#### "THE MAN NOBODY KNOWS"

By BRUCE BARTON lew And Inspiring Picture Of Jesus.

h and Mar, took him to would be in it for them.

h a mass of folk it was get ahead. be lost. When Mary and which sounds poetically absurd.

Whosoever will be great among mention the word automobile which satin. Velvet and geor- turns of gold cloth or brocade. B Rearch among the rela- said, "and whosoever of you will

through the suburbs, up great discovery. the narrow city streets, up

d there he was. ig the shrewd common sense Look through those pages.

tion and was forever break- We serve; therefore we grow." vears :

his look and tone that One afternoon in a Pullman car away from the tem- succeed and fail

Until his hour had it made us rich."

ed incident of his sound? " or "Wist ye not

idea of what it spring morning, when he tipped a O. M. SUTRLE, City Tax Col.

was twelve years was heading, and just what there termination, and give his whole seif

the big national water- to ask what plan you have in mind doesn't look out. en peasant families saved for us. You're going to need big "When we were building our oris and looked forward men around you when you estab- ginal model, do you suppose that it

wds of cheerful pilgrings If a man fails to look after him- a car so cheap that every family he highways, laughing their self, certainly no one will look in the United States could afford ently her lost caste in the four lines, trimmed with rows of swishiss-the hills and under after him. If you want a big place, to have one. So we worked morn-hundred. Long, wayy locks on the ing lead fringe.

rip, they took it calmly and you, shall be your minister," he again.

In since. Mary grew frights you will be great; be the best poswhere could he be? Eack sible servant and you occupy the worked. And so far, he concluded and diamonds. Her clouk was of the city alone? Wandering highest possible place. Nice idealand tired through the istic talk but utterly impractical; has been willing to do that." streets? Carried away nothing to take seriously in a com-travelers into a distant mon sense word. That is just in his life will be set out with the Blanch with brown mink, and color-What did Theodores N. Vail ed with large embraidered roses. West Marion street. s streets? Carried away nothing to take seriously in a com-She pictured a hundred what men thought for some hun-

> INSTALLMENT XXXII An Old Idea

courts of the Temple itself. You will hear the discovery that y unconscious that the every sales convention as somewas over, he sat in the midst thing distinctly modern and up to group of old men, who were date. It is emblazoned in the adstions at him and ap- vertising pages of every magazine.

replies. Involuntarily his Here is the advertisement of an ts halted-they were simple automobile company, one of the sy among strangers and greatest in the world. And why is eled by their haste. But aft it greatest? On what does it base 33, I will sell at public auction to they were his parents, and 'to claim to leadership? On its the highest bidder for cash on man feeling or irritation huge factories and financial payment of taxes for the years y overcame their diffidence, strength? They are never menits high salaried executives? You , why hast thou thus dealt might read its advertisements fer as?" she demanded. "Behold years without suspecting that it at 10 o'clock at the court house ther and I have sought thee had either. No. "We are great door in Shelby, N. C., the real esbecause of our service," the ad- tate listed by the following tax mder what answer she ex- vertisements cry. "We will crawl payers for the amount of unpaid d to receive. Did she ever under your can oftener and get our taxes set opposite their respective names, to-wit: id any one in Nazareth quite petitiors. Drive up to our service tand this keen, eager lad, stations and ask for anything at ad such curious moments of all-it will be granted cheerfully.

ut with remarks that seemed A manufacturer of shoes makes ke to her now with de- "We put ourselves at your feet as always, but in words and give you everything that you not dispel but rather add- can possibly demand." Manufacturers of building equipment, of is it that ye sought me?" clothes, of food; presidents of "Wist ye not that I must railroads and steamship companies, t my father's business?" the heads of banks and invest-ather's business, indeed, as ment houses—all of them tell the asn't exactly where they same story: "Service is what we him to be. His father are here for," they exclaim. They prosperous carpenter shop call it the "spirit of modern busiand that was the cess;" they suppose, most of them, the boy, as he very well that it is something very new was on the point of But Jesus preached it more than but there was some- nineteen hundred years ago.

er. She and Joseph turn- the late George W. Perkins was tarted out, and Jesus fol- talking about the reasons why men

the city back to little "I am amazed by some of the young men who ask me to use my of boyish triumph had influence to get them better posi-his head. He knew how tions or increases in salary," h must be his preparation said. "Such an attitude on thei illy successful work. A part shows an absolute failure of n rise high into the air understand the fundamentals o has sunk its foundations success. In all the years that I was the earth; the part of a with the New York Life Insur which the world sees is ance company I never once asked proportion as it rests what my salary was to be, or m work which is never title. None of us who made that nctively he knew this. company ever wasted time over n years more he was such questions. We had a vision o emain n that country extending the company's service his strength was at throughout the world, of making his mother and his of its kind. We made it that, and

That sounds sensible-good bus it interests us most in iness sense. But how does thi

defined the purpose about saving your life." Jesus sai He did not say, "you'll lose it; but the man wh

that I must prac- loses his life shall find it." Because he said it and he was et ready to meet the religious teacher, because like these?" printed in the Bible, the world ha a fas quite different, dismissed it as high minded ethic worth remembering. but not hard headed sense. that I must be about look again! What did Perkin ness?" he said. He mean if it wasn't that he and h his life as business. friends buried themselves in their mean by business. To great undertaking, literally lo e the principles by their lives in it? And when the ted his business ap- found their lives again, they wer rs? And if he were all of them bigger and richer that they had ever supposed they could such success have comto them if they had been carefu n, you recall, he amount themselves? "We mustn or for success. It overdo this thing," they migh e to ask him what and deserves to grow, but every might expect. man must look out for his own of the most ener- interests. Just what is there going , called "Sons of to be in it for us?" With such an W. H. McSwain rest, being noisy attitude they might have moved he midst of some up to well paid positions; but never to outstanding success!

What did Henry Ford mean, one

W. H. MeSwain Marion Russ - Marion Russ - Mrs. E. C. Wh

never makes very much?" he ask- failed, and he paid his debts with mond bracelet. to it—and the money will roll in so (Conyright 1925 by Bruce Barton) ed with ermine stripes. "Master," they said "we want fast that it will bury him if he

look after the very young Who can object to that attitude? of our minds. We wanted to make

be the chiefest, shall be servant of most at the breaking point, I said color sympathy in dress. inquiry produced no result. all."

remembered thaving seen A fine piece of rhetoric, the Temple, but no one had isn't it? Be a good servant and to the boys, 'Well, there's one consolation, nobody can take this take there's one consolation, nobody can take this take there's one consolation, nobody can take this take there's one consolation, nobody can take there's one consolation.

fortune had come from work which strands of pearls were caught by ler. so gripped him that he forgot about the money? The one occasion to which he referred was his ost; not a bit worried. Ap- Business woke up to proclaimed in trip to South America where he ourd a mine that did prove profitable, and doubtless still is.

He made that trip because he

SALE OF PROPERTY FOR UNPAID TAXES

Default having been made in the

9	1924 City Taxes	
ij	Sanitary Market	51.57
9	(J. C. Crocker, owner)	
j	Celored (	
	Vance Jelly, bal.	6.72
ä	Vance Jelly, bal. 1925 Taxes	
8	R. L. Alran\$	9.26
	1. D Barnett	36.25
	Dr. J. F. Beam, bal,	31.88
	G. W. Bivens	7.32
9	Marvin Camp	17.00
H	O. O. Champion	18.75
į	Ambrose Costner	5.31
	Mrs H R Ellis	31.88
8	O. J. Fortenberry	.79
	J. F. Green R. N. Grayson	1.06
	R. N. Grayson	24.56
	Robt, Grant	6.18
	E. G. Graham	28.75
۱	Herman Hays	6.60
		3.15
ŀ	W. J. Howell	4.40
	A. J. Johnson	26.25
	W. J. Jones	51.38
	Frank Ledbetter	14.31
1	L. V. Lee	18.13
	Elias C. Lee	9.04
e	O, C, Lewis	45.75
ÿ	L. V. Lee Elias C. Lee O. C. Lewis J. G. Navey, bal	7.74
	R. L. Mode	55.06
e	R. L. Mode W. D. McRea B. F. McSwain W. N. McSwain	32.56
2	B. F. McSwain	17.63
ť	W. N. McSwain	2.64
ă	Lester Parks	34.81
S	W. D. Pool	5.28
	W. H. Putnam	15.00
d	I W Dahanta	63.00
y	Jno. B. Shubert	9.50
1		11.70
r	Charlie Spake	30.13
4	T C Tota	26.69

	Lester Parks	34.81
S	W. D. Pool	5.28
3	W. H. Putnam	15.00
d	J. W. Roberts	63.00
-	J. W. Roberts Jno. B. Shubert	9.50
у	W. B. Smith	11.70
1	Charlie Spake	30.13
r	T. C. Tate	26.69
f	D F Willis	19.4-
e	J. R. Wilson	30.88
	J. B. Wilson F. N. Wood	19.20
n	Colored	
d	Walter Abrams	16.23
	Walter Abrams	4.00
-	Geo Blanton, bal	8.44
S	T. S. Burchett	4.00
	John Brown	9.90
g	Will Eaker	12.2
d	Will Eaker	8.00
0	Lena Ellis, bal	2.50
0	Janie Froneberger	14.63
	Laurence Gaston	8.88
21	Sam Grigg Estate	2.13
3	John Hoskins, bal	20.6
18	Sam Hunter bal	1.6
S	Sam Hunter, bal	27.0
11	Ellen Lewis, bal	4.0
13	John London	12.09
S	Frank London	13.70
1		7.4
st	W. W. Price	11.8
y	Neff Ramsaur	10.2
e	Bebe Roberts	1.50
n	John Rodgers	12.3
1	Laman Wallana	10.00
e	J. S. Wilson	10.13
al	Geo. Green	17.63
	33rd School District Tax	
t	F. G. Ellis	12.3
ıt	Jarvis Hamrick	.4
y	Jno. Hays	.39
y	Walt Lathard	.03
n	J. S. Wilson Geo. Green  33rd School District Tax F. G. Ellis Jarvis Hamrick Jno. Hays Walt Lathan Mrs. S. C. Magness C. A. Morrison	16:3
g	C. A. Morrison	8.4
44	The state of the s	THE PERSON NAMED IN

kitchen chair back against the had lost all of his money in an ef- a diamond clasp at the back, and whitewashed wall of his tractor fort to establish a big central long to her waist. A black velvet, "Have you ever noticed that the people better warmth, as he had pleted the costume.

"He may gather together a com- ways be remembered—the estab- from the dresses and cloaks, Bropetence, of course, a few tens of lishment of the American Tele- cade cloaks of black and gold, and thousands of even hundreds of phone and Telegraph company. To ermine coats predominated, while thousands, but he'll never amass that great enterprise he gave velvet coats lent color to the ara really great fortune. But let a everything he had-"threw his life ray. One wrap, of copper velvet. man start out in life to build into it," as we say-"lost his life bad a harvily beaded color that comething better and sell it cheap- in it," as Jesus said. And it gave hung monklike, behind, and was STALLMENT XXXI . I was all about; and now they want- or than it has ever been built or him back larger and richer life, used as a close fitting cow! when er of Modern Business ed to know where the enterprise cold before-let him have that de- and a fortune and immortality. the wearer left. Another, wrap of (To be continued)

Bobbed Hair Is

ties. Nervously she and dreds of years; and then, quite hor suddenly, Business woke up to a fortune had come from work which

plant and talked about his career? heating plant in Boston-to give silver lined evening cloak, comman who starts out in life with a already helped to give them better | Mrs. Eldridge Gerry wore white determination to make money, communication. The heating plant satin, silver slippers and a diaed. It was rather a startling quest the South American mine. But the A profusion of feathers, in tion; and without waiting for my bulk of his fortune came from the bright colors, waved in the fans comment he went on to answer it: achievement for which he will al- of the Diamond Horshoe as well as

> cloth gold, was horizontally band-Occasional diamond ear-drops

flashed among the crowd. In rairbow hued, frocks which Lesing Its Caste contrasted with their unroughed cheeks, debutantes filled the corridors during intermission. Metal
about? Of course we expected that
the work except for the
your right hand and the other of folks who were left beyour left."

To Flappers

cheeks, debutantes filled the corridors during intermission. Metal
the work is two who were much in evidence in their costumes which New York.-Bobbed hair appar. Bolero lackets and uneven skirt

go ask for it. That's the way to eles ached and our nerves were so in the Diamond Horseshoe were lar, but red and blue velvet footsing that a boy of twelve Jesus answered with a sentence ragged that it seemed as if we just noted at the opening of the Me- wear, embroidered in gold. was

> gette, accented by pearls and dia- Only a few of the matrons wear-"One night, when we were al- monds, formed the overtone of the ing bands of diamonds, that matched in luster the more famous one to the boys, 'Well, there's one Mrs. Harry C. Cushing, the for- recently worn here by Queen

> > of automobiles, trucks and trac. tors. Prices reasonable. R. G. lared with brown mink, and color- Stockton, Bost's old bakery stand,

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Ideal Service Station J. REID MISENHEIMER, Mgr. Shelby, N. C.



#### Wake Up

When the stupor of a full stomach slows up your work-

And you wish you could crawl away and sleep it off -

Remember that WRIGLEY'S Chewing Sweet will work wonders in spurring your lagging digestion and in easing that over-eaten feeling.

Use Wrigley's after every meal to help the stomach in its work.



### INIME

Amount of MONEY TO LOAN Business or Residential Property located in Shelby, N. C. Interest 6 %.

#### C. R. WEBB.

Lineberger Bldg.

Shelby, N. C.

## New lubricating oil SAVES GASOLINE!

#### Hudsons, Dodges, Overlands prove it

IN hundreds of comparative road tests made Lwith all types of cars and trucks astonishing savings in gasoline and oil consumption were noted—when the new "Standard" Motor Oil was used. 10% to 20% increase in gas mileage; 12% to 40% increase in oil mileage.

A typical test is one run with a Hudson over a 992 mile course from September 24 to October 22, 1925. This test showed a 27.1% increase in oil mileage; 12.4% increase in gas mileage; smoother operation of the motor at all speeds; more power; less drag on the hills; better lubrication and cooler motor; no carbon.

Verify these astonishing results in your own car. Get your crank-case filled today at a "Standard" Service Station or dealer. Then expect results. You can actually feel the difference.

STANDARD OIL COMPANY (New Jersey)

7 Advantages of "Standard" Motor Oil

- 1. Constant lubrication.
- 2. Minimum friction.
- 3. Less "breaking down" under load or at high
- 4. More miles per quart of
- 5. Better hill climbing smoother operation.
- 6. Negligible carbon.
- 7. Actualsaving in gasoline.

A Quarter a Quart

# MOIOROIL

The growing public preference for Graham Brothers Trucks is strikingly told in the figures-

Year	Truck Sales	Gain
1921	1086	
1922	3401	213%
1923	6971	105%
1924	10791	55%
1925	24056	123%

CHAS. E. LAMBETH MOTOR CO. Shelby. Branch,

Shelby, N. C.

The first nine months of 1926, with sales aggregating 29,336 trucks, show an increase of 78.4% over the corresponding period of 1925. S. LaFayette St.

Progress - sound, swift, impressive.

Graham Brothers Trucks, with Dodge Brothers 3/4-Ton Commercial Cars, meet 91% of all hauling requirements.

DODGE BROTHERS DEALERS