

Chides Negro Real Estate For Talking, Not Wanting Integation

PORT ARTHUR, Tex. (NPD)—Negro real estate men have been chided for talking about integration, but not really wanting it.

M. J. (Andy) Anderson, president, Texas Association of Real Estate Brokers (Realtists), declared that members of his group would integrate personnel, hire white salesmen and staffs, and accept the "integration of ownership" if they really wanted integration.

"We should think seriously," he said, "about relocating our offices so that we might get into the main stream of business."

But even moving into new locations "will not answer today's challenge," he declared at the TAREB annual board meeting. "I remember when we had a monopoly on the Negro market, in many cities of Texas. We sold substandard housing at high cost because of no great competition. This is no longer true because where we once controlled 90 per cent of the Negro market, we now control 5 per cent at the very moment.

"Unless we change and revise our techniques, we may not have many full-time Negro real estate brokers in Texas."

Many brokers, he said, still believe that since they know one or two selling points and techniques, they need not improve themselves educationally.

"Many brokers try to bluster and bluff their way through, when they don't have a leg to stand on or needed information at their fingertips.

"We have less than five first-class real estate brokers offices in the whole state of Texas, with properly trained personnel, management, office equipment, or an accounting system."

Many brokers, he said, continue to sell just as they did in the past and believe that they will be, at least, as successful in the future as they have been in the past. They were never so wrong.

Anderson called for the removal of persons who "seek refuge in our ranks" after having failed in other businesses, as well as those who "have time on their hands to be utilized on a part-time basis."

Persons "occupied elsewhere who use real estate as a means of augmenting their earnings" must also be removed, he said.

Real estate, he declared, "must never be a refuge. It must become a true and respected profession."

Integration Brings Housing Boom In Minnesota

WORTHINGTON, Minn. (NPI)—The difference open occupancy can make in a community was shown as integration produced a housing boom and much interracial good will in this Minnesota town, while the segregated Detroit suburb of Grosse Pointe stagnated amid rampant divorce and alcoholism.

In this community of nearly 10,000 population, one builder noted, "If a Negro buyer comes to me and he is financially qualified, then I'm building him a house."



SHOWN ABOVE ARE A FEW OF THE MANY STUDENTS AT SAINT AUGUSTINE'S WHO ENJOY READING THE CAROLINIAN. FROM LEFT TO RIGHT ARE EARL HATH, GREENSBORO; QUINCY MCGILL AND JAMES EDWARD, APEX; VERNON KOYSTER, HAMPTON, VA., AND ROOSEVELT MOSELEY, VA. BEACH, VA.

WITH THE ARMED SERVICES

FRED T. MOORE WITH U. S. COMBAT AIR FORCES, Vietnam - Airman First Class Fred T. Moore, son of Mrs. Helen Moore of 3131 Bank St., Charlotte, is now in Vietnam in the fight against Communist aggression.

JAMES M. PAYNE, JR. WITH U. S. COMBAT AIR FORCES, Vietnam - Staff Sergeant James M. Payne, Jr., son of Mrs. J. M. Payne Sr. of 1503-B E, 35th St., Charlotte, is on duty at Bien Hoa AB, Vietnam.

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This Week In Negro History

AN "NPI" FEATURE WEEK ENDING DEC. 10, 1966

Dec. 4, 1833--First convention of the National Anti-Slavery Society held in Philadelphia.

Dec. 5, 1955--The first mass meeting, out of which was born the Montgomery (Ala.) boycott movement, was held.

Dec. 6, 1849--John M. Langston, acting president, Howard University, Washington, D.C., from 1873-75, was graduated from Oberlin College, Ohio.

Dec. 6, 1869--National Labor convention in Washington creates Colored National Labor union.

Dec. 6, 1949--Huddie (Lead-belly) Ledbetter, king of the 12-stringed guitar, died.

Dec. 6, 1956--Col. Paul E. Magloire, President of Haiti, was forced, by popular opinion, to resign. He was elected in 1950.

Dec. 8, 1837--Wendell Phillips joins anti-slavery movement.

Dec. 8, 1810--Tom Molineux, boxer, was defeated by Tom Cribb, then British champion.

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SERGEANT PAYNE, a supply inventory specialist, is a graduate of Central High School.

His wife, Katina, is the daughter of Mr. and Mrs. W. W. Davis of 2501 Pinckney Ave., Charlotte.

The sergeant's father, J. M. Payne Sr., resides on Surar Creek Road, Charlotte.

SAN ANTONIO - Airman Harry A. Walton, son of Mr. and Mrs. Shelton W. Walton of 104 Plainview Ave., Raleigh, has been assigned to Travis AFB, Calif., after completing Air Force basic training.

WALTON

The airman, a graduate of William G. Enloe High School, will be trained on the job as an air policeman with the Military Airlift Command.

SAN ANTONIO - Airman Richard A. Davis, son of Mrs. Louise D. Davis of 523 Burlington Ave., Durham, has been assigned to Maxwell AFB Ala., after completing Air Force basic training.

DAVIS

The airman, a graduate of Hillside High School, will be trained on the job as an air policeman. He will join the support staff of the Air University at Maxwell.

SAN ANTONIO - Airman Booker B. Spaulding Jr., son of Mrs. Booker B. Spaulding of 1603 Lincoln St., Durham, has been assigned to Sewart AFB, Tenn., after completing Air Force basic training.

SPAULDING

The airman will be trained on the job as a supply service specialist with the Tactical Air Command.

A 1964 graduate of Hillside High School, he attended St. Augustine College.

SAN ANTONIO - Airman Ben W. Mainor, son of Mr. and Mrs. Wesley Mainor of 264 Cape Fear Court, Fayetteville, has been assigned to Travis AFB, Calif., after completing Air Force basic training.

MAINOR

The airman, a 1966 graduate of E. E. Smith High School, will be trained on the job as an air policeman with the Military Airlift Command.

WITH U. S. COMBAT AIR FORCES, Vietnam - Captain James L. Fulk Jr., son of Mr. and Mrs. James L. Fulk Sr. of 624 Bertonley Ave., Charlotte, is on duty at Phan Rang AB, Vietnam.

FULK

Fulk, an F-100 Super Sabre pilot, has been in the fight against Communist aggression since September 1966. The captain, a graduate of Reynolds High School, Winston-Salem, attended North Carolina State College. He was commissioned in 1955 through the aviation cadet program. His wife, Sondra, is the daughter of Mr. and Mrs. Worth H. Montieith of