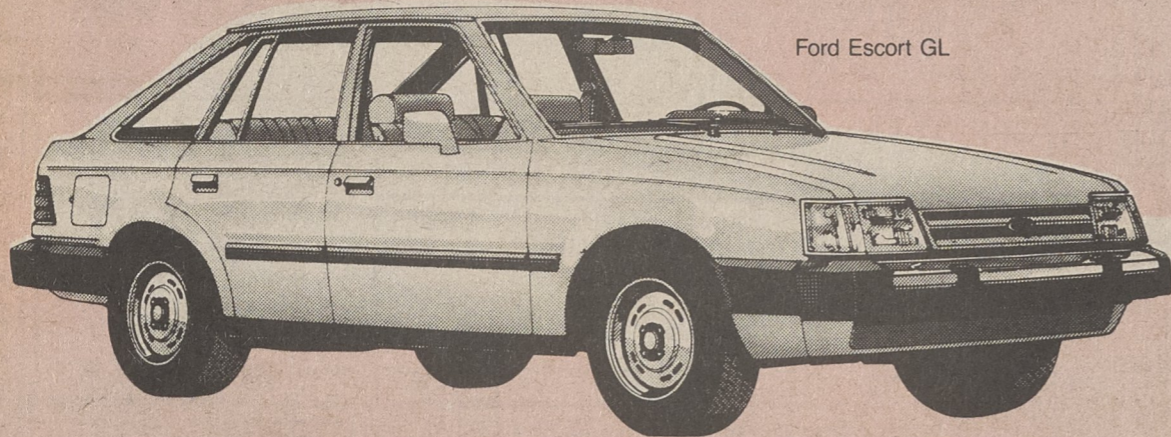


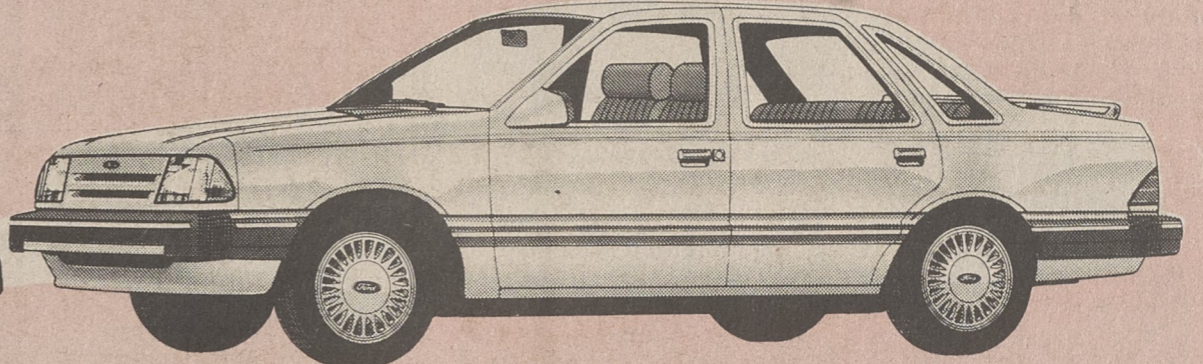
FORD VALUE. BETTER THAN EVER.

3.9% Annual Percentage Rate* **PLUS \$600 CASH BACK**
 UP TO

ON EVERY NEW FORD MUSTANG, ESCORT AND TEMPO PLUS SPECIAL SAVINGS WITH PREFERRED EQUIPMENT PACKAGES.



Ford Escort GL



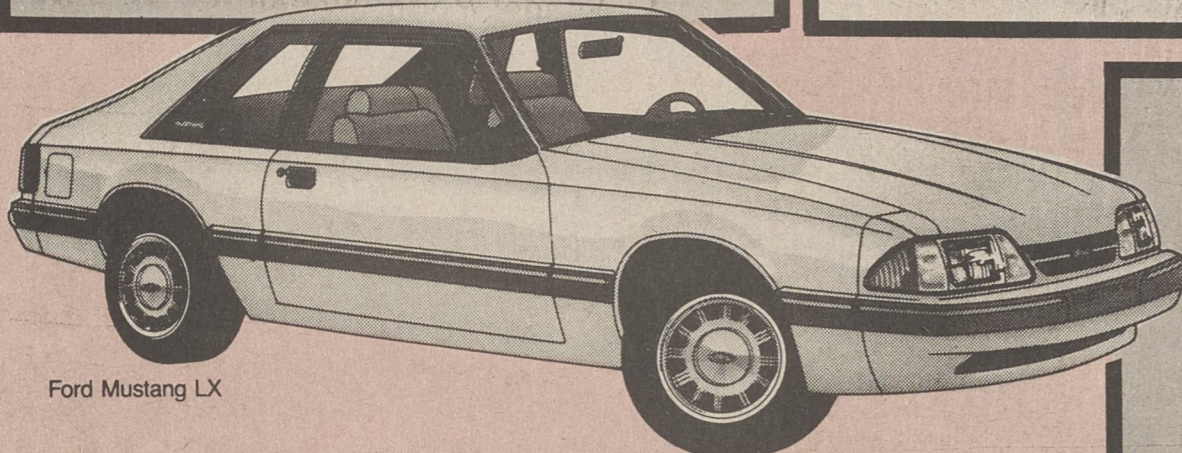
Ford Tempo LX

FORD ESCORT
\$601 FINANCE SAVINGS**
 PLUS
\$600 CASH BACK
\$600 on Manual Transaxle Models and \$300 on Automatics.
 PLUS SAVE
\$694 MORE
 When you buy Preferred Equipment Package 294A on Escort GL.
 Package Includes:
 • Manual Transaxle • 1.9L 4-Cylinder Engine • Power Steering
 • AM/FM Stereo Radio • Tinted Glass • Digital Clock
 • Interval Wipers • Wide Bodyside Molding • And Other Items
Savings based on manufacturer's suggested retail price of package compared to the price of options purchased separately. Package content different and savings vary by region of country. See your dealer for details.
\$1895
TOTAL SAVINGS
When you choose this plan.

3.9% Annual Percentage Rate*
 OR CASH BACK

ON AMERICA'S BEST SELLING TRUCK....
BEST BUILT
AMERICAN TRUCK
TEN YEARS RUNNING

FORD TEMPO
\$741 FINANCE SAVINGS**
 PLUS
\$600 CASH BACK
\$600 on Manual Transaxle Models and \$300 on Automatics.
 PLUS SAVE
\$958 MORE
 When you buy Preferred Equipment Package 230A on Ford Tempo LX.
 Package Includes:
 • 5-Speed Manual • Tinted Glass • Remote-Control Mirrors
 • Air Conditioning • Tilt Wheel • Styled Road Wheels
 • Elec. Cassette Radio • Power Lock Group • And Other Items
Savings based on manufacturer's suggested retail price of package 230A compared to the price of options purchased separately. Package content different and savings vary by region of country. See your dealer for details.
\$2299
TOTAL SAVINGS
When you choose this plan.



Ford Mustang LX

FORD. BEST-BUILT AMERICAN CARS... SIX YEARS RUNNING.

"Quality is Job 1." In fact, for the past six consecutive years, Ford quality has led all other American car companies. This is based on an average of owner-reported problems in the first three months of service on '86 models, and in a six-month period on '81-'85 models designed and built in North America.

FORD MUSTANG
\$677 FINANCE SAVINGS**
 PLUS
\$600 CASH BACK
\$600 on Manual Transmission Models and \$300 on Automatics.
 PLUS SAVE
\$735 MORE
 When you buy Preferred Equipment Package 240A on 2.3L Mustang LX.
 Package Includes:
 • 2.3L EFI, 5-Speed • Styled Road Wheels • Power Lock Group
 • AM/FM Stereo Cassette • Speed Control • And Other Items
Savings based on manufacturer's suggested retail price of 2.3L Special Value Package equipment compared to the price of these options purchased separately.
\$2012
TOTAL SAVINGS
When you choose this plan.

FORD VALUE. BETTER THAN EVER.

*Your participating Ford Dealer can arrange through Ford Credit for qualified retail buyers, special Annual Percentage Rate financing on new 1986 and 1987 Ford Escorts, Tempos and Mustangs. And, you get cash back directly from Ford with the purchase of a new Escort, Tempo or Mustang. You may keep the cash or apply it to your transaction. You must take delivery from dealer stock by March 31, 1987. Limit one per qualified retail customer. See your dealer for complete details. Dealer contribution may affect customer savings. Other rates available. Rates increase with length of term.
 **Finance savings based on: (1) Sticker prices (Mustang—\$9,064 Escort—\$8,054, Tempo—\$9,918) including destination charges and excluding taxes, title and license fee for the vehicle; (2) Loan terms of 10% down and monthly payments of (Mustang—\$354, Escort—\$314, Tempo—\$387) for 24 months; and (3) 11.5% A.P.R. (national average of non-A.P.R. program finance contracts purchased by Ford Credit on 2/2/87) vs. 3.9% A.P.R. financing. Actual savings will vary according to amount financed, length of term and prevailing A.P.R. in your area. See your dealer for complete details.

TAKE ADVANTAGE OF SPECIAL RED CARPET LEASE TERMS ON FORD ESCORT, TEMPO AND TAURUS NOW THROUGH MARCH 31, 1987.
 If you prefer to lease, a Red Carpet Lease is available to qualified lessees through Ford Credit. Special cash incentives make it possible for your participating Ford Dealer to arrange special terms on a select new '87 Ford car. See your participating Ford Dealer for details. You must take delivery by March 31, 1987.

NOW GET FORD'S NEW 6-YEAR/60,000 MILE POWERTRAIN WARRANTY ON EVERY NEW '87 FORD CAR

Ford's new warranty covers every new 1987 Ford car. It includes powertrain coverage for six years or 60,000 miles, whichever comes first and protection against outerbody rust-through corrosion for six years or 100,000 miles, whichever comes first. Restrictions and deductible apply. Ask to see this limited warranty at your Ford Dealer.

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