

Professional Services

The Professional Services directory is published in each issue of the *Philanthropy Journal*. A basic listing consists of four lines featuring the company's name, address and phone and fax numbers. The deadline for the February issue is January 9. To place a listing, call Kate Foster at (919) 899-3742.

ACCOUNTING SERVICES

Coopers & Lybrand
150 Fayetteville St. Mall, Suite 2300
Raleigh, NC 27601
(919) 755-3000, FAX (919) 755-3030

Nonprofit Fiscal Management Service
P.O. Box 3451
Chapel Hill, NC 27515
(Phone/Fax) (919) 967-0075

AUCTIONEERS

Thomas M. McInnis
P.O. Box 1267
Rockingham, NC 28379
(800) 997-2248
Professional Auctioneers for non profits and charities

BOARD TRAINING & GOVERNANCE

Executive Service Corps of the Carolinas
P.O. Box 3669
Durham, NC 27710
(919) 681-3536
Low cost, experienced consulting services for the Greater Triangle area.

CHARITABLE ESTATE PLANNING

Peter J. Adcroft
6501 Six Forks Road, Suite 350
Raleigh, NC 27615
(919)870-4820 FAX (919) 846-0439
1-800-648-5571
Smith Barney
Specialist in total estate planning including design and implementation of charitable trusts.

R. Daniel Brady
4300 Six Forks, Suite 700
Raleigh, NC 27609
(919) 781-1311, FAX (919) 782-0465
Charitable and personal estate and gift planning, design and implementation

Douglas J. Lewis, CFP
4904 Professional Court, #101
Raleigh, NC 27609
(919) 872-7000, FAX (919) 872-7004
Lewis Financial Management
Charitable Trust Strategies and Wealth Preservation
Licensed RENAISSANCE Advisor

Paine Webber
4601 Six Forks Road, Suite 405
Raleigh, NC 27609
(919) 571-3036, FAX (919) 781-0979
Lisa Strong Chase
Wealth Preservation & Asset Maximization through comprehensive estate planning utilizing Charitable Trusts

Wealth Creation and Conservation Planners, Inc.
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CONSULTING/COMPUTER

Cost Management Associates
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CONSULTING/FOUNDATIONS

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CONSULTING/QUALITY

Jimmy B. Bell
P.O. Box 1080
Wake Forest, NC 27588
(919) 556-8884 fax (919) 556-8884
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CREATIVE SERVICES

The Communications Consortium
PO Box 10342
Raleigh, NC 27605
919/839-0785 fax: 919/836-8203
Award-winning writing and graphic design specifically for nonprofits

DIRECT-MARKETING SERVICES

Clark Communications
2101 Mt. Vernon Avenue, 2nd Floor
Alexandria, VA 22301
(703) 548-8206, FAX (703) 548-8041

EVENT MANAGEMENT

Ardis Hatch Events Management
2005 Progress Court
Raleigh, NC 27608
(919) 828-2008

EXECUTIVE SEARCH

AST/BRYANT
One Atlantic Street
Stamford, CT 06901
(203) 975-7188, FAX (203) 975-7353

Cal Douglas Executive Search
604 Cottingham Court
Allison Park, PA 15101
(412)364-8106 FAX (412) 369-9764

The Sheridan Group
2700 S. Quincy St., Suite 230
Arlington, VA 22206
(703) 931-7070, FAX (703) 931-6249

FUNDRAISING CONSULTANTS/FULL SERVICE

Alexander O'Neill Haas & Martin, Inc.
181 14th St., NE, Suite 500
Atlanta, GA. 30309
(404) 875-7575, FAX (404) 875-2992

Allen MAC, Inc.
440 West End Blvd.
Winston-Salem, NC 27101
(910) 721-1174, FAX (910) 721-1231

Capital Consortium, Inc.
2700 Wycliff Road, Suite 312
Raleigh, NC 27607
(919) 783-9199, FAX (919) 571-9937
Full range of consulting services for nonprofits of all sizes.

Carol O'Brien Associates
9 Almont Court
Durham, NC 27705-5478
(919) 493-4884
For inquiries, please call (607) 272-9144.

Charles H. Bentz Associates, Inc.
8700 East Market St., Suite 7
Warren, OH 44484
(800) 582-3493, FAX (216) 836-6146
SOUTHERN OFFICE: (910) 379-0669

Farmer Consulting Services
521 Woodland Drive
Greensboro, NC 27408-7531
(910) 370-9007

First Counsel, Inc.
428 E. Fourth St., Suite 310
Charlotte, NC 28202
(704) 342-1100, FAX (704) 342-1700

Institutional Development Associates
315 N. Main St.
Salisbury, NC 28144
(704) 637-1492, FAX (704) 637-1401

Ross, Johnston & Kersting Inc.
112 Swift Avenue
Durham, NC 27705
(919) 286-0721, FAX (919) 286-4303

The Sheridan Group
2700 S. Quincy St., Suite 230
Arlington, VA 22206
(703) 931-7070, FAX (703) 931-6249

Whitney Jones, Inc.
119 Brookstown Ave. Suite 302
Winston-Salem, NC 27101
(910) 722-2371, FAX (910) 724-7381

Winslow Considine
601 N. Cherry St., Suite 180
Winston-Salem, NC 27101
(910) 722-7982, FAX (910) 722-8671

Witzleben & Associates
100 Europa Drive, Suite 599
Chapel Hill, NC 27515
(919) 942-0260, FAX (919) 968-9413

FUNDRAISING / DIRECT MAIL

WD Turner Associates, Inc.
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Cary, NC 27513
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Successful fundraising programs/products
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4108 Grand Manor Ct., #203
Raleigh, NC 27612
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INSURANCE SERVICES

The Human Services Corporation
5608 W. Friendly Avenue
Greensboro, NC 27410
(800) 200-6828, FAX (910) 299-2641
Nonprofit Property - Liability - Health

INSURANCE/HEALTH

The Sipp - Malone Agency Benefits Group
P.O. Box 51998
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(800) 822-2789, FAX (919) 933-6680
Independent Health Insurance Brokers Representing You to over 45 Major Insurers.

INVESTMENT COUNSEL

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Investment management and trust services for private and community foundations.

The Investment Fund for Foundations
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Non-profit investment cooperative open exclusively to 501(c)(3) organizations.

LEGAL SERVICES

R. Daniel Brady
4300 Six Forks Rd., Suite 700
Raleigh, NC 27609
(919) 781-1311, FAX (919) 782-0465
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Lynch, Eatman & Twiddy, L.L.P.
2626 Glenwood Avenue, Suite 195
Raleigh, NC 27622-0515
(919) 571-3332, FAX (919) 571-9983
Curtis A. Twiddy, Maria M. Lynch
Charitable gift planning and representation of tax-exempt organizations.

Poyner & Spruill, LLP
100 N. Tryon, Suite 4000
Charlotte, NC 28202-4010
(704) 342-5250
Raleigh Office: (919) 783-6400
Rocky Mount: (919) 446-2341
Cornelius W. Coghill, III, Chairman,
Estate and Personal Planning/ Exempt Organization Section. Charitable gift planning and representation of tax-exempt organizations.

NONPROFIT MANAGEMENT

Executive Service Corps of the Carolinas
P.O. Box 3669
Durham, NC 27710
(919) 681-3536
Low Cost, experienced consulting services for the Greater Triangle area.

McGlynn Associates
106 Watters Road
Carrboro, NC 27510
Phone/FAX (919) 968-7953

North Carolina Association of Volunteer Administration
P.O. Box 411
Smithfield, NC 27577
Contact: Lisa Peedin
(919) 989-5500

RETREAT FACILITATOR

McGlynn Associates
106 Watters Road
Carrboro, NC 27510
PHONE/FAX (919) 968-7953
Consultation, Planning and Facilitation

SOFTWARE/FUND ACCOUNTING

Blackbaud, Inc.
4401 Belle Oaks Drive
Charleston, SC 29405
(800) 443-9441, FAX (803) 740-5410