

Professional Opportunities

Vice President Consulting Division

Capital Consortium, Inc. seeks a senior executive with superior staff management skills and solid experience in fund raising and related consulting for non-profit organizations. In business for more than a decade, Capital Consortium is North Carolina's largest firm specializing in fund raising consulting, publications and research.

The Vice President will supervise a staff of fourteen in the planning and implementation of major fund raising campaigns and studies for clients in North Carolina, the Southeast and the nation. The Vice President will serve as the chief strategic planner for each project, leading staff teams to build and implement successful plans for clients in education, health sciences, culture/arts, environment, religion and social services.

We are looking for a first-rate development professional with fifteen years of experience as a leader in the non-profit sector; at least one-half of that time should have been devoted to capital campaign direction, either as a senior staff member or a consultant. The successful candidate should be recognized by his/her peers as an innovative planner, a proven fund raiser, and an accomplished motivator of staff and volunteer leaders. We are looking for a person who can be a mentor for our talented consulting staff and a superb problem-solver for our clients.

Serious candidates should be prepared to make a significant and lasting career commitment as a senior partner in the company. The compensation package will include a salary in the range of \$65,000 to \$85,000, annual profit sharing, health and retirement benefits.

No phone inquires; please forward resume to:

Mark Rountree
Vice President
Capital Consortium, Inc.
2700 Wycliff Road
Suite 312
Raleigh, NC 27607

Parish/School Director of Development

Our Lady of Lourdes is a Roman Catholic parish in Raleigh serving 1,300 families. The parish school (K-8) currently enrolls 460 children with a projected maximum enrollment of 540 by 1996. A major capital campaign for significant expansion of the school campus is being initiated.

The parish/school seeks candidates for director of development with strong leadership ability who place high priority on building community as a new development office is being launched. Responsibilities are management of a capital campaign, annual giving, alumni association and "Friends of Lourdes School" support group. Tasks also include preparation of publications and grant proposals, public relations, and participation in long-range planning.

Characteristics required are expertise and experience in educational and general fund-raising, strong communication, interpersonal and organizational skills, writing and computer proficiency. Experience working successfully with volunteers and an energetic and flexible approach in tackling a variety of tasks are essential. Salary commensurate with experience.

Send letter of interest and resume to:
Development Search Committee, c/o Rev. Jeffrey A. Ingham
2718 Overbrook Drive, Raleigh, NC 27608
(919) 782-1973

DEADLINES

To place an advertisement in this section,
CALL: (919) 829-8991.

You also may mail ad copy to:

PHILANTHROPY JOURNAL OF NORTH CAROLINA,
P.O. Box 191, Raleigh, NC 27602

DEADLINE FOR NOVEMBER ISSUE IS OCTOBER 7.
Call Marguerite LeBlanc at (919) 829-8991 / FAX 829-8919
for rates and information.

The Wake Education Partnership, a recognized leadership organization for education innovation and improvement, is searching for an

EXECUTIVE DIRECTOR

to assess, unite and mobilize resources from the community, government and businesses to support our children in the Wake County School System. Requirements for this challenging and rewarding position include:

- Ability to establish credibility and build consensus with decisionmakers in the community.
- Interest and involvement in education innovation.
- Proven management and leadership ability.
- Excellent communications skills.
- Funds development experience.
- The energy and commitment to work a flexible and sometimes extended schedule.

A competitive salary and benefits package will be offered. Qualified candidates please send resume and letter no later than September 27, 1994 to:

Nick Nicholson
3605 Glenwood Avenue, Suite 190
Raleigh, NC 27612
EOE,AA,M/F/V/D

EXECUTIVE DIRECTOR— Durham Regional Health Foundation

This position requires extensive knowledge of health care trends, public relations and fund development techniques, and considerable knowledge of the local and surrounding communities. The successful candidate will have strong leadership and communication skills, plus superior presentation, organizational, analytical and interpersonal skills. Proven track record in soliciting major gifts for endowment, baccalaureate degree, and 4 or more years' progressively responsible experience in planned giving required. Pos.# 910-017-079.

We offer a competitive salary and a comprehensive benefits package including paid health, life and disability insurance, tax-deferred annuity with company matching, and generous paid time off. Please fax or send your resume immediately to: (919) 470-7376; Recruitment, Durham Regional Hospital, 3643 North Roxboro Street, Durham, NC 27704; (919) 470-7263 or (800) 233-3313. EOE/AA

Durham
Regional Hospital

Quality Health Care:
Our Personal Commitment
and Our Business.

POSITION WANTED

Marketing/Public Relations Expertise Offered

Are you looking for effective marketing programs with tremendous media exposure...or far-reaching public relations programs that support your organization's goals and objectives to communicate effectively to your external audience?

Relocating October 1 to the Triangle area (at no cost to your organization) is a dynamic, goal-oriented and versatile marketing/public relations professional who can offer strategic planning, proactive public relations, excellent media contacts, creativity, and a background publicizing and marketing mega-events such as the 1994 Super Bowl/1996 Olympics in Atlanta with 12 years of non-profit, corporate and public relations agency award-winning experience. Will consider management level positions within 1 hour commuting distance from the Triangle.

For more information, contact Daryl Toor at (919) 571-9945.

Director of Development

The Children's Museum About The World, a private, nonprofit organization, seeks an experienced, full-time Director of Development to implement capital campaign plan; coordinate the efforts of a campaign cabinet, board of directors, and volunteers; and implement the systems and staffing necessary to conduct ongoing fund-raising efforts. Salary commensurate with experience. Benefits included. EOE. Submit letter of interest to 615 Willard Place, Raleigh NC 27603

Children's
MUSEUM
ABOUT THE
WORLD

Assistant Dean for Development The University of North Carolina at Chapel Hill School of Law

The University of North Carolina at Chapel Hill School of Law invites nominations and applications for the position of Assistant Dean for Development. The ideal candidate will be an accomplished fund raiser with capital campaign and major gift experience. This person will be an energetic self-starter with the ability to serve as a member of the UNC School of Law's senior management team. The Assistant Dean for Development is responsible for major gift fund raising and planned giving at the law school, and oversees a staff of four who work in Alumni Affairs, the Annual Fund, and Public Relations. He or she will serve as the primary liaison with the University's Office of Development and will function as an integral member of a campus team that is conducting a \$400 million campaign in celebration of the University's 200th birthday. The campaign, which is in its final year, has raised over \$350 million to date. The School of Law has raised \$11.7 million toward its recently-increased goal of \$12 million.

Successful candidates should have a college degree with a minimum of three to five years experience in development, preferably in higher education fund raising. Additional qualifications include initiative, management and inter-personal skills, and writing and public speaking abilities.

Salary and benefits are commensurate with experience and ability. To apply, send resume, including references, to Dean Judith Wegner, The University of North Carolina-Chapel Hill School of Law, Campus Box 3380, Chapel Hill, NC 27599-3380. Deadline: October 10, 1994.

EEO/AA Employer