

Got A Question About Supermarkets, Buying Groceries, Etc? Write to P.O. Box 1330 Salisbury, N.C., 28144. We Tell It Straight.

- Q. Food Town ads state that customers save more money by shopping there. How?
- A. Food Town prices are approximately 7% below other supermarket chains. Said another way, this means in a Food Town store doing \$100,000.00 per week, their customers in that one store will save approximately \$7,000.00 each week. This means Food Town customers have this extra \$7,000.00 per week to spend.

- Q. How does a supermarket order its merchandise? R. R.
- A. Food Town has its own warehouse (Save-Rite) which orders in carload quantities strictly for Food Town Stores. The individual store orders on a magnetic tape which is transmitted by telephone. It takes less than one minute to transfer a 2,000 case order.
- Q. I really appreciate Food Town's low prices and shop there because of them; but I wish you had delicatessens in your stores. Is there a reason why you don't? L. R.
- A. Food Town has operated stores with delicatessens and stores with no delicatessens. Very few companies have ever operated a Deli profitably and that is the reason so few stores have them
- Q. How many new items are offered each year in the average supermarket? Where does the room for putting them on the shelves come from? S. A.
- A. Thousands of new items are presented each year. In most cases, where an item is added, an item is dropped to provide room.

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474 LINWOOD ROAD, GASTONIA - 510 WOODLAWN AVE. N. BELMONT - OPEN MON. THRU SAT. 8 A.M. - 9 P.M.