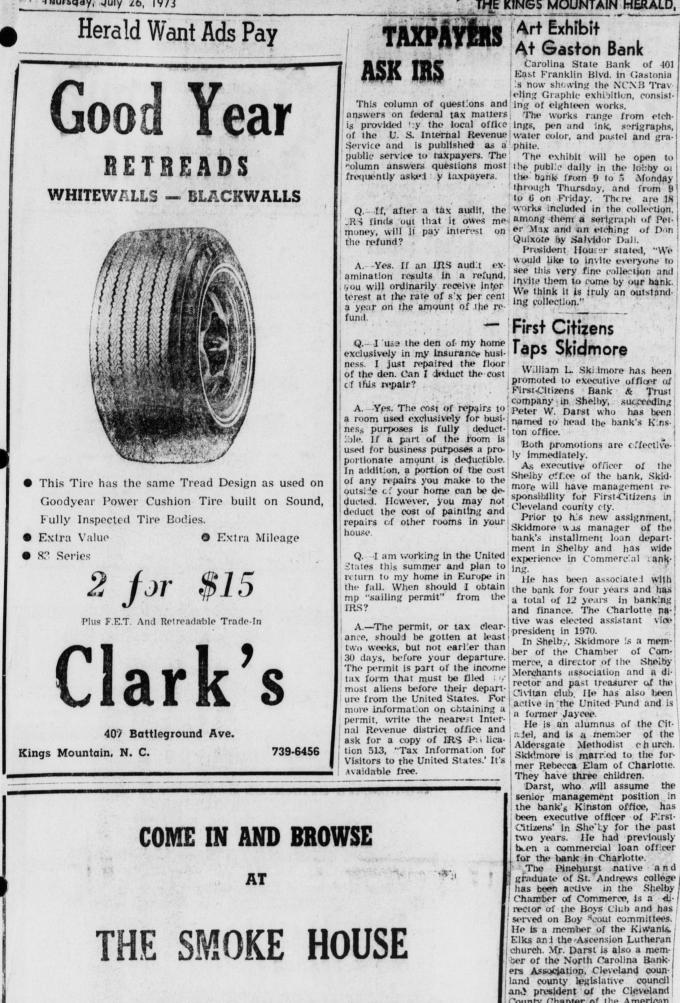
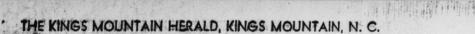
Thursday, July 26, 1973



You'll Be Surprised at the Wide Variety of Bargains

For Things You Need. You'll Be Glad You Did.

FORMER FINGER LAUNDRY BUILDING



Art Exhibit

At Gaston Bank

Carolina State Bank of 401 East Franklin Blvd. in Gastonia s now showing the NCNB Trav

Quixote by Salvidor Dali. President Houser stated, "We

would like to invite everyone to

see this very fine collection and invite them to come by our bank. We think it is truly an outstand-

William L. Skidmore has been

promoted to executive officer of First-Cltizens Bank & Trust company in Shelby, succeeding

ly immediately. As executive officer of the Sheiby office of the bank, Skid-

Skidmore was manager of the bank's installment loan depart-

He has been associated with

a former Jaycee. He is an alumnus of the Cit-

adel, and is a member of the Aldersgate Methodist church.

Skidmore is married to the for-

mer Rebecca Elam of Charlotte.

the bank's Kinston office, has been executive officer of First-

Citizens' in She'ty for the past two years. He had previously been a commercial loan officer

for the bank in Charlotte. The Pinehurst native and graduate of St. Andrews college has been active in the Shelby Chamber of Commerce, is a di-rector of the Boys Club and has remarked on Boy South committees

served on Boy <sup>s</sup>cout committees. He is a member of the Kiwanis,

Elks and the Ascension Lutheran

church. Mr. Darst is also a mem-ber of the North Carolina Bank-

ers Association, Cleveland coun-land county legislative coundl and president of the Cleveland County Chapter of the American Institute of Banking.

The third annual Stanly Coun ty Bluegrass festival will be held Friday, Saturday and Sun-

day, August 35 at the Newell Hathcock Musical Park off High-

Stanly Festival

**Opens Aug. 3** 

iy 205, two miles

They have three children. Darst, who will assume the senior management position in

ment in Shelby and has

I am working in the United experience in Commercial cank-

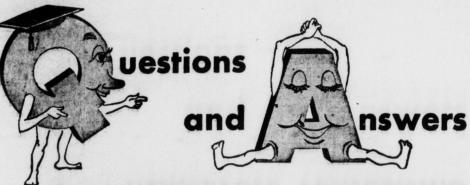
ing collection.

**First Citizens** 

TAXPÂYERS

Page Five

#### MEMO TO ADVERTISERS



# about NEWSPAPER ADVERTISING

# Q. What are the 3 most important rules for profitable newspaper advertising?

- A. 1. Your advertising message should be newsy, friendly, informative, easy to read. Give facts and news about your merchandise and
- servics.
- 2 Advertise regulariy. Make your advertising do what successful salesmen do-call on customers and prospects consistently.
- 8. Insist on audited circulation reports that give you the FACTS about the audience that your sales messages will have when you buy newspaper advertising.
- Q. Is there a measure for the value of newspaper circulation to an advertiser such as the standards a merchant uses in buymerchandise-for example, like STERLING on silver?
- A. Yes-in the well known circulation standards of the AUDIT BUREAU OF CIRCULATIONS.
- Q. What is the A.B.C.?

14

A. The A.B.C. is a cooperative, non-profit association of 3,450 advertisers, advertising agencies and publishers in the United States and Canada. Organized in 1914. Brought order out of advertising chaos by establishing a definition for paid circulation, rules and standards

#### Q. What does A.B.C. do for ma?

A. At regular intervals one of the Bureau's large staff of experienced circulation auditors makes a thorough audit of the circulation records of each publisher member. The results of each audit are published in an easy-to-read A.B.C. report for your use and protection when you. buy newspaper advartising.

Q. What are the FACTS in A.B.C. reporte?

- A. A.B.C. reports tall you how much directatic , where it goes, how obtained and other FACTO that help you buy advertising as you would make any sound business investment - on the basis of known values and audited information.
- Q. Are all publications eligible for A.E.C. membership?
- A. No. Only those with paid circulation. This is important to advertisers because it is swittness that the paper is wanted and read.
- Q. Is this newspaper a member of the Andis Bursau of Circulations?
- A. Vis. We are proud af our streak tion. We mant you to know the paors about the audience your selling mor-sages will have when they



FSPOTS.

appaar in these pages. Ask for a copy of our latest A.E.C.

## **KINGS MOUNTAIN HERALD**

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