

The Beacon Is The Key To Finding The Home You Want!

SOUTHERN SANDS REALTY, INC.
 OCEAN ISLE BEACH CAUSEWAY
 (919)579-9785
 NC License 4516 SC License 8436
CONTRACTING RESIDENTIAL & COMMERCIAL

OCEAN ISLE BEACH
 SECOND ROW, EAST FIRST STREET—3 BR, 2-bath furnished house. \$105,000.

MAINLAND PROPERTIES
 INTRACOASTAL WATERWAY—3 BR, 1 1/2 baths, garage, pier and boat dock, running water and power to boat dock. Near Holden Beach bridge. Reduced to \$101,500.

NEAR OCEAN ISLE BEACH CAUSEWAY—Duplex, each unit 2 BR, 1 bath, furnished. \$79,500 for both units.

LOTS
 SUNSET LAKES—75x139x91 lot, \$28,500.

SEA TRAIL—50x150 lot, \$13,000.

COMMERCIAL
 HWY. 17 NORTH—Lots with 50 ft. road frontage. Starting at \$19,900 each.

NEAR WINNABOW—46 1/2 acres with approx. 200 ft. water frontage on Rice's Creek. Will divide into smaller tracts. \$3,000 per acre.

OCEAN ISLE BEACH CAUSEWAY—Commercial building with 7 office spaces and .93 acres of land. Call for details.

REAL ESTATE ADVERTISING DEADLINE: FRIDAY 5 PM

ROACH REALTY
 Holden Beach Road
 919-842-2488

Holden Beach—Nice 50x110 lot at end of Blockade Runner Street. A must see for only \$28,000!

Coming soon! Lakeside Subdivision, a beautiful subdivision only 3 1/2 miles from Holden Beach. This property has paved streets, county water and stacked lake, located on SR 1140. Camper lots available. Prices start at \$5,000.

Holiday Pines—Nicely wooded 75x125 lot only 3 miles from Holden Beach. 3-BR septic tank already installed. County water to be installed in subdivision within next 6 months. Priced to sell at \$7,500.

Forest Hills—Charming 1978 Crimson mobile home on beautiful 50x125 lot. 2 BR, 1 bath, oil heat, window AC. Subdivision has paved streets and 3-acre stocked lake. Only 3 miles from Holden Beach. Priced to sell at \$18,000.

Announcing... Sandy Bluff Subdivision. Only 2 1/2 miles from Holden Beach and 2 miles from Lockwood Folly Golf Course. Large wooded lots on paved streets. Subdivision is located just off SR 1115 on Stanley Road. Prices start at \$4,500 with financing available.

Shoreline Estates—Nicely wooded 50x110 lots, only 3 1/2 miles from Holden Beach. Starting at \$3,300.

Holiday Pines—1965 10x55 Champion mobile home on 60x125 corner lot. 2 BR, 1 bath, beautifully landscaped. County water to be installed within next year. Only \$13,000.

Holden Beach—Channel lot on Tarpon Drive. Bulkhead and septic tank permit. \$49,000.

Lots on Intracoastal Waterway, starting at \$35,000. Call for more details.

Sea Winds—Just minutes from Holden Beach. Two beautiful mobile homes joined together on 50x150 single lot. 1970 Vintage 12x56 has 2 BR, 1 bath. 1970 Detroit 12x65 has 3 BR, 1 bath. Both homes have AC and oil heat. Just right for a large family! Priced to sell at \$19,500.

Creekwood Subdivision—Choice wooded lots. 60x160 and larger. Paved streets, 3 miles from beach. Prices start at \$5,800. Owner financing. 12% interest. 5-7 years.

Little Shallotte River Estates—Charming 1981 Brigadier 14x60, 2 BR, 1 bath, excellent condition. 60x105 lot with underground service, 125 ft. deep well with pump house. Subdivision has boat ramp and stocked lake. Conveniently located between Holden Beach and Shallotte. \$22,000.

Waterway Acres—On Intracoastal Waterway, 4 1/2 miles from beach. Lots with limited marsh, restricted to new mobile homes and houses. Paved streets, pier leading to Intracoastal Waterway. Prices start at \$7,500 with owner financing.

Beautiful lots now ready in Sea Braze Estates. Only half mile from Holden Beach. Paved roads and county water available. Some lots on waterway. Prices start at \$7,500. Financing available with \$500 down. 12%, 7 years.

Beautifully wooded lots in Forest Hills, various sizes and prices. Subdivision has paved roads, 3-acre stocked lake, nice neighborhood. Only 3 miles from beach. Owner financing 10% down. 12% interest up to 7 years. Prices start at \$5,500. Camper lots also available.

Real Estate

COMMERCIAL PROPERTY FOR SALE on highway 179, 1/4 mile east of Calabash traffic light. Will sell separate or together. Adjoining lots 155' (road frontage) x 184' with 2,000 sq. ft. brick building. Ideal for office space and 50x179 lot with 550 sq. ft. shop. 579-4204/579-4711.

TWO LOTS, No. 69 and No. 70, Bacon's Bluff. One with utilities plus 24-ft. camper. Asking \$14,000 for all or part. 842-6189 after 6 p.m.

ACREAGE—14 acres, over 300 ft. on Lockwood Folly River. Very good water, great view. Ask for Peggy Walker, Seaside Realty. After 6 p.m. 278-5066 or 278-5805 days.

FOR SALE BY OWNER. Doublewide with lot. Less than 2 miles to beach. For more information call 842-2900 after 5 p.m.

TWO LOTS. 50x100 each. Approximately 1/2 mile before you get to Briarwood Estates on Hwy. 179. For more information call 754-6792 before 5:30 p.m.

TANDY SERVICES, INC.
 Holden Beach
 (919)842-2834 or 842-5008

OCEANFRONT—Commercial, 150 ft. Here's your chance! \$330,000.

OCEANFRONT—Commercial, one over-sized lot. Look it over! \$125,000.

3 LOTS—Deeded access to beach. Guaranteed septic tank permits (4 BR) Best price on this beach!

INTRACOASTAL REALTY
 Holden Beach
 Phone 842-3782
 Anytime

COMMERCIAL—Hwy. 130, half mile from Holden Beach. One acre plus on corner facing 2 paved roads with 270 ft. on Hwy. 130. Call for details.

NEW COMMERCIAL LISTING—70 acres high, wooded land. Front parcel 35 acres with 6-room farm house. Approx. 1400 front footage on paved road. Back parcel also 35 acres of high, wooded land. Both parcels perk—ready for development! On Hwy. 17 north and SR 1413, 10 miles south of Wilmington, 5 miles south of Industrial Park. Call for further information on this superior investment.

COMMERCIAL—Close to Holden Beach. A superior investment with future growth potential. 341 ft. on Hwy. 130, depth to total 3 1/2 acres. Reasonably priced. Some financing available.

ROBINWOOD—Beautiful 1987 14x70 Commodore, brick underpinned, 2 decks, C/H/A, storm windows and door, on large wooded lot. Interior very attractive, wallpaper, chair rail, wainscoting, carpet, partially furnished. Restricted neighborhood with boat ramp. \$42,500.

OAK HAVEN—12x65 mobile home, 2 BR, 2 baths, furnished, well-maintained and ready to move in. Oil central heat, window air, wooded lot with deep well. \$17,500.

DRIFTWOOD ACRES—1981 Champion, like new, 2 BR, 2 baths, furnished, electric central heat, window air, deep well, large wooded lot. \$25,000.

SANDY SHOALS—2 large lots plus camper with screened porch, deep well and septic system. Reasonably priced at \$16,500.

ROBINWOOD—1984 14x70 furnished mobile home, 2 BR, 2 baths, C/H/A, wrap-around deck. Never been lived in, like new. \$39,500.

SEA CASTLES—1984 Parkway doublewide, 24x48, excellent condition. 3 BR, 2 baths, fireplace, C/H/A, 2 decks, brick underpinning, custom-built workshop and storage. On 2 large landscaped lots. Excellent investment. Reduced!

FISHERMAN'S VILLAGE—Very attractive mobile home with 12x52 addition, 4 BR, 2 baths, eat-in kitchen/den combo, living room, formal dining room, Florida room and porch. All this on a 100x196 lot, enclosed with chain link fence. Reduced!

RIVERVIEW—1980 Redman 14x70 plus screened porch. Furnished, 2 BR, 2 baths, C/H/A. On 2 landscaped lots 140x150 on paved street. One block from Shallotte River and boat ramp in a superior neighborhood and only \$38,900.

SANDY SHOALS II—1986 furnished mobile home, 2 BR, 1 bath, C/H/A. On nice wooded lot. Reduced \$22,500.

LAKE VIEW SUBDIVISION—An excellent investment, in a growing neighborhood, close to ICW. 2 wooded lots. Both for \$12,000. Owner financing.

ROBINWOOD—Beautiful lots in a superior subdivision. \$8,500 to \$11,000. Owner financing and boat ramp privileges.

LOTS on mainland. \$5,500 to \$12,000. Septic permits. Let us show you these excellent investments today.

We do appraisals on commercial, residential, acreage and lots.

Chic & Libby Simmons

Real Estate

30 TO 40 ACRES of farm land in Ash. For more information call 287-3296 after 6 p.m.

IF YOU OWN A LOT we can build you a house. NO MONEY DOWN! Call for free book and details. 1-800-843-7164 or collect 919-686-7111.

LAND/HOME—Pay 3 back payments and assume loan on 3-BR top-of-the-line 14x70 home on large wooded lot in Calabash. This home has brick foundation, heat pump, large decks front and rear, and is ready to move into. For information, call (803)249-3491.

Real Estate

BY OWNER. House and wooded lot. Private pier privileges, boat landing, 2 or 3 BR, barn-style. 2 baths, 2 years old. 1,000 yards from waterway. \$58,000 or make offer. Need to sell. Call 919-455-5934 or after 7 p.m. call 919-347-4564.

FOR SALE BY OWNER—Peaceful 9.7 acre horse farm. Carolina 14x60 furnished mobile home, 6-stall barn 24x60. Complete training facility. Half cleared, half wooded. Excellent buy at \$40,000. Also adjoining wooded 11-acre tract, reasonably priced at \$20,000. Discount for both. 287-6355

BANKRUPTCY AUCTION

Saturday, March 26, 10:00 A.M.

HOUSE AND 10 ACRES LAND ASH, N.C.

DEBTOR: Larry C. and Deborah Hagaman.

DIRECTIONS: Take SR 1321 from Ash for approximately 2 miles. Go past SR 1322 for about 1,000 ft. to long driveway on left. Sale approximately 1,400 ft. from highway.

DESCRIPTION: Small frame-type dwelling with large workshop on approximately 10 acres of land.

NOTES: All sales must be confirmed by the Bankruptcy Court. All announcements at sale prevail.

TERMS: Deposit of \$5,000 day of sale with balance at closing.

INFORMATION: Contact Auctioneer Bill Williams at

(919)395-4587

OFFICE AT INTERSECTION of Hwy. 130 & Holden Beach Causeway Phone (919)842-3190

INLAND Realty INC.

BOONE'S NECK ROAD—104 ft. paved road frontage, 2-BR, 1-bath house, deep well. \$35,000. SHOWN BY APPOINTMENT.

COMMERCIAL PROPERTY
 Approximately 3 miles from beach across from Bill's Quick Shop. \$45,000.
 Call for information on our other listings.

MOBILE HOMES
WOOD DUCK—Doublewide, 3 BR, 2 baths, brick underpinned, on half acre, restricted subdivision. \$39,900.

SUMMERPLACE IIA—Mobile home with extra large addition on 2 lots, 2-stall garage. Subdivision has boat ramp privileges. \$38,900.

TANGLEWOOD—Nice 2-BR mobile home. Walk to pond to fish. Subdivision has boat ramp. \$24,900.

GATOR GRANT—1983 Scott, furnished, 2 BR, 1 bath, concrete patio. \$21,900.

BAREFOOT BAY—Furnished 3-BR, 1 1/2-bath mobile home in restricted subdivision with paved streets. Close to the beach. \$18,500.

NEW LISTINGS
RIVERSIDE II—1987 2-BR, 2-bath mobile home. Complete with all furniture including washer, dryer. Ready for the season. \$30,000.
OCEAN TRAILS II—Large 3-BR, 2 1/2-bath mfg. home on 3 lots. Owner might consider lease option. \$42,000.

LOTS
 Ocean Trails I & II, Riverside I & II, Barefoot Bay, Maple Creek, Sandy Shoals II, Sea Aire Estates, Wood Duck Retreat, Driftwood Acres, Oak Yaupon Harbor. Several lots have owner financing.

HOMES
SEASHORE ROAD—Brick house on 3 lots, 3 BR, 2 baths, carport. \$70,000.
SEA AIRE ESTATES—New, roomy, 2-BR house in restricted subdivision. Low \$50's.

HOLIDAY ACRES—Very private, 1982 Tidwell, 3 BR, 2 baths, furnished completely including washer, dryer and microwave. \$30,000.

SHELBA H. CAISON
 Broker-in-Charge
 (919)842-2564

CAROL WESTENBROEK
 Broker Associate

PAT FOX
 Sales Associate

First Choice REALTY

PHONE (919)579-5140
 HWY. 179, OCEAN ISLE BEACH
 SALES•RENTALS•APPRAISALS

Real Estate Facts
 BY MARGIE MERRITT, BROKER

COMPETING FOR ATTENTION!

When you decide to sell your home, is it possible to influence prospective buyers so your home will sell more quickly? Yes, it is.

Buyers, you see, make their decision to purchase based on having compared a variety of properties. They may inspect from three to twenty homes before deciding which property is most suitable for them. Thus, your home will actually be in competition with other similar homes, vying for the favorable attention of purchasers.

When comparing such similar home, purchasers are most influenced by price/terms and condition of the homes. If two homes are average in condition, and the third looks and smells like a model home, it will no doubt be the choice, provided it is not substantially higher in price. A home in eye-catching condition may, however justify a slightly higher price.

Next, take three similar homes, all in average condition. If one is priced five percent lower than the others, it could be the preferred choice. Price, in that situation might be the deciding factor.

More simply put, purchasers are influenced favorably by superior condition, lower price, or both. They are influenced negatively by higher prices and poor condition.

To gain maximum attention from buyers, pay close attention to the price and condition of your home.

1988 THE BRUNSWICK BEACON

SALES•APPRAISALS

COASTLINE REALTY, INC.

579-9327 • Nights 579-2360
23 Causeway, Ocean Isle Beach

OCEANFRONT

SAND CASTLES CONDO—Sleeps a bunch! See the porpoises and hear the ocean roar from your private deck! \$126,900.

WEST END COTTAGE with 7 BR, tastefully decorated. \$325,000.

WANT A DUPLEX? We have 3 on 75-ft. lots for \$295,000 each.

OCEAN POINT—Ocean Isle's high rise success story! Let us help you select from the few remaining units.

OCEAN VIEWS

CHANNEL HARBOR CONDO—A 1-BR that will hold an army. Great rental, better yet, be selfish and keep it yourself. \$65,900.

SAND CASTLES—A 2-BR unit fit for a king! Never rented. \$89,900.

STARBOARD BY THE SEA—An island favorite, 3-BR units with championship tennis, boat docks and an ocean club house. \$76,900.

WEST LAGOON—Nestled in the prestigious west end, 2 BR and roomy! \$75,900.

NATURAL CANALS

4-BR HOUSE—Dock, excellent crabbing, furnished tastefully. \$105,900.

4-BR HOUSE—Dock, newly decorated and owner desires quick sale. \$93,500.

LOT—Asheville St., navigable west end canal lot. \$52,500.

CONCRETE CANALS

5 BR, dock, outside grills, '87 rental gross over \$8,200. Furnished for discriminating buyer. \$145,900.

4 BR, stone fireplace, never rented, dock, nicely furnished, owner financing. \$139,900.

LOTS starting at \$68,900, ready for building or ?

SECOND ROW

3 BR with real knotty pine paneling, a rare find. Excellent water views. Count the steps to the ocean. Only \$114,900.

OFF THE ISLAND

CALABASH ACRES—2 lots ready for building, septic permits, nice river and golf course views. \$12,900 each.

SEASIDE—1,428 sq. ft. 4 BR, 1 1/2 baths, owner financing with 10% down. \$39,900. Extra lot with apartment or workshop. \$12,900.

SUNSET LAKES—Rustic 3 BR, north side of Lake Osprey, borders lake and Pearl Golf Course. Needs lots of restoration and TLC. \$29,900 with 10% down.

HIDDEN VALLEY—A planned development for leisure living. Houses starting at \$53,000. Call for more details and reward yourself with a lifestyle fit for royalty.

MARSH COVE SUBDIVISION—Lakefront, marshfront and wood lots available. Restricted homesites starting at \$9,900.

1900'S COUNTRY PLANTATION—Everything from elegant chandeliers to mahogany paneling from Brazil, secluded island peninsula. Sorry, confederate dollars not accepted! \$125,000.

COMMERCIAL

CLEM'S TEXACO—At the new by-pass, Hwy. 17. \$235,000

KING'S PLAZA—Seaside on Hwy. 179, 6 rental units. \$189,000