

# Below FACTORY INVOICE PRICING

## AVAILABLE TO THE CONSUMER!



### PURCHASE BRAND NEW CHEVYS BELOW...

BRAND NEW 2004 CHEVROLET SILVERADO EXT!  
**\$4000** BELOW FACTORY INVOICE!  
 Up To WITH REBATE

# FACTORY INVOICE plus REBATE!

BRAND NEW 2004 CHEVROLET COLORADO!  
**\$3000** BELOW FACTORY INVOICE!  
 Up To WITH REBATE

BRAND NEW 2004 CHEVROLET SUBURBAN!  
**\$5000** BELOW FACTORY INVOICE!  
 Up To WITH REBATE

No Gimmicks And No Games!  
 Every Car Marked! Bottom Line Prices!  
 Salesmen Handle The Paperwork Only!

BRAND NEW 2004 CHEVROLET AVALANCHE!  
**\$5000** BELOW FACTORY INVOICE!  
 Up To WITH REBATE

BRAND NEW 2004 CHEVROLET SILVERADO Z71 4X4!  
**\$4000** BELOW FACTORY INVOICE!  
 Up To WITH REBATE

**STEP 1** PICK OUT YOUR FAVORITE NEW CHEVY!

**STEP 2** WE SHOW YOU THE FACTORY INVOICE!

FOLLOW THESE EASY STEPS TO BUY A NEW CHEVY TODAY!

**STEP 3** YOU GET THE FACTORY REBATE!

**STEP 4** YES, YOU GET BOTH... FACTORY INVOICE & FACTORY REBATE!

BRAND NEW 2004 CHEVROLET CAVALIER 4 DR!  
**\$4000** BELOW FACTORY INVOICE!  
 Up To WITH REBATE

BRAND NEW 2004 CHEVROLET TAHOE!  
**\$5000** BELOW FACTORY INVOICE!  
 Up To WITH REBATE

2004 SILVERADO 1500 2WD REG CAB WT 50U SUMMIT WHITE /V6G CHEVROLET MOTOR DIVISION GENERAL MOTORS CORPORATION 100 RENAISSANCE CENTER DETROIT MI 48243-1114 VEHICLE INVOICE 1AD38477765

MODEL & FACTORY OPTIONS	MSRP	AMT	RETAIL - STOCK
CC15903 SILVERADO 1500 2WD REG CAB WT 50U SUMMIT WHITE	17122.70		INVOICE 04/08/04
C7H GVW RATING - 6,400 LB		N/C	SHIPPED 04/08/04
FE9 50-STATE EMISSIONS		N/C	EXP I/T 04/19/04
GUG REAR AXLE 4.88 RATIO		N/C	INT COM 04/19/04
LU3 VORTECH 4.88 RATIO		100	PRC EFF 04/08/04
M33 16" DISC BRAKES		70	KEYS S313A S313A
QW 16" DISC BRAKES		N/C	WFP-F QTR OPT-1
Z8 16" DISC BRAKES		N/C	BANK: GMAC - 023
1S 16" DISC BRAKES		N/C	CHG-TO 16-118
AM FM STEREO W/ SP			
1SZ 16" DISC BRAKES			

SHIP WT: 4213  
 HP: 38.4  
 GVW: 6400  
 GVWF: 3150  
 GVWR: 3686  
 GMS: 17926.35  
 SUPPLR: 18733.04  
 MRM: 21285.00  
 NTR: 1/2  
 DAN: w/TV6  
 MEMO: 896.75

ENTERED APR 27 2004  
 SOLD TO  
 DATE  
 GMAC  
 # AMT.  
 RO#

BRAND NEW 2004 CHEVROLET MALIBU!  
**\$3000** BELOW FACTORY INVOICE!  
 Up To WITH REBATE

BRAND NEW 2004 CHEVROLET TRAILBLAZER!  
**\$5000** BELOW FACTORY INVOICE!  
 Up To WITH REBATE

EVERY VEHICLE MARKED WITH WINDSHIELD PRICES!

TOTAL MODEL & OPTI S	19435.00	17584.40	ACT 237	17851.35
DESTINATION CHARGE	850.00	850.00	H/B 261	583.05
LAM DEALER CONTRIBUTION		194.35	ADV 261	194.35
LAM GROUP CONTRIBUTION		145.76	EXP 65A	145.76

BRAND NEW 2004 CHEVROLET VENTURE!  
**\$5000** BELOW FACTORY INVOICE!  
 Up To WITH REBATE

BRAND NEW 2004 CHEVROLET IMPALA!  
**\$4000** BELOW FACTORY INVOICE!  
 Up To WITH REBATE

**CARTER**   
 SHELBY, NC  
 PHONE 04/19 DEALER 16-118

BRAND NEW 2004 CHEVROLET BLAZER 4 DR!  
**\$5000** BELOW FACTORY INVOICE!  
 Up To WITH REBATE

BRAND NEW 2004 CHEVROLET EQUINOX!  
**\$1000** BELOW FACTORY INVOICE!  
 Up To WITH REBATE

Meet The Professionals

CONWAY CARTER MARK CARTER DANNY MCDOWELL CHRIS BLACKWOOD JOE HAMRICK CLAUDE ROSS THAD COGGINS STEVE MCINTYRE BOBBY WINN

BRAND NEW 2004 CHEVROLET MALIBU MAXX!  
**\$3000** BELOW FACTORY INVOICE!  
 Up To WITH REBATE

All advertised vehicles plus tag, title, & DOC Fees. With Approved Credit. All Rebates, Discounts, & Factory Incentives Included In Sale Prices Or Payments. Due To Advertising Deadlines. Some Units May Be Sold At Date Of Publication. Offer Expires 72 hours After Day Of Publication. Unless Otherwise Indicated. All Offer Exclusive. SSR Not Included.

All Rebates Based on GM Loyalty Program 6/2/04 to 8/2/04. See Dealer For Details

**704-482-4341 • 1-888-290-2514**  
**200 W. DIXON BLVD. • HWY. 74 BY-PASS • SHELBY, NC**