

TIMING IS EVERYTHING

And Now is the best Time of the Year to Buy A New Car

Best Selection of the Year



120 New Oldsmobiles to choose from
\$500⁰⁰ to \$1500⁰⁰
Rebates Available On Certain Models



50 of the New '89 Cadillacs To Choose From, V8 Power Standard

And This is the Place



Used Cars at Year End Clearance prices

Best Six Days of the Year
DECEMBER 1988

Every Car Sale Price In Window

Merry Christmas 25	Largest Discounts of Year 26	High Supply Means Low Prices 27	Remaining 1988s Reduced to the Bone 28	Santa Clause bought, Now Time For You 29	Quotas Not Made the Heat is on Manager 30	Last Day of Month Always Good Time to Buy 31
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No Reasonable Offer Refused



1988 98 REGENCY SEDAN

- Rear Defogger
- 3800 V6 Engine
- Power Antenna
- Floor Mats Frt. & Rear
- Pulse Wipers
- Illuminated Vanity Mirrors Both Sides
- Cruise & Tilt
- Power Trunk Release

List \$20,619

\$17,598³⁷ USING REBATE

Stock # K-18, K-86 & K-104



1989 CUTLASS COUPE

- Cruise & Tilt
- Automatic & Air
- 2.3 Quad 4
- Stereo w/Cassette
- Power Antenna
- Automatic & Air
- Aluminum Style
- Floor Mats
- Power Steering & Brakes

\$240⁰⁰ PER MONTH

48 month closed-end lease *750⁰⁰ Rebate assigned to cover prepaids, and Car Cost Reduction, 11,320⁰⁰ total of payments. Excess use and mileage charge over 15,000 miles annually will apply.

Stock No. K20, K29 & K30



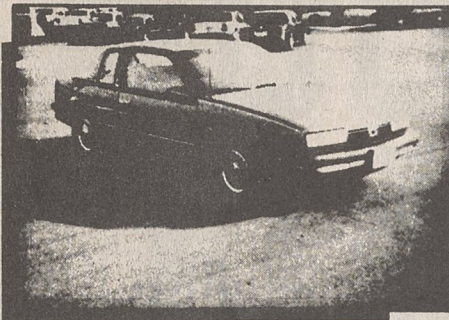
1989 CADILLAC SEDAN DEVILLE

- Floor Mats
- Rear Defogger
- Wire Wheel Covers
- Power Driver & Pass. Seats
- Truck Mats
- Accent Stripes

GOWEN GREEN DISCOUNT \$3,586⁰⁰

\$23,339 SALE PRICE

Only A Few 1988s Left



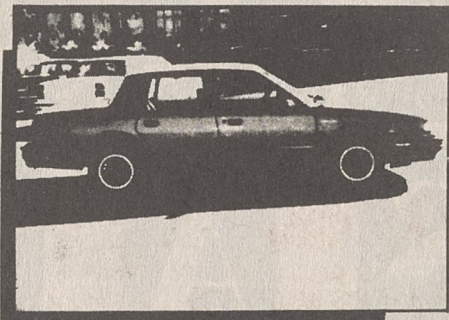
1988 CALAIS COUPE

- Quad 4
- Cruise & Tilt
- FE3 Suspension
- Special Wheels
- Sunroof
- Automatic
- Stereo w/Cassette
- And More

List \$13,266

\$11,498* SALE PRICE

Stock # J675 USING REBATE



1988 CIERA XC

- 3.8 V6
- Automatic Overdrive
- FE3 Touring Pack
- Bucket Seats
- Stereo w/Cassette
- Cruise, Tilt
- Power Windows
- Power Locks
- Console
- Much More

List \$15,459

\$13,588* SALE PRICE

Stock # J571 USING REBATE



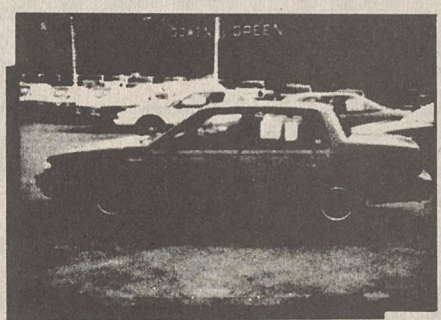
1988 CIERA XC

- 3.8 V6
- Automatic Overdrive
- Console
- Special Wheels
- Tilt & Cruise
- Bucket seats
- Stereo w/Cassette
- Mats Front & Rear

List \$14,263

\$12,488* SALE PRICE

Stock # J460 USING REBATE



1988 CIERA XC

- 2.8 V6
- Automatic
- Console
- Special Wheels
- Tilt & Cruise
- Bucket Seats
- Stereo w/Cassette
- Mats Front & Rear

List \$14,939

\$13,288* SALE PRICE

Stock # J603



1989 CUTLASS COUPE

- Accent Stripe
- Cruise & Tilt
- 2.3 Quad 4
- Stereo w/Cassette
- Power Antenna
- Automatic & Air
- Aluminum Style
- Floor Mats
- Power Steering & Brakes

List \$13,710

\$11,895 USING REBATE

Stock # K-20, K-22, & K-29

*NO DOC FEE-NO CLOSING FEE-NO PREPARATION CHARGE. JUST ADD TAX AND TAG FEE.

USED CAR SPECIALS!



SPECIAL GM PURCHASE!
1988 CADILLAC
SEDAN DEVILLE-LOADED
CHOOSE FROM 5
PRICES STARTING AT
\$18,995

\$12,995⁰⁰
1988 OLDSMOBILE
CUTLASS SUPREME
FWD
SPECIAL GM PURCHASE, PRICED TO SELL.

\$9495⁰⁰
1986 FORD AEROSTAR
8 PASS., AUTO., AIR, STEREO.

\$13,995⁰⁰

1988 OLDSMOBILE CIERA BROUGHAM
TILT, CRUISE, P. WINDOWS, P. LOCKS, CASSETTE, P. SEAT, V6, 3000 MILES, GM COMPANY CAR.

\$6695⁰⁰

1985 CHRYSLER NEW YORKER TURBO
FULL POWER, 45,000 MILES.

\$11,995⁰⁰

1988 OLDSMOBILE DELTA ROYALE
GM PROGRAM CAR, 8200 MILES.

\$9,995⁰⁰

1987 CAMARO
V8, T-TOP, TILT, CRUISE, STEREO.

\$19,395⁰⁰

1988 CADILLAC SEDAN DEVILLE
LOADED, LOW MILES, TWO TO CHOOSE FROM. SAVE BIG.

\$14,995⁰⁰

1988 OLDSMOBILE DELTA BROUGHAM
P. WINDOWS, P. LOCKS, TILT, CRUISE, CASSETTE, P. SEATS, 5700 MILES.

\$10,595⁰⁰

1987 CUTLASS SUPREME
V8, POWER WINDOWS, TILT, STEREO, BEAUTIFUL BURGUNDY COLOR.

\$13,995⁰⁰

1988 OLDS TORONADO
LOADED WITH EQUIPMENT. BIG SAVINGS.

\$11,995⁰⁰

1987 NISSAN MAXIMA
LOADED, ALL THE GOOD EQUIPMENT.

\$5495⁰⁰

1983 OLDSMOBILE CUSTOM CRUISER WAGON

\$4995⁰⁰

1984 GRAND PRIX
TILT, CRUISE, STEREO, 38,000 MILES.

\$7795⁰⁰

1987 CHEVY PICKUP
SHORT BED, BLACK, RALLY WHEELS, CHROME LIGHT BAR, AND MORE.

\$13,195⁰⁰

1988 BONNEVILLE LE
4 DOOR, LOADED WITH POWER WINDOWS, POWER LOCKS, TILT, CRUISE, THE RIGHT KIND.

\$17,595⁰⁰

1988 SAFARI SLT
LOADED, POWER WINDOWS, POWER LOCKS, TILT, CRUISE, CASSETTE, AND MORE.

SALES STAFF

Lester Campbell
Larry Gillespie
Wes Long
Anne Harvey
Steve Glover

Janice Black
Gary Whiten
Stan Hancock
Lou Voigt
John Davidson

GOWEN GREEN

Oldsmobile-Cadillac

2339 East Franklin Blvd., Gastonia, NC 704/687-6347 - 1-800-344-6936

MANAGEMENT

Jack Green
Ray Overby
Bryson Welch
Phil Raiford
Jack Ellis

Owner
General Sales Mgr.
Sales Mgr.
Sales Mgr.
Business Mgr.