NW Corp Reports Results

Northwestern Financial Corporation reported consolidated income before security transactions for the six months ended June 30, 1976, of \$3,588,945 or 71 cents per share against \$3,556,111 or 71 cents per share for the comparable 1975 period. Net ncome, after security transactions, was up 3.0 percent at \$3,626,841 or 72 cents per share in the first half of 1976. Figures have been restated to include Northwestern Finance Company which was merged into Northwestern Financial at year-end 1975, and per share numbers have been adjusted to reflect the 10 percent stock dividend paid June 21, 1976.

For the second quarter, income before security transactions was \$1,701,178 or 34 cents per share, down 10.3 percent from \$1,896,822 or 38 cents per share. Net income, after security transactions, for the quarter was 34 cents per share down from 37 cents per share in the comparable 1975 period.

Corporate results indicate solid operating gains for The Northwestern Bank, M & J Financial Corporation and Northwestern Factors, Inc.; while Northwestern Security Life Insurance Company was impacted adversely by substantially higher commission expense and First Atlantic Corporation by costs associated with clearing up its warehouse portfolio and its discontinued insurance agency operation.

Total deposits of The Northwestern Bank at the end of the period were \$1,002,551, 000, an increase of approximately \$63 million over a year ago. As of June 30, 1976, The Bank ranked 89th in the nation in total deposits, up from 92nd at the beginning of the year. Demand deposits increased \$7 million or 2.2 percent; savings, \$44 million or 21.5 percent, and time deposits, \$12 million or 2.9 percent. In the latter category, large negotiable certificates of deposits (\$100,000 or more) decreased \$41 million to \$130 million since year-end 19/3 as planned and, during the same period, consumer certificates of deposits have increased \$25 million to a total of \$101 million.

Economic indicators point to the conclusion that the recovery is continuing, although some slowing in the rate of growth is evident. This slowing is a positive factor in that it should lead to a more substantial upward trend. In North Carolina retail spending is rising, business activity is improving, and unemployment is declining but remains high historically. The housing industry has made some recovery but is still fragile. The upward trend in retail sales indicates that consumer confidence is rising, but fears of renewed inflation and high unemployment persist. Some modest increase in interest rates is likely over the balance of the year. The Corporation has performed well under various economic conditions, and the outlook for the second half of 1976 is reasonably positive.

Hints for HOMEMAKERS

Superb Iced Coffee

Some of the 140 billion cups of coffee consumed in America this year will certainly be served to your guests, so why not vary your entertaining and make the coffee iced? Here's how to make it:

You can start off with strong coffee, poured over ice in tall glasses. Then top it off with generous helpings of sugar and light or whipped cream.

An alternative method is to prepare medium coffee. Cool it and then pour it into your ice cube trays and freeze. Then when it's time to serve your guests, prepare some more medium coffee and pour it over the coffee cubes. Add sugar and cream and you'll get a delicious rich coffee that won't be diluted as you drink

diluted as you drink.

Whichever way you choose to make iced coffee, there's one electric drip coffeemaker that will make it superbly because it will brew the hot coffee to the strength you desire. Norelco Dial-A-Brew makes 6 to 12 cups and satisfies individual wants for dark, medium or light coffee.

To cool off in the heat of ummer, heat up some coffee,

