

CARTER CHEVROLET

WINDSHIELD PRICING!

FIND THE ABSOLUTE LOWEST PRICE AND MONTHLY PAYMENTS POSTED RIGHT ON THE WINDSHIELD THROUGH MONDAY 9-16-02!

Choose from
0% financing

or

Up to **\$4000**
rebate



2002 CHEVY TRACKER 4X4

AUTO, PW, PL, TILT, CRUISE, AC, CD
STK. #2594

\$16,285



2002 CHEVY CAVALIER LS SEDAN

AUTO, AC, CD, PW, PL, TILT, CRUISE
STK. # 3301

\$13,609



2002 CHEVY MALIBU

AUTO, PW, PL, TILT, CRUISE, AC
STK# 2536

\$14,547

AN EXAMPLE OF OUR GREAT SAVINGS!

'99 CHEVY CAVALIER Stk# 2647A	\$6,908	'97 PONTIAC BONNEVILLE SE Stk# G2041	\$9,151
'96 CHEVY LUMINA Stk# 2950A	\$7,320	'99 CHEVY MONTE CARLO Z34 Stk# 2591A	\$9,217
'98 FORD TAURUS LX Stk# 3294A	\$6,709	'98 BUICK CENTURY Stk# 2858A	\$9,268
'99 PLYMOUTH NEON Stk# 3019A	\$6,545	'99 DODGE INTREPID Stk# 2854A	\$9,927
'98 CHEVY CAVALIER COUPE Stk# 3015A	\$7,237	'94 FORD F150 SUPER CAB Stk# 3111A	\$9,811
'94 FORD F150 Stk# 3277B	\$7,848	'98 BUICK REGAL LS Stk# 2695A	\$9,805
'96 BUICK REGAL GRAN SPORT Stk# 3169A1	\$7,533	'01 CHEVY CAVALIER SEDAN Stk# 3249A	\$9,757
'99 CHEVY CAVALIER SEDAN Stk# G2798	\$7,576	'00 OLDS ALERO GL Stk# 2974A	\$10,247
'01 CHEVY METRO Stk# A2946	\$8,101	'00 CHEVY MALIBU LS Stk# 3050B	\$11,346
'00 FORD RANGER Stk# 3179B	\$8,327	'99 ISUZU RODEO LS Stk# 3075A	\$11,365

*Prices include all rebates and discounts

Only Read This If You Want To Save Money!

There are a lot of dealers around stating they are selling vehicles under cost or \$49 over invoice. What they don't tell you will make your purchase price a lot more. They don't tell you that their administrative fee is \$399 or more. By North Carolina law, their fee is to be displayed in a prominent place near the business office so you can see this charge before you sign anything. Some dealers are charging several hundred dollars for environmental protection package. Why do they need to do that? Nearly all manufacturers give the same warranty on the paint and interior that is covered on the rest of the vehicle. Should you give that dealer your money for something that is not needed? Some are charging \$300 or more for security etching. Why would you want to pay nearly a 1000% markup for this service when it will not get you a better insurance rate? Besides, the manufacturer has the vehicle identification number located in several places already.

At Carter Chevrolet-Oldsmobile we can sell you a vehicle for less and here are several reasons:

1. Our administrative fee is less than half that most dealers charge.
2. We don't charge for the environmental protection package that the manufacturer has already provided. This saves you several hundred dollars.
3. We don't charge for security etching that is not necessary. Again this saves you several hundred dollars.
4. Our overhead is much lower than the city and suburban dealers. We have been at the same location for over 35 years. Our mortgage has been paid for several years, so we don't need to make as much on each vehicle to pay our bills. (Do you really think any business can not make a profit and stay in business?)

Make the short drive to Carter Chevrolet-Oldsmobile on Highway 74 Bypass in Shelby and let us prove we know that price sells cars. Bring this ad with you and we'll wash your car for free. Just give us a try!

Danny J. McDowell
General Manager

No Gimmicks!
No Hassles!

No Extra
Charges

We Keep
It Simple

Good Credit • Bad Credit • No Credit • Slow Credit...**NO MATTER WHAT YOUR CREDIT!**

Remember...Buy the Simple Way at Carter Chevrolet

200 W. Dixon Blvd.
Hwy. 74-Bypass
Shelby, NC 28152

704-482-4341
888-290-2514

www.carterchev.com

Carter
CHEVROLET • OLDSMOBILE



WE'LL BE THERE™

SALES HOURS:
MON.-FRI. 8:30-7 • SAT. 8:30-4
SERVICE DEPT.
MON.-FRI. - 8:00-6:00

