

The Beacon Is The Key To Finding The Home You Want!

FOR SALE BY OWNER
 Shallotte Point area, 1985
 24x56 doublewide home.
 3 BR, 2 baths, 12x32
 deck, brick underpinning,
 storage building. Approx.
 1 acre (landscaped) on
 salt marsh. Some owner
 financing possible. Mid
 \$50's.
CALL 754-9278

REAL ESTATE
 APPROXIMATELY 25 ACRES of farm
 land in Ash. Call 287-3296.

SUPER BUY!
 Extra nice '84 doublewide on 2 large
 lots in Sea Castles, 1 1/2 miles from
 Holden Beach 3 BR, 2 baths, too
 many extras to mention. Small equity
 and assume payments.
**CALL EVENINGS OR
 LEAVE MESSAGE
 842-5338**

Real Estate
OLD FERRY ROAD—3-BR, 1-bath
 house, furnished. 100x100 lot approx.
 352 yards from waterway! \$48,000.
 BOB CAMPBELL REALTY.
 (919)842-2698.

MONEY BACK GUARANTEE
 Hwy. 130 across from Jane's Seafood.
 3BR brick home, York heat pump,
 new carpet and bath, .54 acres.
 \$47,500. 10% down, if qualified.
**J.G. WORRELL REALTY
 754-4512**

NO MONEY DOWN
 Edgewater mobile home lots. Paved
 street, county water available. Septic
 permit \$7,000
**J.G. WORRELL REALTY
 754-4512**

PUBLIC NOTICE
**REAL ESTATE
 BROKERS**

The Farmers Home Admini-
 stration (FmHA) has from time
 to time various inventory Real
 properties for sale through
 brokers having executed a
 listing agreement with the
 agency. Licensed real estate
 brokers may obtain additional
 information by writing or
 visiting the local FmHA office
 located at the
 Brunswick County
 Complex, PO Box
 88, Bolivia, NC
 28422 or calling
 (919)253-4435.

**EQUAL HOUSING
 OPPORTUNITY**

**First Choice
 REALTY**

PHONE (919)579-5140
 HWY. 179, OCEAN ISLE BEACH
 SALES•RENTALS•APPRAISALS
Real Estate Facts
 BY BETTY F. PAIT, GRI

THAT IS THE QUESTION!

To advertise or not to adver-
 tise, that is the question! If you
 were going to sell your home
 today, what would you do?
 The common belief is that
 newspaper advertising for
 buyers is the number one way
 to sell your home. If you sell
 your home "By Owner" and
 advertise in the local paper,
 you will get some calls, won't
 you? Those callers may or may
 not be serious buyers, but if
 they are, they will probably
 shop around before buying,
 right? Eventually, they will call
 a real estate agent who can
 show them many homes,
 resulting in a sale, but not
 through a "By Owner."
 On the other hand, the real
 estate company will run ads
 too, but not on every home in
 their inventory. They under-
 stand that buyers compare
 many homes before making a
 decision. So, the wise real
 estate company will pick one
 very attractive home in each
 price or style category, and
 create an eye-catching ad
 designed to make the
 telephone ring with ready
 buyers in each category.
 Those buyers will then be
 shown all homes in inventory
 which meet their family's
 needs, resulting in a satisfying
 purchase. A professional real
 estate agent will then continue
 to work with those who do not
 purchase right way. Perhaps
 months later, when you place
 your house on the market
 through an agent, those buyers
 are ready and waiting as a
 result of months of effort on the
 part of the agent with no addi-
 tional advertising needed.

 Call our office today and let us
 assist you, whatever your real
 estate needs may be—
 919-579-5140.

BEACH HOME
 115 BLOCKADE RUNNER—A good
 floor plan for relative living-in! UPPER
 LEVEL: 3 BR, 2-bath home with ap-
 pliances, wood stove, large screened
 porch. LOWER LEVEL: 2-BR, 2-bath
 apartment with double garage. Lot
 size 55x100. Quiet street for family
 living on Holden Beach! \$98,900.

**J Bob
 Campbell
 Realty**

Member South Brunswick Islands Chamber of Commerce
 PHONE: 919-842-2585, 842-2698
 HOLDEN BEACH, NC 28462
 HWY. 179 EAST HOLDEN
 BEACH CAUSEWAY ON LEFT

**Southern Custom
 Homes**

- Custom Designs
- Additions
- Residential Construction
- Remodeling

Steve Walker—NC Lic. #21565
 Located upstairs at Brunswick Island Furniture

Hwy. 179, PO Box 5144, Ocean Isle Beach, 579-8939

**Bill Benton
 Realty**

SOUTH BRUNSWICK ISLANDS
 PROPERTIES

- Beach
- Waterway
- River
- Canal
- Mobile Home
- Golf Course
- Prestige Homes
- Acreage
- Commercial

HIGHWAY 904
 SEASIDE, NC 28459

PHONE
 (919)579-2704

You'll Like This House Plan!

This plan features 4 BR,
 2 baths, kitchen, living
 room, dining room and
 a dramatic open
 balcony. There are 2
 covered porches and an
 open deck for sunning.

DON CLEMMONS
 BUILDERS can build
 this house on your lot
 for a price in the mid
 \$60's. Or if you already
 have your plans, call us
 today for an estimate
 on building your dream
 house.

DON CLEMMONS, BUILDER
 16 YEARS EXPERIENCE • LICENSE NO. 12494
 OFFICE 842-9423 • HOLDEN BEACH CAUSEWAY • HOME 842-4952

HOLDEN BEACH'S LARGEST RENTAL/BROKER AGENCY

**Alan Holden
 Realty**

842-6061
 842-9505

CALL US IF YOU WOULD LIKE TO BUILD. WE
 HAVE THE LOT AND PLAN TO SUIT YOUR NEEDS

TAK'Z THE CHILL OFF in more ways than one when you purchase this completely renovated OCEANFRONT HOME. Upstairs has skylights and fireplace for this time of year. Plenty of room for the family gatherings—5 BR, 2 baths in all. \$189,000.

IF YOU WANTED A UNIQUE OCEANFRONT HOME under construction with a view that goes on forever, WE HAVE IT! 4 BR, 2 baths on first floor. Second floor has huge living room/kitchen plus bath and windows-windows-windows. Now is the time to buy to pick your beach rainbow of colors. \$186,500.

GIVE WINTER WINDS THE COLD SHOULDER with this 2-BR, 2-bath OCEANFRONT CONDO. Fully furnished and very cozy to sit back and watch those ocean waves roll to shore. \$105,900.

PERFECT GOLF COURSE LIVING

Come see this off-fairway, ranch style home with amenities too numerous to list. If you hurry, you can make several choices to personalize your home.

Before you purchase anywhere in the South Brunswick Islands, you owe yourself a good look at **Brierwood Estates Golf Club**. Come see why **Brierwood Estates** is one of the leaders in this area. You will fall in love, as so many others have. Make your dream home a reality!

See Brierwood Estates Golf Club today...where our members play daily year 'round golf.

P.O. Box 2575
 Shallotte, NC 28459
 1 mile from Hwy. 17 on
 Hwy. 179 toward Ocean
 Isle Beach

(919)754-6614
 1-800-528-5740
 (outside NC)

**BRIERWOOD ESTATES
 Golf Club**
 A Golf Course Community

CANAL HOME that has plenty of love and care. Additional extras inside and out that come with permanent home ownership. 3 BR, 2 baths, large kitchen for those gourmet meals. Boat dock and bulkheaded lot add to the amenities. \$121,500.

WAIT 'TIL THE KIDS SEE this cute beach cottage on a canal. 3 BR, 1 bath (additional bath would be no problem). Large airy living room/kitchen combo with cathedral ceiling. WOULDN'T IT BE LOVELY? \$92,500.

ADMIT IT! You have a fine eye for details. Notice the price—\$102,500. Now for the rooms—4 BR, 2 baths. How about space—large living room/kitchen combo with added lot area above. A MUST SEE on your list.

SHOPPER'S DELIGHT FOR MAINLAND BUYS!

SANDY SHOALS —2 BR, 1 bath	\$31,900.
NEAR HWY. 17 —2 BR, 1 bath	\$22,500.
OFF HWY. 130 —Home, pool, tennis courts	\$129,900.
WATERWAY ACRES —4 BR, 2 baths	\$67,900.
COLONIAL HOME —3 BR, 2 baths	\$69,900.
SEA CASTLES —Doublewide	\$37,500.
OCEAN PINES —2 BR, 1 bath	\$30,000.
HOLIDAY HAVEN —2 BR, 2 baths	\$56,500.
RIVERSIDE —3 BR, 2 baths	\$27,900.
CEDAR LANDING —3 BR, 1 bath	\$32,900.
TANGLEWOOD EAST —3 BR, 2 baths	\$47,900.
TANGLEWOOD WEST —Waterway plus 14x70	\$100,000.