was appointed in his stead.